

**WAKE TECHNICAL COMMUNITY  
COLLEGE FOUNDATION, INC. AND SUBSIDIARY**

Consolidated Financial Statements

Year Ended June 30, 2024  
(With Comparative Totals for the Year Ended June 30, 2023)

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Wake Technical Community College Foundation, Inc. and Subsidiary  
Raleigh, North Carolina

### Opinion

We have audited the accompanying consolidated financial statements of Wake Technical Community College Foundation, Inc. (a nonprofit organization) and Subsidiary, which comprise the consolidated statement of financial position as of June 30, 2024, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Wake Technical Community College Foundation, Inc. and Subsidiary as of June 30, 2024, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Wake Technical Community College Foundation, Inc. and Subsidiary and to meet our other ethical responsibilities in accordance with the relevant ethical requirements related to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Wake Technical Community College Foundation, Inc. and Subsidiary's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

## **Auditors' Responsibility for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Wake Technical Community College Foundation, Inc. and Subsidiary's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Wake Technical Community College Foundation, Inc. and Subsidiary's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplementary information on pages 25 to 27 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

### **Report on Summarized Comparative Information**

We have previously audited Wake Technical Community College Foundation, Inc. and Subsidiary's 2023 consolidated financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated September 18, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

*Thomas, Judy & Ducker, P.A.*

Raleigh, North Carolina  
November 14, 2024

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
June 30, 2024  
(With Comparative Totals as of June 30, 2023)

|                                                                       | 2024                    |                      |               | 2023          |
|-----------------------------------------------------------------------|-------------------------|----------------------|---------------|---------------|
|                                                                       | Without<br>Restrictions | With<br>Restrictions | Total         | Total         |
| <b>ASSETS</b>                                                         |                         |                      |               |               |
| Current Assets:                                                       |                         |                      |               |               |
| Cash and Cash Equivalents                                             | \$ 2,090,451            | \$ 2,181,701         | \$ 4,272,152  | \$ 3,510,023  |
| Sales Tax Receivable                                                  | 18,871                  |                      | 18,871        | 9,505         |
| Investments                                                           | 3,761,421               | 17,629,218           | 21,390,639    | 18,021,112    |
| Pledges Receivable - Current, Net                                     |                         | 1,361,042            | 1,361,042     | 1,308,650     |
| Charitable Lead Annuity Trust - Current                               |                         | 205,190              | 205,190       | 170,992       |
| Total Current Assets                                                  | 5,870,743               | 21,377,151           | 27,247,894    | 23,020,282    |
| Property and Equipment:                                               |                         |                      |               |               |
| Equipment                                                             | 336,164                 |                      | 336,164       | 336,164       |
| Software                                                              | 128,319                 |                      | 128,319       | 128,319       |
| Accumulated Depreciation                                              | (204,356)               |                      | (204,356)     | (156,333)     |
| Net Property and Equipment                                            | 260,127                 |                      | 260,127       | 308,150       |
| Other Assets:                                                         |                         |                      |               |               |
| Pledges Receivable - Net                                              |                         | 1,755,270            | 1,755,270     | 2,491,185     |
| Land Held for Sale                                                    | 267,412                 | 296,713              | 564,125       | 564,125       |
| Charitable Lead Annuity Trust - Net                                   |                         | 1,058,044            | 1,058,044     | 1,203,080     |
| Charitable Split Interest Annuity Trust                               |                         | 164,860              | 164,860       | 164,112       |
| Deferred Income Taxes                                                 | 10,895                  |                      | 10,895        | 12,800        |
| Total Other Assets                                                    | 278,307                 | 3,274,887            | 3,553,194     | 4,435,302     |
| Total Assets                                                          | \$ 6,409,177            | \$ 24,652,038        | \$ 31,061,215 | \$ 27,763,734 |
| <b>LIABILITIES, EQUITY, AND NET ASSETS</b>                            |                         |                      |               |               |
| Liabilities:                                                          |                         |                      |               |               |
| Income Taxes Payable                                                  | \$                      | \$                   | \$            | \$ 1,903      |
| Accounts Payable                                                      | 52,294                  |                      | 52,294        |               |
| Related Party Accounts Payable                                        | 4,000                   |                      | 4,000         | 4,000         |
| Liabilities under Charitable Split Interest Annuity - Current Portion | 16,419                  |                      | 16,419        | 16,419        |
| Total Current Liabilities                                             | 72,713                  |                      | 72,713        | 22,322        |
| Liabilities under Charitable Split Interest Annuity - Net             | 40,976                  |                      | 40,976        | 44,861        |
| Total Liabilities                                                     | 113,689                 |                      | 113,689       | 67,183        |
| Equity:                                                               |                         |                      |               |               |
| Retained Earnings                                                     | 137,823                 |                      | 137,823       | 171,276       |
| Total Equity                                                          | 137,823                 |                      | 137,823       | 171,276       |
| Net Assets:                                                           |                         |                      |               |               |
| Without Donor Restrictions:                                           |                         |                      |               |               |
| Undesignated                                                          | 4,607,295               |                      | 4,607,295     | 4,210,147     |
| Designated by the Board                                               | 1,550,370               |                      | 1,550,370     | 1,385,814     |
| With Donor Restrictions:                                              |                         |                      |               |               |
| Perpetual in Nature                                                   |                         | 15,677,130           | 15,677,130    | 13,370,670    |
| Purpose Restrictions                                                  |                         | 8,974,908            | 8,974,908     | 8,558,644     |
| Total Net Assets                                                      | 6,157,665               | 24,652,038           | 30,809,703    | 27,525,275    |
| Total Liabilities, Equity, and Net Assets                             | \$ 6,409,177            | \$ 24,652,038        | \$ 31,061,215 | \$ 27,763,734 |

See Accompanying Notes

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENT OF ACTIVITIES**  
Year Ended June 30, 2024  
(With Comparative Totals for the Year Ended June 30, 2023)

|                                         | 2024                          |                            |                      | 2023                 |
|-----------------------------------------|-------------------------------|----------------------------|----------------------|----------------------|
|                                         | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total                | Total                |
| Support and Revenues:                   |                               |                            |                      |                      |
| Contributions                           | \$ (41,868)                   | \$ 3,293,380               | \$ 3,251,512         | \$ 4,666,858         |
| Investment Earnings                     | 997,283                       | 1,408,766                  | 2,406,049            | 1,439,441            |
| Contributions of Nonfinancial Assets    | 1,097,870                     | 2,480,219                  | 3,578,089            | 3,127,062            |
| Product Sales                           |                               | 45,078                     | 45,078               | 19,333               |
| Interest Income                         | 64,977                        |                            | 64,977               | 25,250               |
| Other Income                            | (2)                           | 2,784                      | 2,782                | 7,927                |
| Total Support and Revenues              | <u>2,118,260</u>              | <u>7,230,227</u>           | <u>9,348,487</u>     | <u>9,285,871</u>     |
| Net Assets Released from Restrictions   | <u>4,507,503</u>              | <u>(4,507,503)</u>         |                      |                      |
| Loss on Sale of Fixed Assets            |                               |                            |                      | <u>(320,811)</u>     |
| Program Expenses:                       |                               |                            |                      |                      |
| Scholarship Support                     | 993,356                       |                            | 993,356              | 917,665              |
| Fostering Bright Futures                | 82,596                        |                            | 82,596               | 144,522              |
| College Support                         | 1,085,028                     |                            | 1,085,028            | 2,547,865            |
| College Initiatives                     | 2,485,818                     |                            | 2,485,818            | 1,232,095            |
| General and Administrative              | 756,735                       |                            | 756,735              | 782,008              |
| Fundraising                             | 660,526                       |                            | 660,526              | 469,814              |
| Total Expenses                          | <u>6,064,059</u>              |                            | <u>6,064,059</u>     | <u>6,093,969</u>     |
| Change in Net Assets                    | <u>561,704</u>                | <u>2,722,724</u>           | <u>3,284,428</u>     | <u>2,871,091</u>     |
| Sales and Revenue:                      |                               |                            |                      |                      |
| Energy Rebate                           | 40,785                        |                            | 40,785               | 73,697               |
| Other Income                            |                               |                            |                      | 10                   |
| Total Sales and Revenue                 | <u>40,785</u>                 |                            | <u>40,785</u>        | <u>73,707</u>        |
| Expenses:                               |                               |                            |                      |                      |
| Management and General                  | 74,238                        |                            | 74,238               | 47,501               |
| Total Expenses                          | <u>74,238</u>                 |                            | <u>74,238</u>        | <u>47,501</u>        |
| Net Income (Loss) Before Income Taxes   | <u>(33,453)</u>               |                            | <u>(33,453)</u>      | <u>26,206</u>        |
| Income Tax Expense (Benefit)            |                               |                            |                      | <u>(12,800)</u>      |
| Net Income (Loss)                       | <u>(33,453)</u>               |                            | <u>(33,453)</u>      | <u>39,006</u>        |
| Retained Earnings,<br>Beginning of Year | <u>171,276</u>                |                            | <u>171,276</u>       | <u>132,270</u>       |
| Retained Earnings, End of Year          | <u>137,823</u>                |                            | <u>137,823</u>       | <u>171,276</u>       |
| Net Assets, Beginning of Year           | <u>5,595,961</u>              | <u>21,929,314</u>          | <u>27,525,275</u>    | <u>24,654,184</u>    |
| Net Assets, End of Year                 | <u>\$ 6,157,665</u>           | <u>\$ 24,652,038</u>       | <u>\$ 30,809,703</u> | <u>\$ 27,525,275</u> |

See Accompanying Notes

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**  
Year Ended June 30, 2024  
(With Comparative Totals for the Year Ended June 30, 2023)

|                                         | 2024              |                          |                         |                     |                     | 2023                       |                   |                     |
|-----------------------------------------|-------------------|--------------------------|-------------------------|---------------------|---------------------|----------------------------|-------------------|---------------------|
|                                         | Scholarships      | Fostering Bright Futures | Program College Support | Program Support     | Total Program       | Administrative and General | Fundraising       | Total               |
| Utilization of Nonfinancial Assets      | \$                | \$ 1,310                 | \$ 472,427              | \$ 2,009,678        | \$ 2,483,415        | \$ 490,192                 | \$ 613,786        | \$ 3,587,393        |
| General Program Support                 |                   | 5,275                    | 70,284                  | 95,166              | 170,725             | 58,744                     |                   | 229,469             |
| Scholarships                            | 903,609           |                          |                         |                     | 903,609             |                            |                   | 903,609             |
| Student Financial Assistance and Grants | 89,747            | 27,960                   |                         |                     | 117,707             |                            |                   | 117,707             |
| Tuition Assistance                      |                   |                          | 88,418                  |                     | 88,418              |                            |                   | 88,418              |
| Faculty Recognition                     |                   |                          | 9,560                   |                     | 9,560               |                            |                   | 9,560               |
| Events                                  |                   | 7,778                    | 182,940                 | 31                  | 190,749             | 467                        | 10,944            | 202,160             |
| Professional Service Contracts          |                   | 1,350                    | 69,799                  | 63,423              | 134,572             | 33,351                     |                   | 167,923             |
| Travel and Meetings                     |                   | 195                      | 44,798                  | 22,724              | 67,717              | 22,576                     | 802               | 91,095              |
| Audit and Tax Compliance Fees           |                   |                          |                         |                     |                     | 26,950                     |                   | 26,950              |
| Support and Training                    |                   |                          | 7,160                   | 1,139               | 8,299               | 3,498                      |                   | 11,797              |
| Supplies                                |                   | 3,509                    | 78,558                  | 55,434              | 137,501             | 13,691                     | 946               | 152,138             |
| Meals/Food                              |                   | 3,851                    | 31,500                  | 11,926              | 47,277              | 8,016                      | 12,787            | 68,080              |
| Repairs and Maintenance                 |                   |                          |                         |                     |                     | 19,494                     |                   | 19,494              |
| Salaries                                |                   | 31,356                   | 26,535                  | 220,706             | 278,597             | 35,525                     |                   | 314,122             |
| Dues, Subscriptions, and Memberships    |                   |                          | 2,466                   | 4,505               | 6,971               | 60,924                     |                   | 67,895              |
| Printing, Postage, and Publications     |                   | 12                       | 112                     | 227                 | 351                 | 2,381                      |                   | 2,732               |
| Donor Recognition                       |                   |                          | 471                     | 240                 | 711                 |                            | 13,801            | 14,512              |
| Bad Debt, Net of Recoveries             |                   |                          |                         |                     |                     | (8,000)                    |                   | (8,000)             |
| Legal                                   |                   |                          |                         |                     |                     |                            |                   | 30                  |
| Banking Fees                            |                   |                          |                         |                     |                     | 285                        | 7,460             | 7,745               |
| Rent                                    |                   |                          |                         |                     |                     | 4,000                      |                   | 4,000               |
| Lease                                   |                   |                          |                         |                     |                     |                            |                   | 12,434              |
| Depreciation                            |                   |                          |                         |                     |                     | 48,023                     |                   | 48,023              |
| Other                                   |                   |                          |                         | 619                 | 619                 | 10,856                     |                   | 11,475              |
|                                         | <u>\$ 993,356</u> | <u>\$ 82,596</u>         | <u>\$ 1,085,028</u>     | <u>\$ 2,485,818</u> | <u>\$ 4,646,798</u> | <u>\$ 830,973</u>          | <u>\$ 660,526</u> | <u>\$ 6,138,297</u> |
|                                         |                   |                          |                         |                     |                     |                            |                   | <u>\$ 6,141,470</u> |

See Accompanying Notes

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**

**CONSOLIDATED STATEMENT OF CASH FLOWS**

Year Ended June 30, 2024

(With Comparative Totals for the Year Ended June 30, 2023)

|                                                                                                                 | 2024                       | 2023                       |
|-----------------------------------------------------------------------------------------------------------------|----------------------------|----------------------------|
| Cash Flows from Operating Activities:                                                                           |                            |                            |
| Change in Net Assets and Net Loss                                                                               | \$ 3,250,975               | \$ 2,910,097               |
| Adjustments to Reconcile Change in Net Assets and Net Loss to Net Cash Provided (Used) by Operating Activities: |                            |                            |
| Depreciation                                                                                                    | 48,023                     | 28,014                     |
| Deferred Income Tax Benefit                                                                                     | 1,905                      | (12,800)                   |
| Amortization of Charitable Lead Annuity Trust                                                                   | (64,238)                   | (67,763)                   |
| Net Appreciation in Fair Value of Investments                                                                   | (914,884)                  | (1,592,111)                |
| Net Realized (Gain) Loss on Sale of Investments                                                                 | (1,055,008)                | 780,368                    |
| Realized Loss on Sale of Land                                                                                   |                            | 320,811                    |
| Change in Discount on Long Term Pledges Receivable                                                              | 135,000                    | 85,000                     |
| Change in Allowance for Doubtful Accounts                                                                       | 8,000                      | (20,000)                   |
| Changes in Assets and Liabilities:                                                                              |                            |                            |
| Sales Tax Receivable                                                                                            | (9,366)                    | 1,645                      |
| Pledges Receivable                                                                                              | 540,523                    | (1,146,103)                |
| Charitable Lead Annuity Trust                                                                                   | 175,076                    | 146,012                    |
| Charitable Split Interest Annuity Trust                                                                         | (748)                      | 4,261                      |
| Income Taxes Payable                                                                                            | (1,903)                    | (4,802)                    |
| Accounts Payable                                                                                                | 52,294                     | (21)                       |
| Related Party Accounts Payable                                                                                  |                            | 4,000                      |
| Charitable Split Interest Annuity Payable                                                                       | (3,885)                    | (4,119)                    |
| Contributions Restricted for Long Term Purposes                                                                 | (738,188)                  | (2,775,218)                |
| Net Cash Provided (Used) by Operating Activities                                                                | <u>1,423,576</u>           | <u>(1,342,729)</u>         |
| Cash Flows from Investing Activities:                                                                           |                            |                            |
| Proceeds on Sale of Investments                                                                                 | 15,632,616                 | 8,300,001                  |
| Purchase of Investments                                                                                         | (17,032,251)               | (9,460,825)                |
| Proceeds from Land Held for Sale                                                                                |                            | 131,295                    |
| Purchases of Fixed Assets                                                                                       |                            | (336,164)                  |
| Net Cash Used by Investing Activities                                                                           | <u>(1,399,635)</u>         | <u>(1,365,693)</u>         |
| Cash Flows from Financing Activities:                                                                           |                            |                            |
| Collections of Contributions Restricted for Long Term Purposes                                                  | <u>738,188</u>             | <u>2,775,218</u>           |
| Net Cash Provided by Financing Activities                                                                       | <u>738,188</u>             | <u>2,775,218</u>           |
| Net Increase in Cash and Cash Equivalents                                                                       | 762,129                    | 66,796                     |
| Cash and Cash Equivalents, Beginning of Year                                                                    | <u>3,510,023</u>           | <u>3,443,227</u>           |
| Cash and Cash Equivalents, End of Year                                                                          | <u><u>\$ 4,272,152</u></u> | <u><u>\$ 3,510,023</u></u> |

See Accompanying Notes

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
Year Ended June 30, 2024  
(With Comparative Totals for the Year Ended June 30, 2023)

1. Business Operations and Summary of Significant Accounting Policies

Business Operations

Wake Technical Community College Foundation, Inc. (the "Foundation") is a nonprofit organization established to operate exclusively for charitable and educational purposes, in order to receive funds from corporate and individual contributors which are used in support of and benefit to Wake Technical Community College ("College") in such a manner deemed necessary and appropriate by the Board of Directors of the Foundation.

Principles of Consolidation

The consolidated financial statements include the accounts of Wake Technical Community College Foundation, Inc., Wake Tech Innovations, Inc., and LS Selma, LLC. All significant intercompany balances and transactions have been eliminated in consolidation.

Wake Tech Innovations, Inc. ("Innovations"), a for-profit corporation, was formed in May 2012 to construct, operate, and maintain a solar photovoltaic array. Wake Technical Community College Foundation, Inc. owns 100% of Innovations common stock. No amounts were paid for the common stock.

The books and records of Wake Technical Community College Foundation, Inc. include the accounts of LS Selma, LLC ("Selma"), a for-profit limited liability company, which was formed in December 2012 to receive, maintain, and sell donated land. Selma was wholly-owned by Wake Technical Community College Foundation, Inc. prior to its dissolution in October 2022.

Wake Technical Community College Foundation, Inc., Wake Tech Innovations, Inc., and LS Selma, LLC are collectively referred to as the "Foundation". The Foundation's revenues are derived primarily to benefit the following programs:

Scholarship Support: Financial assistance to degree and non-degree students attending Wake Technical Community College.

Fostering Bright Futures: Financial, academic and social support for students who are in or were in the foster care system.

College Support: Equipment, professional development and financial support for Wake Technical Community College departments and divisions.

Program Support: Targeted support for key programmatic initiatives of Wake Technical Community College.

Basis of Accounting and Use of Estimates:

The consolidated financial statements of the Foundation are prepared on the accrual basis of accounting in accordance with GAAP whereby revenues are recognized when earned and expenses are recognized when incurred. Management uses estimates and assumptions in preparing the financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
Year Ended June 30, 2024  
(With Comparative Totals for the Year Ended June 30, 2023)

1. Business Operations and Summary of Significant Accounting Policies (Continued)

Financial Statement Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 958-205, *Not-for-Profit Entities – Presentation of Financial Statements*. ASC 958-205 requires that not-for-profit organizations provide a statement of financial position, a statement of activities, a statement of functional expenses, and a statement of cash flows. Also, ASC 958-205 requires classification of an organization's net assets, revenues and expenses according to the following net asset classifications:

Net Assets without Donor Restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Foundation. These net assets may be used at the discretion of the Foundation's management and the board of directors.

Net Assets with Donor Restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the consolidated statement of activities.

Contributions

The Foundation has adopted FASB ASC 958-605, *Not-for-Profit Entities – Revenue Recognition*. Contributions received are recorded as contributions without donor restrictions or contributions with donor restrictions, depending on the existence and/or nature of any donor restrictions.

Although restricted contributions typically are reported as support that increases net assets with donor restrictions, they may be reported as support without donor restriction if the restrictions are met in the same reporting period, the policy is followed consistently, and it is disclosed.

Investments

Investments consist primarily of assets invested in marketable equity and debt securities. The Foundation accounts for investments in accordance with FASB ASC 958-320 and subsections as it relates to *Accounting for Certain Investments Held By Not-for-Profit Organizations*. This standard requires that investments in equity securities with readily determinable fair value and all investments in debt securities be measured at fair value in the consolidated statement of financial position. Fair value of marketable equity and debt securities is based on quoted market prices. The realized and unrealized gains or losses in investments are reflected in the accompanying consolidated statement of activities.

Investments are exposed to various risks such as significant world events, interest rate, credit, and overall market volatility risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the fair value of investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statement of financial position.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Foundation considers short-term, highly liquid investments that are readily convertible to known amounts of cash with an original maturity at date of purchase of three months or less to be cash equivalents. As of June 30, 2024 and 2023, the Foundation had \$2,799,663 and \$2,079,386 of cash equivalents, respectively.

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
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1. Business Operations and Summary of Significant Accounting Policies (Continued)

Functional Allocations of Expenses

The consolidated statement of functional expenses reports certain categories of expenses that are attributable to one or more program or supporting functions of the Foundation. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. All other expenses are directly identified with either programs or in administrative and general or fundraising. The expenses that are allocated include the following:

| Expense                            | Method of Allocation |
|------------------------------------|----------------------|
| Utilization of Nonfinancial Assets | Time and Effort      |
| Salaries                           | Time and Effort      |

Accounting for Uncertainty in Income Taxes

The Foundation is exempt from income taxes as a nonprofit organization under Internal Revenue Service ("IRS") code section 501(c)(3). During the years ended June 30, 2024 and 2023, the Foundation reported no unrelated business taxable income which is defined by the IRS as gross income derived from any unrelated trade or business that is not substantially related to the organization's tax-exempt purpose. Accordingly, no provision for income taxes has been recorded.

Wake Tech Innovations, Inc. accounts for uncertainties using the asset and liability approach to financial accounting and reporting for income taxes. Deferred income tax assets and liabilities are computed annually for differences between the financial statement and tax basis of assets and liabilities that will result in taxable or deductible amounts in the future based on enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. Income tax expense is the tax payable or refundable for the period plus or minus the change during the period in deferred tax assets and liabilities.

The Foundation has adopted the provisions of FASB ASC 740-10-25 as it relates to *Accounting for Uncertainty in Income Taxes*. Under this provision, an organization must recognize the tax benefit associated with tax taken for tax return purposes when it is more likely than not the position will be sustained. The Foundation does not believe there are any material uncertain tax positions and, accordingly, no liability for unrecognized tax benefits will be recorded. The Foundation is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax years in progress. For the years ended June 30, 2024 and 2023, there were no interest or penalties recorded or included in the consolidated financial statements related to income taxes.

Property and Equipment

Expenditures for property and equipment are recorded at cost. Depreciation is provided over the estimated useful lives of the respective assets using the straight-line method. Upon disposition of property and equipment, the related asset and accumulated depreciation accounts are removed and any gain or loss is reflected in the consolidated statement of activities for the period. The estimated useful life of software included within property and equipment for the purpose of computing depreciation is three years.

Depreciation expense for the years ended June 30, 2024 and 2023 was \$48,023 and \$28,014, respectively.

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1. Business Operations and Summary of Significant Accounting Policies (Continued)

Endowments

The Foundation adopted the provisions of FASB ASC 958-205 and subsections as it relates to *Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds*. FASB ASC 958-205 provides guidance on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Acts of 2006 ("UPMIFA") and is effective for fiscal years ending after December 15, 2008. UPMIFA is a model act approved by the Uniform Law Commission (ULC; formerly known as the National Conference of Commissioners on Uniform State Laws) that serves as a guideline for states to use in enacting legislation. It also improves disclosures about an organization's endowment funds (both donor-restricted endowment funds and board designated endowment funds), and whether or not the organization is subject to UPMIFA.

Contributions of Nonfinancial Assets

The Foundation has adopted FASB ASC 958-605 and subsections as it relates to *Revenue Recognition and Accounting Standards Update ("ASU") 2020-07, Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. Under these provisions, the Foundation reports gifts of furniture, equipment and other nonmonetary contributions as support without donor restriction unless explicit donor stipulations specify how the donated assets must be used. The Foundation recognizes contributions of services received if such services (a) create or enhance non-financial assets or (b) require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not contributed. Contributions of nonfinancial assets are valued based upon estimates of fair market value at date of receipt.

The Foundation has adopted FASB ASC 958-720-50-3 and subsections as it relates to *Related Party Transactions and Common Control* and ASU 2013-06, *Not-for-Profit Entities (Topic 958): Services Rendered from Personnel of an Affiliate*. Under these provisions, the Foundation is required to report information regarding its services received from personnel of the College and the services are to be recognized at fair market value.

New Accounting Pronouncements

Effective July 1, 2023, the Company adopted provisions of FASB Accounting Standards Update 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments* ("ASC 326"), on a modified retrospective basis, which did not result in a cumulative-effect adjustment to the opening balance of net assets to be recognized on the date of adoption. ASC 326 requires the measurement of all expected credit losses for financial assets held at the reporting date is based on historical experience, current conditions, and reasonable and supportable forecasts.

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2. Availability and Liquidity

The following represents the Foundation's financial assets as of June 30, 2024:

|                                                                                     |                     |
|-------------------------------------------------------------------------------------|---------------------|
| Financial assets at year-end:                                                       |                     |
| Cash and Cash Equivalents                                                           | \$ 4,272,152        |
| Sales Tax Receivable                                                                | 18,871              |
| Investments                                                                         | 21,390,639          |
| Pledges Receivable – Current                                                        | 1,361,042           |
| Charitable Lead Annuity Trust - Current                                             | <u>205,190</u>      |
| Total financial assets                                                              | 27,247,894          |
| Less amounts not available to be used within one year:                              |                     |
| Donor-Restricted Funds for Purpose                                                  | 5,996,734           |
| Perpetual Endowments                                                                | 15,677,130          |
| Board Designated Funds                                                              | <u>1,550,370</u>    |
| Financial assets available to meet general expenditures over the next twelve months | <u>\$ 4,023,660</u> |

The Foundation's board-designated funds as of June 30, 2024 were \$1,550,370 and are subject to the Board's spending policy. Although the Foundation does not intend to spend from this board-designated fund (other than amounts appropriated for general expenditure as part of the Board's annual budget approval and appropriation), these amounts could be made available if necessary.

The Foundation's policy is to have adequate liquid funds available to meet 100% of the prior year's cash requirements.

3. Concentrations of Credit Risk

The Foundation occasionally maintains cash deposits in excess of federally insured limits. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. Accounts at each brokerage firm are insured by the Securities Investor Protection Corporation up to \$500,000. At June 30, 2024, the Foundation's uninsured cash balances totaled \$2,365,188.

4. Deposits

All funds of the Foundation are deposited in board-designated official depositories and are required to be collateralized in accordance with *North Carolina General Statute* 115D-58.7. Official depositories may be established with any bank or savings and loan association whose principal office is located in North Carolina. Also, the Foundation may establish time deposit accounts, money market accounts, and certificates of deposit. At June 30, 2024 and 2023, the Foundation had a balance of \$1,157,700 and \$1,111,183, respectively, on deposit with the State Treasurer.

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
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4. Deposits (Continued)

The North Carolina Administrative Code (20 NCAC 7) requires all depositories to collateralize public deposits in excess of federal depository insurance coverage by using one of two methods, dedicated or pooled. Under the dedicated method, a separate escrow account is established by each depository in the name of each local government unit and the responsibility of monitoring collateralization rests with the local unit. Under the pooling method, each depository establishes an escrow account in the name of the State Treasurer to secure all of its public deposits. This method shifts the monitoring responsibility from the local unit to the State Treasurer. Custodial credit risk is the risk that in the event of a bank failure, the Foundation's deposits may not be returned to it. As of June 30, 2024, the Foundation's bank balance in excess of federal depository insurance coverage was covered under the pooling method.

5. Investments

The fair value of investments at June 30 is comprised of the following:

| 2024                             |                      |                      |                           |
|----------------------------------|----------------------|----------------------|---------------------------|
|                                  | Fair Value           | Cost                 | Unrealized<br>Gain (Loss) |
| <i>Financial Assets:</i>         |                      |                      |                           |
| Mutual Funds                     | \$ 19,356,391        | \$ 18,172,671        | \$ 1,183,720              |
| U.S. Government and Agency Bonds | 615,037              | 619,887              | (4,850)                   |
| Municipal Obligations            | 271,546              | 272,933              | (1,387)                   |
| Corporate Obligations            | 1,147,665            | 1,158,807            | (11,142)                  |
| Total                            | <u>\$ 21,390,639</u> | <u>\$ 20,224,298</u> | <u>\$ 1,166,341</u>       |
| 2023                             |                      |                      |                           |
|                                  | Fair Value           | Cost                 | Unrealized<br>Gain (Loss) |
| <i>Financial Assets:</i>         |                      |                      |                           |
| Mutual Funds                     | \$ 16,081,594        | \$ 15,745,574        | \$ 336,020                |
| U.S. Government and Agency Bonds | 680,557              | 693,648              | (13,091)                  |
| Municipal Obligations            | 298,954              | 308,597              | (9,643)                   |
| Corporate Obligations            | 960,007              | 1,009,937            | (49,930)                  |
| Total                            | <u>\$ 18,021,112</u> | <u>\$ 17,757,756</u> | <u>\$ 263,356</u>         |

The Foundation's investment income (losses) consisted of the following items for the years ended June 30, 2024 and 2023:

|                                          | 2024                | 2023                |
|------------------------------------------|---------------------|---------------------|
| Realized Gains (Losses) on Investments   | \$ 1,055,008        | \$ (780,368)        |
| Interest and Dividends                   | 529,143             | 694,146             |
| Unrealized Gains (Losses) on Investments | 914,884             | 1,592,111           |
| Investment Fees                          | (92,986)            | (66,448)            |
| Total                                    | <u>\$ 2,406,049</u> | <u>\$ 1,439,441</u> |

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5. Investments (Continued)

For purposes of determining the gain or loss on sale, the cost of the investment is based on the average cost of all shares of each such investment fund at the date of the sale.

6. Fair Value Measurements

FASB ASC 820-10 and subsections as it relates to *Fair Value Measurements*, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820-10 are described as follows:

- |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|---------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Level 1 | Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.                                                                                                                                                                                                                                                                                                               |
| Level 2 | Inputs to the valuation methodology include: <ul style="list-style-type: none"><li>• Quoted prices for similar assets or liabilities in active markets;</li><li>• Quoted prices for identical or similar assets or liabilities in inactive markets;</li><li>• Inputs other than quoted prices that are observable for the asset or liability;</li><li>• Inputs that are derived principally from or corroborated by observable market data by correlation or other means.</li></ul> |
| Level 3 | Inputs to the valuation methodology are unobservable and significant to the fair value measurement.                                                                                                                                                                                                                                                                                                                                                                                 |

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

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6. Fair Value Measurements (Continued)

As of June 30, 2024 and 2023, all of the Foundation's financial instruments are as follows:

|                                  | <u>Level 1</u>       | <u>Level 2</u>      | <u>Level 3</u>      | <u>Total</u>         |
|----------------------------------|----------------------|---------------------|---------------------|----------------------|
| <u>June 30, 2024</u>             |                      |                     |                     |                      |
| <i>Financial Assets:</i>         |                      |                     |                     |                      |
| Mutual Funds                     | \$ 19,356,391        | \$                  | \$                  | \$ 19,356,391        |
| U.S. Government and Agency Bond  |                      | 615,037             |                     | 615,037              |
| Municipal Obligations            |                      | 271,546             |                     | 271,546              |
| Corporate Obligations            |                      | <u>1,147,665</u>    |                     | <u>1,147,665</u>     |
|                                  | <u>\$ 19,356,391</u> | <u>\$ 2,034,248</u> | <u>\$</u>           | <u>\$ 21,390,639</u> |
| <i>Beneficial Interest in:</i>   |                      |                     |                     |                      |
| Charitable Trusts Held by Others | <u>\$</u>            | <u>\$</u>           | <u>\$ 1,428,094</u> | <u>\$ 1,428,094</u>  |
|                                  |                      |                     |                     |                      |
|                                  | <u>Level 1</u>       | <u>Level 2</u>      | <u>Level 3</u>      | <u>Total</u>         |
| <u>June 30, 2023</u>             |                      |                     |                     |                      |
| Mutual Funds                     | \$ 16,081,594        | \$                  | \$                  | \$ 16,081,594        |
| U.S. Government and Agency Bond  |                      | 680,557             |                     | 680,557              |
| Municipal Obligations            |                      | 298,954             |                     | 298,954              |
| Corporate Obligations            |                      | <u>960,007</u>      |                     | <u>960,007</u>       |
|                                  | <u>\$ 16,081,594</u> | <u>\$ 1,939,518</u> | <u>\$</u>           | <u>\$ 18,021,112</u> |
| <i>Beneficial Interest in:</i>   |                      |                     |                     |                      |
| Charitable Trusts Held by Others | <u>\$</u>            | <u>\$</u>           | <u>\$ 1,538,184</u> | <u>\$ 1,538,184</u>  |

Investments are reported at fair market values based on quotation from national securities exchanges or brokerage firms. Beneficial interest in charitable trusts are reported at the fair market values of underlying securities as reported by the trusts.

The following is a reconciliation of the beginning and ending balances of assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended June 30, 2024 and 2023:

|                   | <u>2024</u>         | <u>2023</u>         |
|-------------------|---------------------|---------------------|
| Beginning Balance | \$ 1,538,184        | \$ 1,620,694        |
| Investment Return | 79,605              | 79,921              |
| Distributions     | <u>(189,695)</u>    | <u>(162,431)</u>    |
| Ending Balance    | <u>\$ 1,428,094</u> | <u>\$ 1,538,184</u> |

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7. Endowment Fund

The Foundation's endowment consists of approximately 90 individual funds established for a variety of purposes. The endowments include both donor restricted endowment funds and internally designated funds to function as endowments. As required by generally accepted accounting principles of the United States of America ("GAAP"), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation retains in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations of investment earnings to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not retained in perpetuity is subject to appropriation for expenditure by the Foundation in a manner consistent with the standards of prudence prescribed by UPMIFA.

Endowment net assets consist of the following as of June 30:

|                                   | 2024                         |                           |                      |
|-----------------------------------|------------------------------|---------------------------|----------------------|
|                                   | Without Donor<br>Restriction | With Donor<br>Restriction | Total                |
| Board Designated Funds            | \$ 1,163,814                 | \$                        | \$ 1,163,814         |
| Donor Restricted Endowment Funds: |                              |                           |                      |
| Funds to be Kept in Perpetuity    |                              | 15,677,130                | 15,677,130           |
| Accumulated Investment Gains      |                              | 2,602,660                 | 2,602,660            |
| Total                             | <u>\$ 1,163,814</u>          | <u>\$ 18,279,790</u>      | <u>\$ 19,443,604</u> |
|                                   | 2023                         |                           |                      |
|                                   | Without Donor<br>Restriction | With Donor<br>Restriction | Total                |
| Board Designated Funds            | \$ 1,163,814                 | \$                        | \$ 1,163,814         |
| Donor Restricted Endowment Funds: |                              |                           |                      |
| Funds to be Kept in Perpetuity    |                              | 13,370,670                | 13,370,670           |
| Accumulated Investment Gains      |                              | 2,629,628                 | 2,629,628            |
| Total                             | <u>\$ 1,163,814</u>          | <u>\$ 16,000,298</u>      | <u>\$ 17,164,112</u> |

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7. Endowment Fund (Continued)

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain the purchasing power of the endowment assets. The Foundation has adopted specific guidelines for both equity and fixed income investments. The guidelines for equity investments include equity holdings that may only be selected from the New York, America, Regional and Major Foreign Stock Exchanges, or the NASDAQ markets. No individual security managed by any one investment manager should exceed 5% (at cost) of the total assets contained in their respective portfolio. Holdings must represent companies meeting the minimum capitalization of \$50 million with high market liquidity. Allocations to any non-US equity portfolio will have no more than 30% in any one country. The overall portfolio should be reflective of a balanced and broad based asset allocation. For fixed income securities, investment securities will be managed actively to pursue opportunities presented by changes in interest rates, credit ratings, and other factors.

No investments of a single issuer (with the exception of the U.S. Government and its agencies) should exceed 10% (at cost) of the total assets contained in any one manager's portfolio. The fixed income portfolio will have an overall Standard and Poor's rating or a Moody's rating of Investment Grade or higher, and the duration will not exceed the Bloomberg Barclays Aggregate Bond Index by 1 ½ years. Money Market Funds selected shall contain securities whose credit rating at the absolute minimum would be rated investment grade by Standard and Poor's or Moody's.

The investment manager is prohibited from investing in private placements and from speculating in fixed income or interest rate futures, swaps and derivatives.

The Foundation's goal is to yield investment return over a five-year period such that each endowment may fund payouts of 4% of a three-year rolling average of an endowment's market value as of year-end, based on the size of the endowment, toward the scholarship or other intended purpose. In years where the investment income is negative 5% or greater, no allocations are authorized without a specific vote of the Board of Directors.

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7. Endowment Fund (Continued)

Changes in the endowment net assets for the years ended June 30, 2024 and 2023 are as follows:

|                                               | <u>Without Donor<br/>Restriction</u> | <u>With Donor<br/>Restriction</u> | <u>Total</u>         |
|-----------------------------------------------|--------------------------------------|-----------------------------------|----------------------|
| Endowment net assets, June 30, 2022:          | \$ 1,163,814                         | \$ 11,962,875                     | \$ 13,126,689        |
| Investment Loss (As Restated)                 |                                      | 556,181                           | 556,181              |
| Contributions                                 |                                      | 2,869,264                         | 2,869,264            |
| Transfer of Funds                             |                                      | 668,015                           | 668,015              |
| Payout of endowment assets<br>for expenditure | <u>                    </u>          | <u>(56,037)</u>                   | <u>(56,037)</u>      |
| Endowment net assets,<br>June 30, 2023:       | 1,163,814                            | 16,000,298                        | 17,164,112           |
| Investment Income                             |                                      | 1,408,776                         | 1,408,776            |
| Contributions                                 |                                      | 2,869,380                         | 2,869,380            |
| Payout of endowment assets<br>for expenditure | <u>                    </u>          | <u>(1,998,664)</u>                | <u>(1,998,664)</u>   |
| Endowment net assets, June 30, 2024:          | <u>\$ 1,163,814</u>                  | <u>\$ 18,279,790</u>              | <u>\$ 19,443,604</u> |

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below what the donor requires the Foundation to retain as with donor restrictions. Deficiencies of this nature result from unfavorable market fluctuations and would be included in without donor restricted net assts. As of June 30, 2024 and 2023, there were no deficiencies.

8. Pledges Receivable

The Foundation receives pledges to support scholarships, financial assistance and other programs. Pledge receivables consisted of the following at June 30:

|                                      | <u>2024</u>         | <u>2023</u>         |
|--------------------------------------|---------------------|---------------------|
| Receivable in less than one year     | \$ 1,396,042        | \$ 1,308,650        |
| Receivable in one to ten years       | <u>2,080,270</u>    | <u>2,994,185</u>    |
| Total unconditional promises to give | 3,476,312           | 4,302,835           |
| Less: discounts to net present value | (325,000)           | (460,000)           |
| Less: allowance for doubtful pledges | <u>(35,000)</u>     | <u>(43,000)</u>     |
| Net unconditional promises to give   | <u>\$ 3,116,312</u> | <u>\$ 3,799,835</u> |

The Foundation used a risk rate of 5% for the years ended June 30, 2024 and 2023 to calculate the net present value.

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9. Charitable Lead Annuity Trust

The Foundation is the beneficiary of an irrevocable charitable lead annuity trust created in 2013. The trust agreement states that the Foundation will receive annual cash payments starting at \$32,328 which increase 120% annually over the next 15 years. The Foundation recorded amortization of the discount associated with the estimated present value of the receivable in the amounts of \$64,164 and \$68,733 as a contribution for the years ended June 30, 2024 and 2023. During the years ended June 30, 2024 and 2023, the Foundation determined the discount rate used should be 5% due to market conditions.

The status of the amounts recorded under the charitable lead annuity trust are as follows as of June 30:

|                                        | <u>2024</u>         | <u>2023</u>         |
|----------------------------------------|---------------------|---------------------|
| Remaining annual payments              | \$ 1,439,106        | \$ 1,614,320        |
| Less: Discount at 5 percent            | <u>(175,872)</u>    | <u>(240,248)</u>    |
| Present value of amounts receivable    | 1,263,235           | 1,374,072           |
| Less: Current portion of present value | <u>(205,190)</u>    | <u>(170,992)</u>    |
| Long term portion of present value     | <u>\$ 1,508,044</u> | <u>\$ 1,203,080</u> |

The charitable lead annuity trust is scheduled to be received as follows:

|                   |                     |
|-------------------|---------------------|
| Within one year   | \$ 205,190          |
| Two to five years | <u>1,233,916</u>    |
|                   | <u>\$ 1,439,106</u> |

10. Charitable Split Interest Annuity

The Foundation is the beneficiary of a charitable split interest annuity created in 2021. The agreement states that the Foundation will receive immediate and unrestricted title to contributed assets and in exchange will make fixed recurring payments over a stipulated period. Contributed assets are recorded at the fair value of the date of receipt. The related liability for future payments to be made to the specified beneficiaries is recorded at fair value using present value techniques and a rate-adjusted discount rate of 1.4%. The excess of contributed assets over the annuity liability is recorded as contribution without donor restrictions. In subsequent years, the liability for future annuity payments is reduced by payments made to the specified beneficiaries and is adjusted to reflect amortization of the discount and changes in actuarial assumptions at the end of the year. Upon termination of the annuity contract, the remaining liability is removed and recognized as income. As of June 30, 2024 and 2023, assets held under the gift are \$164,860 and \$164,112, and the liability is \$57,395 and \$61,280, respectively.

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11. Designated Net Assets

Net assets with board designations are designated for the following purposes:

|                                    | <u>2024</u>         | <u>2023</u>         |
|------------------------------------|---------------------|---------------------|
| Business Services Facilities       | \$ 486,757          | \$ 433,123          |
| Stephen Scott Applied Benchmarking | <u>1,063,613</u>    | <u>952,691</u>      |
|                                    | <u>\$ 1,550,370</u> | <u>\$ 1,385,814</u> |

12. Net Assets with Donor Restrictions

Net assets with donor restrictions are available for the following purposes as follows:

|                                                                         | <u>2024</u>          | <u>2023</u>          |
|-------------------------------------------------------------------------|----------------------|----------------------|
| Subject to expenditure for specified purpose:                           |                      |                      |
| Student Success and Support                                             | \$ 78,686            | \$ 30,424            |
| College Educational Support                                             | 2,199,186            | 2,121,764            |
| Grant Programs                                                          | 698,961              | 571,358              |
| Programs and Special Operations                                         | <u>3,395,415</u>     | <u>3,212,687</u>     |
|                                                                         | <u>6,372,248</u>     | <u>5,936,233</u>     |
| Endowments:                                                             |                      |                      |
| Subject to appropriation and expenditure when a specified event occurs: |                      |                      |
| Student Support (Scholarships, Foster Care Program, Curriculum)         | <u>2,602,660</u>     | <u>2,622,411</u>     |
| Subject to endowment spending policy and appropriation:                 |                      |                      |
| Student Support (Scholarships, Foster Care Program, Curriculum)         | <u>15,677,130</u>    | <u>13,370,670</u>    |
| Total Net Assets with Donor Restrictions                                | <u>\$ 24,652,038</u> | <u>\$ 21,929,314</u> |

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
Year Ended June 30, 2024  
(With Comparative Totals for the Year Ended June 30, 2023)

12. Net Assets with Donor Restrictions (Continued)

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other event events specified by the donors as follows for the years ended June 30, 2024 and 2023:

|                                       | <u>2024</u>         | <u>2023</u>         |
|---------------------------------------|---------------------|---------------------|
| Satisfaction of Purpose Restrictions: |                     |                     |
| Gift in Kind                          | \$ 2,480,219        | \$ 2,117,160        |
| Scholarships                          | 887,286             | 742,406             |
| Equipment and Supplies                | 137,501             | 613,327             |
| General Program Support               | 170,723             | 224,825             |
| Event and Meal Expenses               | 238,026             | 243,180             |
| Other Expenses                        | <u>621,755</u>      | <u>743,721</u>      |
|                                       | <u>\$ 4,535,510</u> | <u>\$ 4,684,619</u> |

13. Related Party Transactions

During the years ended June 30, 2024 and 2023, the College provided office space, utilities, hardware, software, and other office equipment to the Foundation without charge. The Foundation recognized operating costs of \$44,991 and \$47,800 for the years ended June 30, 2024 and 2023, respectively.

Under an operating agreement between the College and the Foundation for the years ended June 30, 2024 and 2023, the College agreed to retain and fund experienced personnel for the Foundation. The employees are considered employees of the College. With the adoption of FASB ASC 958-720-50-3, the Foundation recognized personnel costs of \$983,210 and \$943,057 for the years ended June 30, 2024 and 2023, respectively.

The Foundation received gifts-in-kind from board members for services rendered during the years ended June 30, 2024 and 2023 totaling \$0 and \$13,838, respectively.

All accounts payable are owed to the College under an agreement with the College that includes reimbursement for related expenses.

The Foundation paid a board member for tax services rendered for the years ended June 30, 2024 and 2023 totaled \$8,925 and \$4,000, respectively.

14. Leases

The Foundation leases rooftop space under an operating lease with the College that expires July 2032 and requires an annual payment of \$4,000. The rooftop space is used to house solar energy equipment that was leased under a separate lease with a bank until November 2022, at which time the equipment was purchased.

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
Year Ended June 30, 2024  
(With Comparative Totals for the Year Ended June 30, 2023)

14. Leases (Continued)

During 2012, the Foundation constructed and subsequently sold solar energy equipment to a bank at a cost of \$1,246,366. Concurrent with the sale, the Foundation leased back the equipment under an operating lease with the bank for 10 years with monthly payments of \$2,898, which terminated in November 2022. The transaction was accounted for as a sale-leaseback transaction by the Foundation. The lease was considered an operating lease. The solar equipment that was purchased after the lease terminated generates energy rebates which are paid for by the utility company.

Total rent expense for the rooftop space for the years ended June 30, 2024 and 2023 was \$4,000. Total lease expense for the solar energy equipment for the years ended June 30, 2024 and 2023 was \$0 and \$11,592, respectively.

Total future minimum lease payments under these leases are as follows:

| <u>Year Ending<br/>June 30</u> | <u>Rent<br/>Amount</u> |
|--------------------------------|------------------------|
| 2025                           | \$ 4,000               |
| 2026                           | 4,000                  |
| 2027                           | 4,000                  |
| 2028                           | 4,000                  |
| 2029                           | 4,000                  |
| Thereafter                     | <u>8,000</u>           |
| Total                          | <u>\$ 28,000</u>       |

15. Income Taxes

The provision for income taxes for Wake Tech Innovations, Inc. is as follows for the years ended June 30:

|                                              | <u>2024</u>                 | <u>2023</u>        |
|----------------------------------------------|-----------------------------|--------------------|
| Federal                                      | \$                          | \$                 |
| Deferred Taxes                               | <u>                    </u> | <u>(12,800)</u>    |
| Provision for Income Taxes Expense (Benefit) | <u>\$</u>                   | <u>\$ (12,800)</u> |

Innovations has a net operating loss carryforward of approximately \$272,000 available to offset future federal and state taxable income due to differences in book and tax depreciation. The net operating loss carryforward begins to expire in 2038 and 2033 for federal and state purposes, respectively.

Innovations' provision for income taxes differs from applying the statutory U.S. federal income tax rate to income before income taxes. The primary differences result from net operating losses and from differences in depreciation expense for book and tax purposes.

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
Year Ended June 30, 2024  
(With Comparative Totals for the Year Ended June 30, 2023)

15. Income Taxes (Continued)

Significant components of Innovations' deferred tax assets and liabilities as of June 30 are as follows:

|                           | <u>2024</u>      | <u>2023</u>      |
|---------------------------|------------------|------------------|
| Deferred Tax Liabilities: |                  |                  |
| Net Operating Loss        | \$ (56,978)      | \$ (59,700)      |
| Deferred Tax Assets:      |                  |                  |
| Federal Depreciation      | <u>67,873</u>    | <u>72,500</u>    |
| Net Deferred Tax Assets   | <u>\$ 10,895</u> | <u>\$ 12,800</u> |

16. Concentrations

Fifty one percent (51%) of pledges receivable at June 30, 2024 were due from three donors. Sixty percent (60%) of pledges receivable at June 30, 2023 were due from two donors. The Foundation received support in the form of a gift-in-kind of approximately 83% from three donors for the year ended June 30, 2024. The Foundation received support in the form of a gift-in-kind of approximately 78% from three donors for the year ended June 30, 2023. A significant reduction in this level of support, if it were to occur, could have a significant impact on the Foundation's programs and activities.

17. Contributed Nonfinancial Assets

Contributed specialized services and property and equipment for the years ended June 30, 2024 and 2023, were as follows:

|                                               | <u>2024</u>         | <u>2023</u>         |
|-----------------------------------------------|---------------------|---------------------|
| Payroll Services                              | \$ 983,210          | \$ 943,057          |
| Faculty, Clinical, Labs and Nursing Educators | 2,119,610           | 1,716,409           |
| Professional Services Supplies                | 60,840              | 135,000             |
| Other                                         | <u>414,429</u>      | <u>332,596</u>      |
|                                               | <u>\$ 3,578,089</u> | <u>\$ 3,127,062</u> |

*Payroll Services*

The Foundation receives donated services of employees of the College that would typically be paid for. These services are recognized as contributions of nonfinancial assets as they fall under ASU 2013-06. The in-kind contribution and offsetting expense are recognized as the services are rendered. In valuing payroll services, the Foundation estimated the fair value of these services based on actual costs to the College.

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
Year Ended June 30, 2024  
(With Comparative Totals for the Year Ended June 30, 2023)

17. Contributed Nonfinancial Assets (Continued)

*Faculty, Clinical, Labs and Nursing Educators*

The Foundation receives the services of faculty, clinical, labs and nursing educators that are considered professional services. These services, which require specialized skills, are recognized as contributions of nonfinancial assets and offsetting expense at fair value when the services are rendered. In valuing faculty, clinical, labs, and nursing educators, the Foundation estimated fair value of these services as provided by the service provider, who estimated the fair value based on the date, time, and market in which each service is rendered.

*Supplies*

The Foundation receives supplies for professional services and student training. These supplies are recognized as contributions of nonfinancial assets and offsetting expenses as they are consumed. In valuing supplies, the Foundation estimated fair value of these supplies as provided by the donor, who estimated the fair value based on the date received and nature of the item.

*Other*

The Foundation receives other materials and services. These materials and services are recognized as contributions of nonfinancial assets and offsetting expenses at fair value as the materials are consumed or when the services are rendered. In valuing other materials and services, the Foundation estimated fair value of these materials and services as provided by the donor or service provided, who estimated the fair value based on the date received and nature of the item (materials) or based on the date, time, and market in which each service was rendered (services).

18. Prior Year Information

The consolidated statements of activities and functional expenses include certain prior-year summarized comparative information in total but not by net asset class and functional category. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the Foundation's consolidated financial statements for the year ended June 30, 2023, from which the summarized information was derived.

19. Subsequent Events

Management evaluates events occurring subsequent to the date of the consolidated financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through November 14, 2024, which is the date the consolidated financial statements were available to be issued.

## **SUPPLEMENTARY INFORMATION**

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
**SCHEDULE OF CONSOLIDATING STATEMENT OF FINANCIAL POSITION**  
June 30, 2024

|                                                                          | Wake Technical<br>Community College<br>Foundation, Inc. | Wake Tech<br>Innovations, Inc. | Eliminations | Total         |
|--------------------------------------------------------------------------|---------------------------------------------------------|--------------------------------|--------------|---------------|
| <b><u>ASSETS</u></b>                                                     |                                                         |                                |              |               |
| Current Assets:                                                          |                                                         |                                |              |               |
| Cash and Cash Equivalents                                                | \$ 4,250,456                                            | \$ 21,696                      | \$           | \$ 4,272,152  |
| Related Party Receivable                                                 | 418,000                                                 |                                | (418,000)    |               |
| Sales Tax Receivable                                                     | 18,871                                                  |                                |              | 18,871        |
| Investments                                                              | 21,390,639                                              |                                |              | 21,390,639    |
| Pledges Receivable - Current, Net                                        | 1,361,042                                               |                                |              | 1,361,042     |
| Charitable Lead Annuity Trust -<br>Current                               | 205,190                                                 |                                |              | 205,190       |
| Total Current Assets                                                     | 27,644,198                                              | 21,696                         | (418,000)    | 27,247,894    |
| Property and Equipment:                                                  |                                                         |                                |              |               |
| Equipment                                                                |                                                         | 336,164                        |              | 336,164       |
| Software                                                                 | 128,319                                                 |                                |              | 128,319       |
| Accumulated Depreciation                                                 | (128,319)                                               | (76,037)                       |              | (204,356)     |
| Net Property and Equipment                                               |                                                         | 260,127                        |              | 260,127       |
| Other Assets:                                                            |                                                         |                                |              |               |
| Pledges Receivable - Net                                                 | 1,755,270                                               |                                |              | 1,755,270     |
| Land Held for Sale                                                       | 564,125                                                 |                                |              | 564,125       |
| Charitable Lead Annuity Trust - Net                                      | 1,058,044                                               |                                |              | 1,058,044     |
| Charitable Split Interest Annuity Trust                                  | 164,860                                                 |                                |              | 164,860       |
| Investments                                                              | (29,234)                                                |                                | 29,234       |               |
| Deferred Income Taxes                                                    |                                                         | 10,895                         |              | 10,895        |
| Total Other Assets                                                       | 3,513,065                                               | 10,895                         | 29,234       | 3,553,194     |
| Total Assets                                                             | \$ 31,157,263                                           | \$ 292,718                     | \$ (388,766) | \$ 31,061,215 |
| <b><u>LIABILITIES, EQUITY,<br/>AND NET ASSETS</u></b>                    |                                                         |                                |              |               |
| Liabilities:                                                             |                                                         |                                |              |               |
| Income Taxes Payable                                                     | \$ 52,294                                               | \$                             | \$           | \$ 52,294     |
| Accounts Payable                                                         |                                                         | 4,000                          |              | 4,000         |
| Related Party Accounts Payable                                           |                                                         |                                |              |               |
| Liabilities under Charitable Split Interest<br>Annuity - Current Portion | 16,419                                                  |                                |              | 16,419        |
| Related Party Loan                                                       |                                                         | 418,000                        | (418,000)    |               |
| Total Current Liabilities                                                | 68,713                                                  | 422,000                        | (418,000)    | 72,713        |
| Liabilities under Charitable Split Interest<br>Annuity - Net             | 40,976                                                  |                                |              | 40,976        |
| Total Liabilities                                                        | 109,689                                                 | 422,000                        | (418,000)    | 113,689       |
| Equity:                                                                  |                                                         |                                |              |               |
| Retained Earnings                                                        |                                                         | (129,282)                      | 267,105      | 137,823       |
| Total Equity                                                             |                                                         | (129,282)                      | 267,105      | 137,823       |
| Net Assets:                                                              |                                                         |                                |              |               |
| Without Donor Restrictions:                                              |                                                         |                                |              |               |
| Undesignated                                                             | 4,845,166                                               |                                | (237,871)    | 4,607,295     |
| Designated by the Board                                                  | 1,550,370                                               |                                |              | 1,550,370     |
| With Donor Restrictions:                                                 |                                                         |                                |              |               |
| Perpetual in Nature                                                      | 15,677,130                                              |                                |              | 15,677,130    |
| Purpose Restrictions                                                     | 8,974,908                                               |                                |              | 8,974,908     |
| Total Net Assets                                                         | 31,047,574                                              |                                | (237,871)    | 30,809,703    |
| Total Liabilities, Equity, and Net Assets                                | \$ 31,157,263                                           | \$ 292,718                     | \$ (388,766) | \$ 31,061,215 |

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
**SCHEDULE OF CONSOLIDATING STATEMENT OF ACTIVITIES**  
Year Ended June 30, 2024

|                                                   | Wake Technical<br>Community College<br>Foundation, Inc. | Wake Tech<br>Innovations, Inc. | Eliminations        | Total                |
|---------------------------------------------------|---------------------------------------------------------|--------------------------------|---------------------|----------------------|
| Support and Revenues:                             |                                                         |                                |                     |                      |
| Contributions                                     | \$ 3,251,512                                            | \$                             | \$                  | \$ 3,251,512         |
| Investment Earnings                               | 2,406,049                                               |                                |                     | 2,406,049            |
| Contributions of Nonfinancial<br>Assets           | 3,578,089                                               |                                |                     | 3,578,089            |
| Product Sales                                     | 45,078                                                  |                                |                     | 45,078               |
| Interest Income                                   | 90,657                                                  |                                | (25,680)            | 64,977               |
| Other Income                                      | (16,001)                                                |                                | 18,783              | 2,782                |
| Total Support and Revenues                        | <u>9,355,384</u>                                        |                                | <u>(6,897)</u>      | <u>9,348,487</u>     |
| Program Expenses:                                 |                                                         |                                |                     |                      |
| Scholarship Support                               | 993,356                                                 |                                |                     | 993,356              |
| Fostering Bright Futures                          | 82,596                                                  |                                |                     | 82,596               |
| College Support                                   | 1,085,028                                               |                                |                     | 1,085,028            |
| College Initiatives                               | 2,485,818                                               |                                |                     | 2,485,818            |
| General and Administrative                        | 756,735                                                 |                                |                     | 756,735              |
| Fundraising                                       | 660,526                                                 |                                |                     | 660,526              |
| Total Expenses                                    | <u>6,064,059</u>                                        |                                |                     | <u>6,064,059</u>     |
| Change in Net Assets                              | <u>3,291,325</u>                                        |                                | <u>(6,897)</u>      | <u>3,284,428</u>     |
| Sales and Revenue:                                |                                                         |                                |                     |                      |
| Energy Rebate                                     |                                                         | 40,785                         |                     | 40,785               |
| Total Sales and Revenue                           |                                                         | <u>40,785</u>                  |                     | <u>40,785</u>        |
| Expenses:                                         |                                                         |                                |                     |                      |
| Management and General                            |                                                         | 105,918                        | (31,680)            | 74,238               |
| Total Expenses                                    |                                                         | <u>105,918</u>                 | <u>(31,680)</u>     | <u>74,238</u>        |
| Net Income<br>Before Taxes                        |                                                         | (65,133)                       | 31,680              | (33,453)             |
| Income Tax Expense (Benefit)                      |                                                         |                                |                     |                      |
| Net Income                                        |                                                         | <u>(65,133)</u>                | <u>31,680</u>       | <u>(33,453)</u>      |
| Retained Earnings (Deficit),<br>Beginning of Year |                                                         | (64,149)                       | 235,425             | 171,276              |
| Retained Earnings (Deficit),<br>End of Year       |                                                         | <u>(129,282)</u>               | <u>267,105</u>      | <u>137,823</u>       |
| Net Assets, Beginning of Year                     | <u>27,756,249</u>                                       |                                | <u>(230,974)</u>    | <u>27,525,275</u>    |
| Net Assets, End of Year                           | <u>\$ 31,047,574</u>                                    | <u>\$</u>                      | <u>\$ (237,871)</u> | <u>\$ 30,809,703</u> |

**WAKE TECHNICAL COMMUNITY COLLEGE FOUNDATION, INC. AND SUBSIDIARY**  
**SCHEDULE OF CONSOLIDATING STATEMENT OF FUNCTIONAL EXPENSES**  
Year Ended June 30, 2024

|                                         | Wake Technical Community College Foundation, Inc. |                          |                 |                 |               |                            |             | Wake Tech Innovations, Inc. |              |
|-----------------------------------------|---------------------------------------------------|--------------------------|-----------------|-----------------|---------------|----------------------------|-------------|-----------------------------|--------------|
|                                         | Program                                           |                          |                 |                 |               |                            |             |                             |              |
|                                         | Scholarships                                      | Fostering Bright Futures | College Support | Program Support | Total Program | Administrative and General | Fundraising | Administrative and General  | Total        |
| Utilization of Nonfinancial Assets      | \$                                                | \$ 1,310                 | \$ 472,427      | \$ 2,009,678    | \$ 2,483,415  | \$ 490,192                 | \$ 613,786  | \$                          | \$ 3,587,393 |
| General Program Support                 |                                                   | 5,275                    | 70,284          | 95,166          | 170,725       | 58,744                     |             |                             | 229,469      |
| Scholarships                            | 903,609                                           |                          |                 |                 | 903,609       |                            |             |                             | 903,609      |
| Student Financial Assistance and Grants | 89,747                                            | 27,960                   |                 |                 | 117,707       |                            |             |                             | 117,707      |
| Tuition Assistance                      |                                                   |                          | 88,418          |                 | 88,418        |                            |             |                             | 88,418       |
| Faculty Recognition                     |                                                   |                          | 9,560           |                 | 9,560         |                            |             |                             | 9,560        |
| Event Expenses                          |                                                   | 7,778                    | 182,940         | 31              | 190,749       | 467                        | 10,944      |                             | 202,160      |
| Professional Service Contracts          |                                                   | 1,350                    | 69,799          | 63,423          | 134,572       | 33,351                     |             |                             | 167,923      |
| Travel and Meeting Expense              |                                                   | 195                      | 44,798          | 22,724          | 67,717        | 22,576                     | 802         |                             | 91,095       |
| Audit and Tax Compliance Fees           |                                                   |                          |                 |                 |               | 26,950                     |             |                             | 26,950       |
| Support and Training                    |                                                   |                          | 7,160           | 1,139           | 8,299         | 3,498                      |             |                             | 11,797       |
| Supplies                                |                                                   | 3,509                    | 78,558          | 55,434          | 137,501       | 13,691                     | 946         |                             | 152,138      |
| Meals/Food                              |                                                   | 3,851                    | 31,500          | 11,926          | 47,277        | 8,016                      | 12,787      |                             | 68,080       |
| Repairs and Maintenance                 |                                                   |                          |                 |                 |               |                            |             | 19,494                      | 19,494       |
| Salaries                                |                                                   | 31,356                   | 26,535          | 220,706         | 278,597       | 35,525                     |             |                             | 314,122      |
| Dues, Subscriptions, and Memberships    |                                                   |                          | 2,466           | 4,505           | 6,971         | 60,924                     |             |                             | 67,895       |
| Printing, Postage, and Publications     |                                                   | 12                       | 112             | 227             | 351           | 2,381                      |             |                             | 2,732        |
| Donor Recognition                       |                                                   |                          | 471             | 240             | 711           |                            | 13,801      |                             | 14,512       |
| Bad Debt Expense, Net                   |                                                   |                          |                 |                 |               | (8,000)                    |             |                             | (8,000)      |
| Banking Fees                            |                                                   |                          |                 |                 |               |                            | 7,460       | 285                         | 7,745        |
| Rent Expense                            |                                                   |                          |                 |                 |               |                            |             | 4,000                       | 4,000        |
| Depreciation                            |                                                   |                          |                 |                 |               |                            |             | 48,023                      | 48,023       |
| Other                                   |                                                   |                          |                 | 619             | 619           | 8,420                      |             | 2,436                       | 11,475       |
|                                         | \$ 993,356                                        | \$ 82,596                | \$ 1,085,028    | \$ 2,485,818    | \$ 4,646,798  | \$ 756,735                 | \$ 660,526  | \$ 74,238                   | \$ 6,138,297 |