



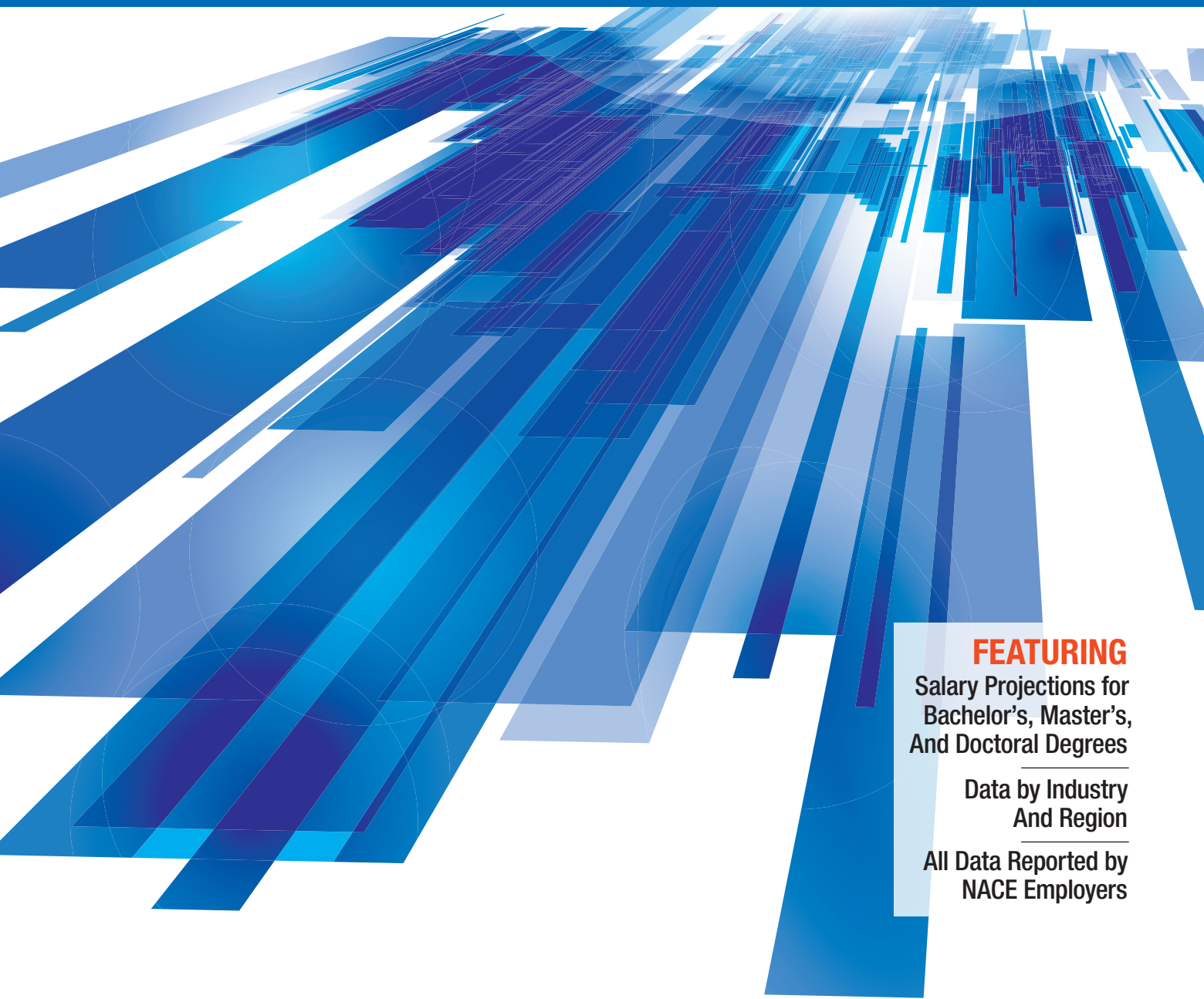
SALARY SURVEY

STARTING SALARIES FOR NEW COLLEGE GRADUATES DATA REPORTED BY EMPLOYERS

7 | SALARIES
BY MAJOR

20 | TOP PAYING
INDUSTRIES

28 | SALARIES
BY REGION



FEATURING
Salary Projections for
Bachelor's, Master's,
And Doctoral Degrees

Data by Industry
And Region

All Data Reported by
NACE Employers

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About the Survey 2

How to Read Salary Survey 3

Executive Summary 4

Bachelor’s Degrees 7

 Starting Salary by Major 8

 Starting Salary by Major & Industry 13

 Starting Salary by Industry & Major 20

 Starting Salary by Region & Major..... 28

Master’s Degrees..... 35

 Starting Salary by Major 36

 Starting Salary by Major & Industry 39

 Starting Salary by Industry & Major 43

 Starting Salary by Region & Major..... 47

Doctoral Degrees..... 52

 Starting Salary by Major 54

 Starting Salary by Major & Industry 55

 Starting Salary by Region & Major..... 55

Appendix..... 56

NACE’s Winter 2017 *Salary Survey* report contains annual salary projections for Class of 2017 college graduates. The figures reported are for base salaries only and do not include bonuses, commissions, fringe benefits, or overtime rates. The report provides the detailed salary projections by academic major and degree level, along with breakouts by both industry and geographic region.

Data contained in the report were obtained by surveying NACE employer members from August 5, 2016, through November 30, 2016. A total of 243 surveys were returned for a 25.3 percent response rate. Of those responding, 14.8 percent of respondents were from the West, 23.5 percent were from the Northeast, 29.6 percent were from the Southeast, and 32.1 percent were from the Midwest. A list of respondents by industry and size, and a partial list of organizations that supplied data for this report can be found in the Appendix.

Salary Survey (ISSN 1520-8648) is available to individuals holding membership in the National Association of Colleges and Employers; it is also available on a subscription basis. The *Salary Survey* report is published three times a year—January, April, and September—by the National Association of Colleges and Employers, 62 Highland Ave., Bethlehem, PA 18017-9085. For more information, see www.nacweb.org/salary-resources/index.aspx or contact NACE at 610.868.1421.

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Salary Survey Issues for the Class of 2017

The Winter issue of *Salary Survey* features starting salary projections by major from employer-provided data. The Winter 2017 *Salary Survey* report is the first report for the Class of 2017. Data are available by major, industry, and region. There are also data for advanced-degree candidates—the report includes data for 39 master’s and 20 doctoral degree disciplines.

The Fall issue reports data from participating institutions; the data are provided to the schools by their graduates. In this sense, the data are “early” returns on *First-Destination Survey* salary data. This report includes data by major and region. The Fall 2017 issue will provide actual starting salary data for the Class of 2017.

The Spring issue serves as the final report for the previous year’s graduating class. The Spring 2017 issue will be the final report on starting salaries for the Class of 2016. The *Spring 2018 Salary Survey* will serve as the final report for the Class of 2017. The Spring report features data provided through the national *First-Destination Survey* initiative; the data represent actual starting salaries (not projections) reported by graduates to their institutions. Data are provided by major and region.

SALARY DATA FOR THE CLASS OF 2017

Report	What	Data Source
First Report – Winter 2017	Pre-graduation projected starting salaries	Employers
Second Report – Fall 2017	Early results, post-graduation actual starting salaries	First-Destination Survey (Students/Schools)
Final Report – Spring 2018	Final results, post-graduation actual starting salaries	First-Destination Survey (Students/Schools)

PAGES
8/36/54

STARTING SALARY BY ACADEMIC MAJOR (Bachelor's/Master's/Doctoral)

In this section, you will find the average starting salary according to the major field of study, with no regard to the type of employer reporting the salary. Refer to this section when you want to know the starting salary for a graduate holding a degree in a specific discipline, such as accounting or computer science.

PAGE
13/39/55

STARTING SALARY BY MAJOR AND INDUSTRY

This section shows data first by the major field of study, then by the type of employer (industry) reporting the salaries. Employer types are listed in alphabetical order under each major. Look in this section when you want the average starting salary reported by a specific type of employer to a graduate earning a degree in a specific major. (Example: The average salary that chemical manufacturing firms are reporting for electrical engineering graduates.)

PAGE
20/43

STARTING SALARY BY INDUSTRY AND MAJOR

This section contains the same basic information as "Starting Salaries by Major and Industry," but in a different order. You will see data by a specific type of employer (industry), then according to the average salary by major field of study. Industries are arranged in alphabetical order. Majors are listed under each industry in the typical report order by broad category, then alphabetically within the category. Use this section to find the average starting salary reported by a specific type of employer to a graduate in a specific major. (Example: The majors hired by construction firms and their corresponding average starting salaries.)

PAGE
28/47/55

STARTING SALARY BY REGION AND MAJOR

In this section, you will find the average starting salary according to the major field of study within the four geographic regions (Northeast, Southeast, Midwest, and West). The regional data are based upon the participating organizations that supplied information for the majors within each region. The majors are reported in typical report order by broad category, then alphabetically within the category. Averages are provided strictly by major field of study with no regard to the type of employer reporting the salary. Refer to this section when you want to know the starting salary for a graduate holding a degree in a specific discipline in a regional location, such as mechanical engineering majors hired in the West.

STARTING SALARY PROJECTIONS FOR THE CLASS OF 2017

Bachelor's Degree Graduates

Employers responding to NACE's Winter 2017 *Salary Survey* anticipate making engineering, computer science, and math and sciences majors the top-paid graduates from the Class of 2017. (See Figure 1.)

These projections were made in spite of the fact that employers participating in NACE's *Job Outlook 2017* survey reported that the top bachelor's degree majors they will hire are in the business fields.

Engineering graduates from the Class of 2017 are expected to be the highest paid with an overall average salary projection of \$66,097. This is up almost 2 percent over last year's average salary projection of \$64,891 for Class of 2016 engineering graduates. Driving the high overall average salary for this group is that, as was the case last year, all of the individual reported engineering majors have average salary projections that exceed \$60,000.

FIGURE 1: AVERAGE SALARIES BY DISCIPLINE/BACHELOR'S DEGREES

Broad Category	2017 Average Salary	Responses
Engineering	\$66,097	521
Computer Science	\$65,540	212
Math & Sciences	\$59,368	86
Business	\$54,803	720
Agriculture & Natural Resources	\$54,364	11
Social Sciences	\$53,459	71
Communications	\$51,925	64
Humanities	\$48,733	45

Graduates earning computer science degrees will also be substantially paid with an overall average salary projection of \$65,540. Like engineering graduates, computer science graduates' salary projection is up from last year (\$61,321), but by almost 7 percent. In addition, all of the individual computer science disciplines have overall average salary projections near or greater than \$65,000.

At \$59,368, math and science degrees came in third in terms of highest salary projections for the Class of 2017. Their overall average salary projection is up 7.8 percent over last year's (\$55,087). The most frequently reported salaries among the math and sciences group are for specific math/statistics majors; their average salary projection of \$60,153 is up 5.6 percent over last year's projection of \$56,979.

The overall average salary projection for Class of 2017 business majors is \$54,803. This year's projection is an increase of nearly 5 percent over last year's average of \$52,236. Of the reported business disciplines, management information systems majors hold the highest average starting salary projection (\$59,642). And, while they also held the highest average salary projection of the business degrees in last year's Winter 2016 *Salary Survey* report, this year's projection is 4.9 percent higher than last year's (\$56,846).

Gaining even more ground is the average starting salary projection for Class of 2017 social sciences graduates, which is up almost 15 percent over last year's projection. This year, the average salary projection stands at \$53,459, up from the \$46,585 projected for Class of 2016 graduates. Within this group, the salary projection for economics

majors is driving the overall surge; their current projection of \$56,678 is 15 percent higher than last year’s average of \$49,271.

Also netting a sizable jump in their projected average salary this year are graduates who will earn degrees in the communications fields. This year’s average salary projection of \$51,925 is up 10 percent over last year’s average (\$47,047). This comes as good news for these graduates as last year’s overall average salary projection was down 5 percent from the projected salary of \$49,395 for the Class of 2015. In addition, the average salary projection for advertising majors has bounced back from last year’s low of \$47,500, and now stands at \$52,004, up almost 9.5 percent over last year.

Salaries for humanities graduates are also projected to be on the rise. The average salary projection of \$48,733 for the Class of 2017 is up 5.8 percent over last year’s average projection of \$46,065.

Master’s Degree Graduates

Computer science graduates top the list of highest-paid majors at the master’s degree level for the Class of 2017. (See **Figure 2.**) Their overall average salary projection of \$81,039 is more than 12 percent higher than last year’s average salary projection of \$72,080. Each of the individual majors—computer science (10.6 percent), information sciences and systems (13.7 percent), and software applications (14.6 percent)—show significant increases and have average salary projections that are hovering near the \$80,000 mark.

FIGURE 2: AVERAGE SALARIES BY DISCIPLINE/MASTER’S DEGREES

Broad Category	2017 Average Salary	Responses
Computer Science	\$81,039	73
Engineering	\$75,053	212
Business	\$74,066	241
Math & Sciences	\$70,061	49
Communications	\$67,364	9
Social Sciences	\$61,333	12

While master’s degree engineering graduates topped the list of highest-paid majors last year, they have dropped to second highest paid for the Class of 2017. Their overall average salary projection, however, is still up 1.6 percent from the average projection of \$73,871 for the Class of 2016.

Likewise, business degree graduates at the master’s degree level are also projected to receive higher average starting salaries with their overall average projection of \$74,066 up 3.4 percent from last year (\$71,663). The individual average salary projection increases for both economics (11.8 percent) and marketing (10.9 percent) graduates appear to be driving the jump. However, tempering the overall increase are the average salary projections for logistics/supply chain (down 6.3 percent), sales (down 5.9 percent), and finance (down 1.5 percent) majors, all of which have dipped this year. Specific M.B.A. graduates are likely to receive average salaries that are greater than the overall average as their current projection of \$81,685 is up 5.2 percent over last year’s projection of \$77,657. In addition, M.B.A. graduates, along with marketing graduates (\$86,318), have topped the \$80,000 mark.

Although data at the master’s level are extremely limited for the math and sciences (3.2 percent), communications (20.9 percent), and social sciences (17.2 percent) fields, all three categories are expected to receive higher average starting salaries this year.

Doctoral Degree Graduates

With data more scarce at the doctoral degree level, average salaries for just four categories are reported. (See Figure 3.)

Computer science (\$110,841) tops the list in terms of highest-paid majors at the doctoral degree level. The overall average salary projection for these graduates is \$110,841, up 9.4 percent over last year's average of \$101,324.

FIGURE 3: AVERAGE SALARIES BY DISCIPLINE/DOCTORAL DEGREES

Broad Category	2017 Average Salary	Responses
Computer Science	\$110,841	11
Engineering	\$95,973	37
Math & Sciences	\$86,713	8
Business	\$78,379	29

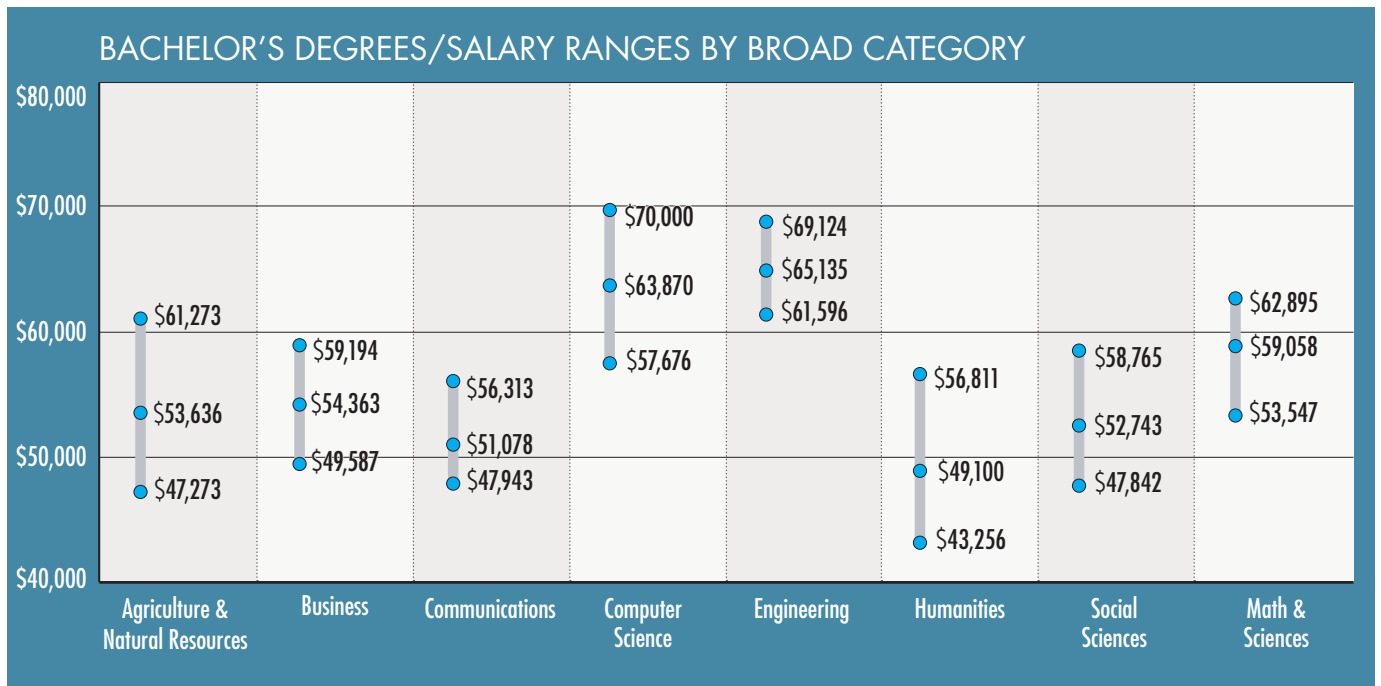
Despite the fact that the average salary projection for engineering graduates is up just 1 percent over last year's projection of \$95,055, they are the second highest-paid group at the doctoral level. However, further exploration of the seven specific engineering majors that were reported on shows that only two—computer engineering and systems engineering—have increased average salary projections. The average salary projection for computer engineering graduates at the doctoral degree level is \$104,600, up 4.1 percent over last year's average of \$100,500, while the average projection for systems engineering majors is up 13.1 percent to \$102,333, compared to last year's average of \$90,500. The decreases in salary projections for the remaining five majors range from 1.9 percent for software engineering majors (\$100,333 projection last year to \$98,400 this year) to 5.1 percent for chemical engineering graduates (\$98,889 projection last year compared to \$93,833 this year).

The overall average salary projection for business graduates at the doctoral level has risen by 5.3 percent this year, carrying the projection from \$74,459 last year to \$78,379 this year. However, it's important to note only one major (accounting) was reported at the doctoral degree level in last year's Winter 2016 *Salary Survey* report. The average salary projection for accounting majors at the doctoral degree level is up from \$74,459 last year to \$78,333 this year—an increase of 5.2 percent. The seven additional majors at the doctoral degree level have average salary projections that range from \$75,000 for both business administration/management and logistics/supply chain majors to \$83,000 for economics majors.

BACHELOR'S DEGREES



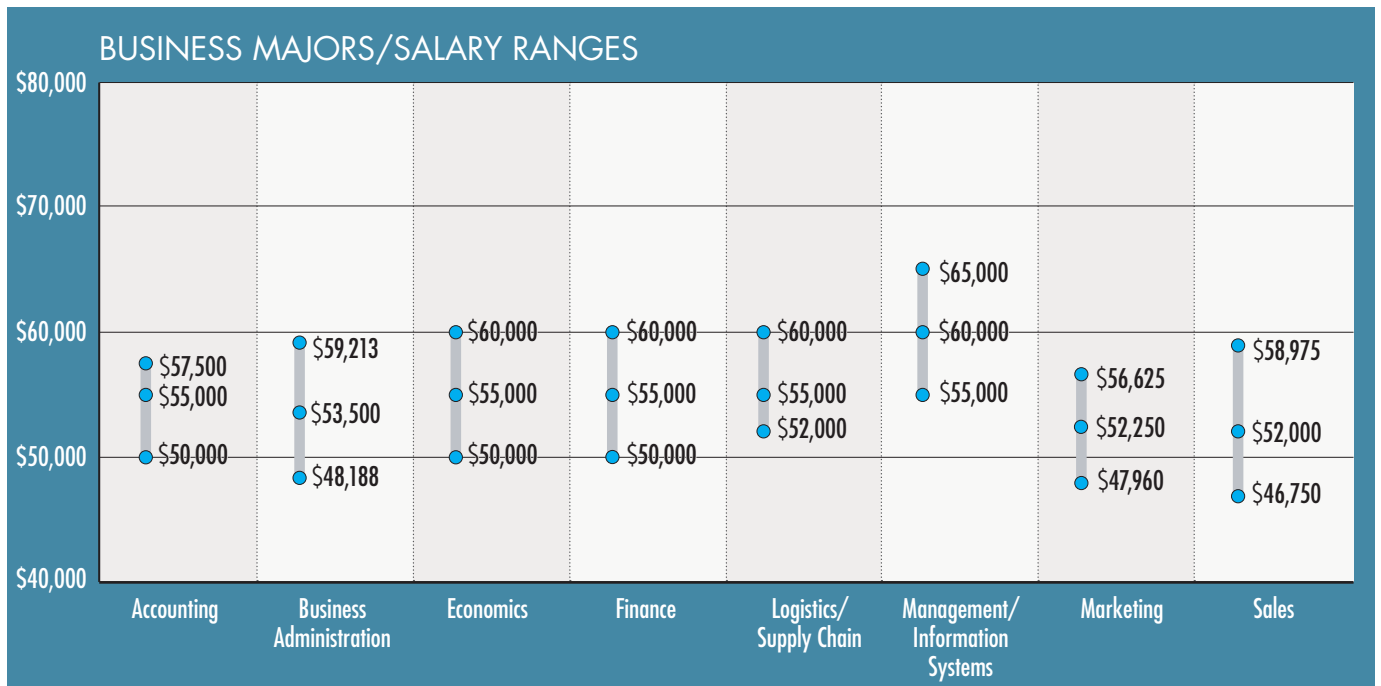
BACHELOR'S DEGREES



BACHELOR'S DEGREE SALARIES BY MAJOR

Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
AGRICULTURE AND NATURAL RESOURCES MAJORS					
Agricultural Business/Management	\$52,143	\$45,000	\$52,000	\$58,000	7
Food Science	\$58,250	\$51,250	\$56,500	\$67,000	4
BUSINESS MAJORS					
Accounting	\$54,838	\$50,000	\$55,000	\$57,500	101
Actuarial Science	\$56,114	\$48,000	\$55,000	\$60,000	18
Business Administration/Management	\$54,019	\$48,188	\$53,500	\$59,213	92
Economics	\$55,965	\$50,000	\$55,000	\$60,000	64
Finance	\$55,609	\$50,000	\$55,000	\$60,000	90
Hospitality Management	\$48,607	\$45,000	\$48,000	\$55,000	14
Human Resources	\$52,313	\$47,250	\$51,000	\$55,500	53
International Business	\$54,446	\$48,000	\$55,000	\$60,000	27
Logistics/Supply Chain	\$55,694	\$52,000	\$55,000	\$60,000	76
Management Information Systems	\$59,642	\$55,000	\$60,000	\$65,000	66
Marketing	\$52,988	\$47,960	\$52,250	\$56,625	66
Sales	\$52,144	\$46,750	\$52,000	\$58,975	53

BACHELOR'S DEGREES

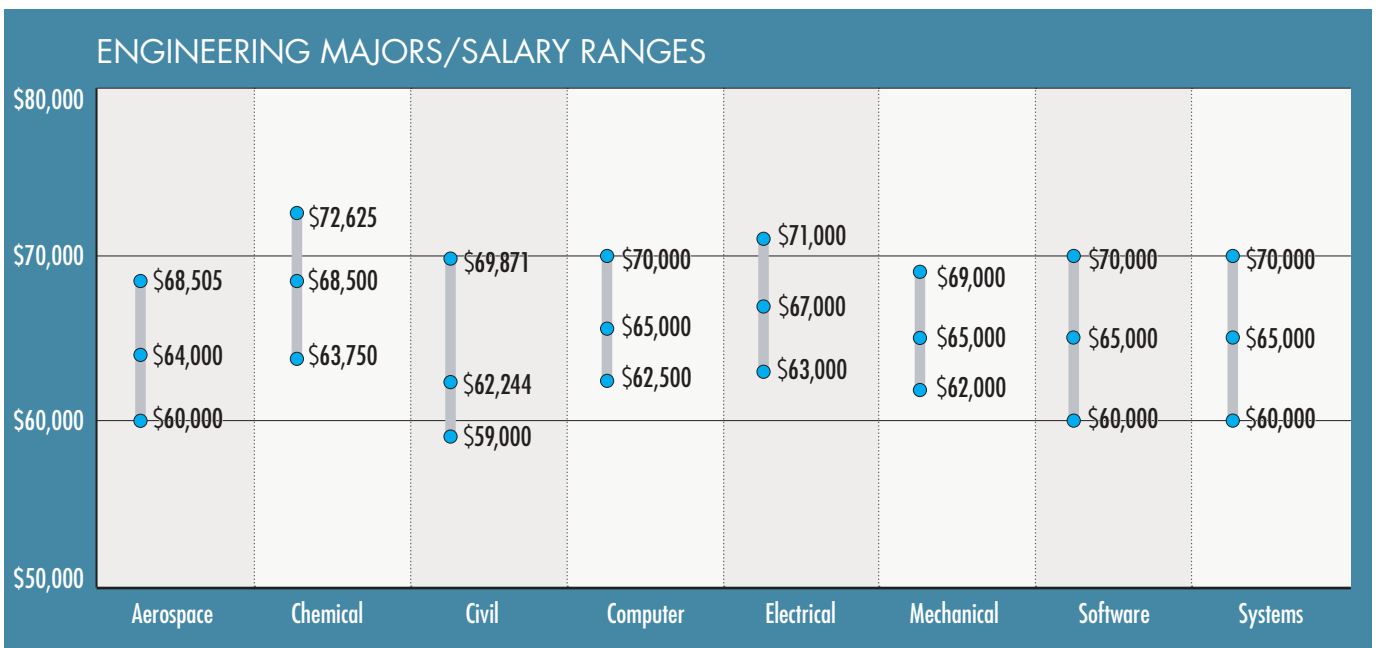


BACHELOR'S DEGREE SALARIES BY MAJOR

Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
COMMUNICATIONS MAJORS					
Advertising	\$52,004	\$47,038	\$51,000	\$55,750	12
Communications	\$51,446	\$47,500	\$51,000	\$55,000	27
Journalism	\$50,855	\$47,138	\$50,000	\$55,000	10
Public Relations	\$53,439	\$50,000	\$52,000	\$60,000	15
COMPUTER SCIENCES MAJORS					
Computer Science	\$66,052	\$59,250	\$65,000	\$70,000	84
Information Sciences & Systems	\$64,533	\$56,160	\$62,450	\$70,000	72
Software Applications	\$66,067	\$57,265	\$64,000	\$70,000	56
ENGINEERING MAJORS					
Aerospace/Aeronautical Engineering	\$64,967	\$60,000	\$64,000	\$68,505	19
Biomedical Engineering	\$67,250	\$63,250	\$67,000	\$70,000	12
Chemical Engineering	\$68,445	\$63,750	\$68,500	\$72,625	52
Civil Engineering	\$63,563	\$59,000	\$62,244	\$69,871	34
Computer Engineering	\$68,191	\$62,500	\$65,500	\$70,000	59
Electrical Engineering	\$66,920	\$63,000	\$67,000	\$71,000	61
Engineering Technology	\$63,598	\$60,000	\$63,000	\$67,500	31
Environmental Engineering	\$63,190	\$60,000	\$63,000	\$67,000	21
Industrial/Manufacturing Engineering	\$64,280	\$60,900	\$64,064	\$67,000	50
Materials Engineering/Science	\$66,970	\$63,000	\$65,000	\$70,000	29

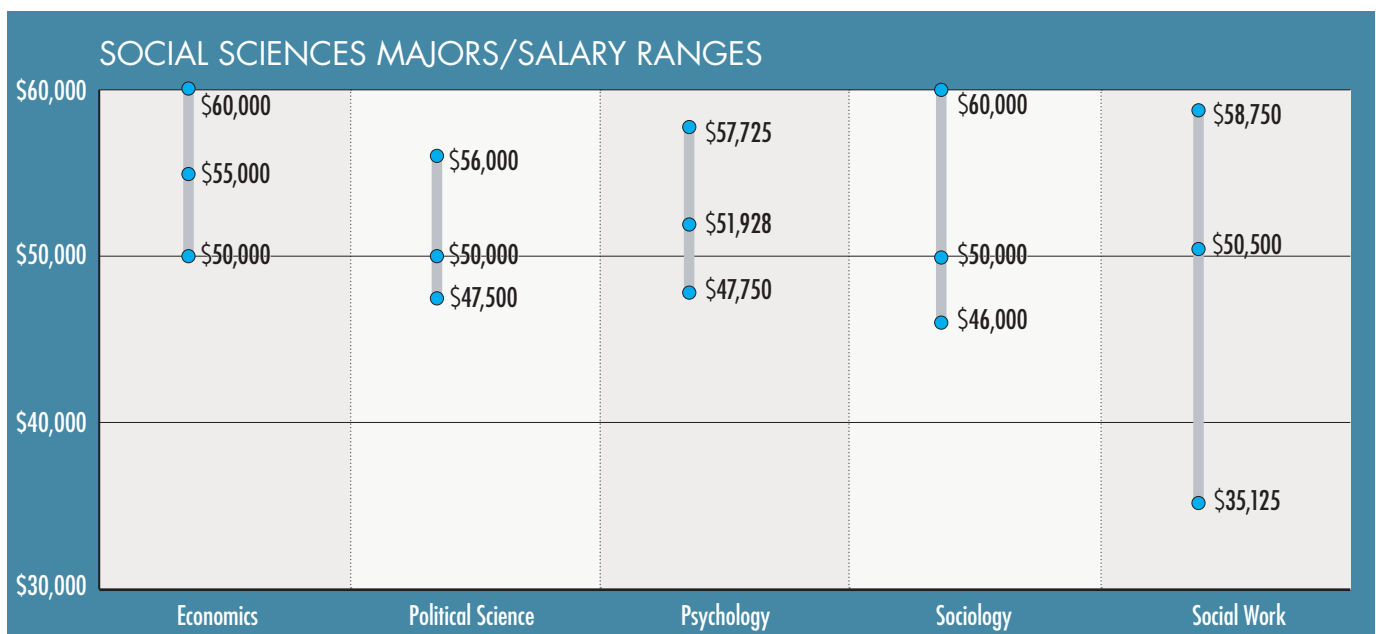
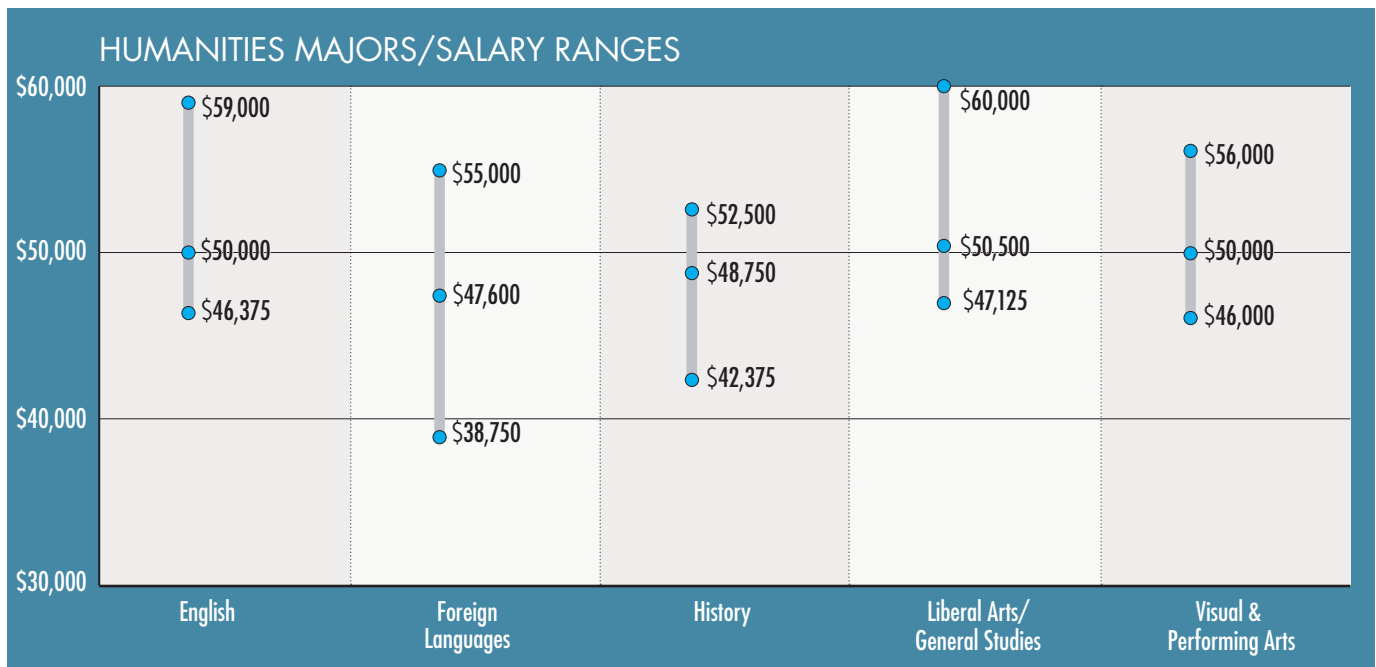
BACHELOR'S DEGREE SALARIES BY MAJOR

Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
ENGINEERING MAJORS cont.					
Mechanical Engineering	\$65,557	\$62,000	\$65,000	\$69,000	74
Nuclear Engineering	\$63,730	\$61,500	\$63,250	\$65,325	10
Petroleum Engineering	\$77,000	\$62,000	\$63,000	\$106,000	3
Software Engineering	\$66,847	\$60,000	\$65,000	\$70,000	39
Systems Engineering	\$66,224	\$60,000	\$65,000	\$70,000	27
HUMANITIES MAJORS					
Area & Gender Studies	\$46,250	\$35,125	\$46,750	\$56,875	4
English Language & Literature	\$50,125	\$46,375	\$50,000	\$59,000	8
Foreign Language & Literature	\$47,000	\$38,750	\$47,500	\$55,000	5
History	\$47,500	\$42,375	\$48,750	\$52,500	6
Liberal Arts/General Studies	\$51,100	\$47,125	\$50,500	\$60,000	10
Philosophy	\$47,000	\$38,750	\$47,500	\$55,000	5
Visual & Performing Arts	\$48,714	\$46,000	\$50,000	\$56,000	7



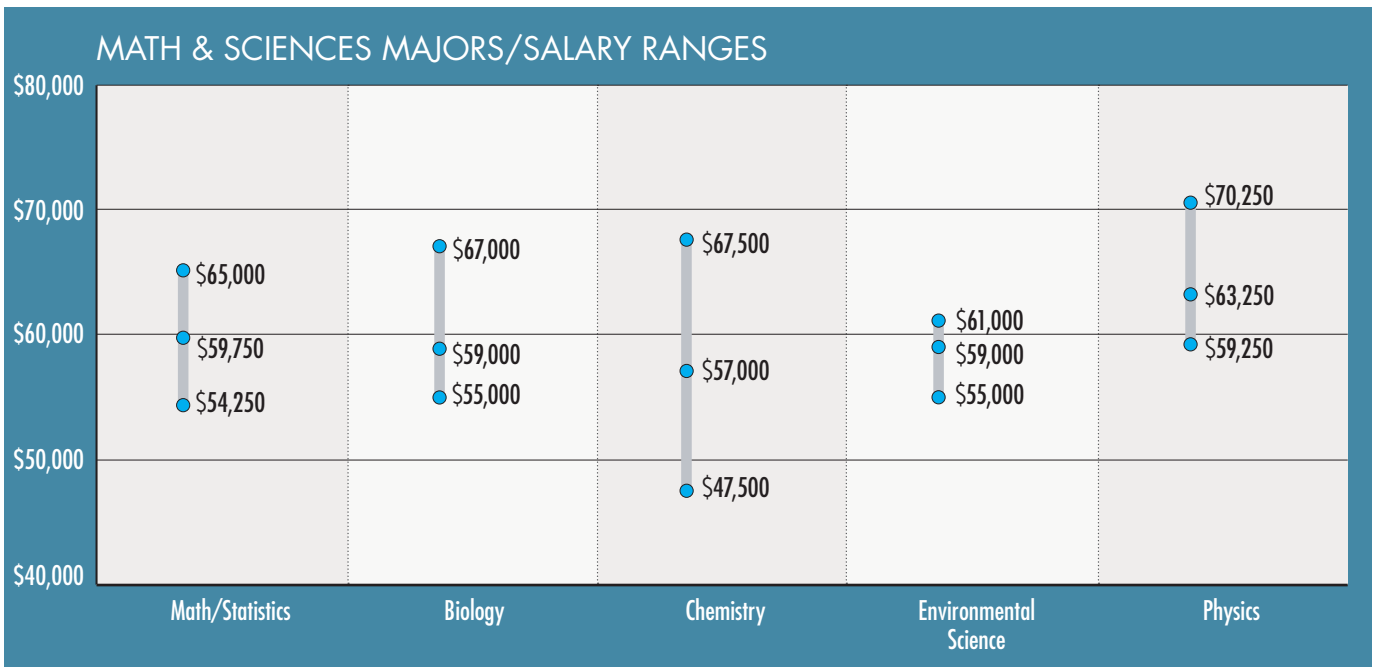
BACHELOR'S DEGREE SALARIES BY MAJOR

Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
SOCIAL SCIENCES MAJORS					
Economics	\$56,678	\$50,000	\$55,000	\$60,000	32
Political Science/International Relations	\$50,818	\$47,500	\$50,000	\$56,000	11
Psychology	\$51,787	\$47,750	\$51,928	\$57,725	17
Sociology	\$50,000	\$46,000	\$50,000	\$60,000	7
Social Work	\$48,125	\$35,125	\$50,500	\$58,750	4



BACHELOR'S DEGREE SALARIES BY MAJOR

Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
MATHEMATICS AND SCIENCES MAJORS					
Mathematics/Statistics	\$60,153	\$54,250	\$59,750	\$65,000	36
Biology/Biological Sciences	\$59,600	\$55,000	\$59,000	\$67,000	10
Chemistry	\$57,500	\$47,500	\$57,000	\$67,500	12
Construction Science	\$58,000	\$55,000	\$59,000	***	3
Environmental Science	\$58,404	\$55,000	\$59,000	\$61,000	9
Geology/Geological Sciences	\$54,873	\$49,750	\$55,000	\$59,750	8
Physics	\$64,438	\$59,250	\$63,250	\$70,250	8



BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

Academic Major/Industry	Mean	25th Percentile	Median	75th Percentile	Responses
AGRICULTURE AND NATURAL RESOURCES MAJORS					
Agricultural Business/Management					
Food & Beverage Manufacturing	\$51,667	\$45,000	\$52,000	\$58,000	3
Food Science					
Food & Beverage Manufacturing	\$58,250	\$52,500	\$56,500	\$64,000	4
BUSINESS MAJORS					
Accounting					
Accounting Services	\$57,000	\$55,500	\$56,500	\$58,500	4
Chemical (Pharmaceutical) Manufacturing	\$58,290	\$59,450	\$60,000	\$62,000	5
Computer & Electronics Manufacturing	\$54,018	\$50,471	\$53,500	\$57,500	8
Finance, Insurance & Real Estate	\$55,853	\$50,000	\$55,000	\$60,000	17
Food & Beverage Manufacturing	\$54,250	\$52,000	\$54,750	\$58,000	6
Government	\$53,167	\$50,000	\$53,500	\$54,000	6
Misc. Manufacturing	\$53,973	\$50,000	\$55,000	\$56,000	17
Misc. Prof. Services	\$56,750	\$55,000	\$55,000	\$58,500	4
Retail Trade	\$53,078	\$50,000	\$53,750	\$55,060	8
Utilities	\$55,557	\$46,000	\$53,000	\$69,900	7
Wholesale Trade	\$47,167	\$40,500	\$46,000	\$55,000	3
Actuarial Science					
Finance, Insurance & Real Estate	\$56,400	\$51,000	\$55,500	\$60,000	10
Business Administration/Management					
Chemical (Pharmaceutical) Manufacturing	\$62,742	\$60,000	\$61,000	\$65,000	6
Computer & Electronics Manufacturing	\$53,750	\$50,000	\$53,500	\$57,500	4
Construction	\$53,000	\$45,000	\$50,000	\$64,000	3
Finance, Insurance & Real Estate	\$55,125	\$48,000	\$52,500	\$60,000	16
Food & Beverage Manufacturing	\$55,571	\$51,000	\$55,000	\$58,500	7
Government	\$53,000	\$50,000	\$53,000	\$54,000	5
Misc. Manufacturing	\$53,295	\$50,000	\$52,750	\$57,500	12
Misc. Prof. Services	\$56,750	\$55,000	\$55,000	\$58,500	4
Retail Trade	\$50,420	\$48,000	\$52,000	\$55,000	11
Transportation	\$50,350	\$46,051	\$50,000	\$55,000	3
Utilities	\$54,317	\$50,000	\$53,000	\$55,000	6
Wholesale Trade	\$46,625	\$42,750	\$45,500	\$50,500	4
Economics					
Chemical (Pharmaceutical) Manufacturing	\$63,613	\$59,725	\$62,500	\$67,500	4
Computer & Electronics Manufacturing	\$53,750	\$50,000	\$53,500	\$57,500	4
Finance, Insurance & Real Estate	\$57,118	\$50,000	\$55,000	\$60,000	17
Government	\$53,000	\$50,000	\$53,000	\$54,000	5

BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

Academic Major/Industry	Mean	25th Percentile	Median	75th Percentile	Responses
Misc. Manufacturing	\$55,719	\$55,000	\$55,000	\$60,000	7
Retail Trade	\$54,000	\$48,000	\$55,000	\$60,000	7
Utilities	\$58,725	\$52,500	\$57,500	\$64,950	4
Finance					
Chemical (Pharmaceutical) Manufacturing	\$59,408	\$59,450	\$61,000	\$65,000	6
Computer & Electronics Manufacturing	\$53,706	\$48,942	\$52,000	\$60,000	7
Finance, Insurance & Real Estate	\$56,853	\$50,000	\$55,000	\$60,000	17
Food & Beverage Manufacturing	\$54,667	\$52,000	\$54,750	\$58,000	6
Government	\$53,000	\$50,000	\$53,000	\$54,000	5
Misc. Manufacturing	\$54,659	\$50,500	\$55,000	\$56,500	16
Retail Trade	\$53,515	\$49,000	\$53,750	\$55,060	8
Utilities	\$56,817	\$50,000	\$53,000	\$69,900	6
Human Resources					
Chemical (Pharmaceutical) Manufacturing	\$61,483	\$59,450	\$60,000	\$65,000	3
Computer & Electronics Manufacturing	\$48,500	\$43,500	\$46,000	\$53,500	4
Finance, Insurance & Real Estate	\$51,286	\$48,000	\$48,000	\$55,000	7
Food & Beverage Manufacturing	\$59,875	\$51,000	\$55,250	\$68,750	4
Government	\$55,667	\$53,000	\$54,000	\$60,000	3
Misc. Manufacturing	\$50,782	\$50,000	\$51,000	\$55,000	9
Misc. Prof. Services	\$55,667	\$50,000	\$55,000	\$62,000	3
Retail Trade	\$50,426	\$43,352	\$50,000	\$57,500	4
Utilities	\$48,600	\$45,000	\$50,000	\$51,000	5
International Business					
Finance, Insurance & Real Estate	\$54,333	\$48,000	\$52,500	\$60,000	6
Misc. Manufacturing	\$55,012	\$50,000	\$55,000	\$60,036	3
Retail Trade	\$53,250	\$49,000	\$52,500	\$57,500	4
Logistics/Supply Chain					
Chemical (Pharmaceutical) Manufacturing	\$59,921	\$59,450	\$60,000	\$65,000	7
Computer & Electronics Manufacturing	\$57,200	\$52,000	\$60,000	\$60,000	5
Finance, Insurance & Real Estate	\$58,333	\$55,000	\$55,000	\$65,000	3
Food & Beverage Manufacturing	\$57,375	\$55,000	\$56,750	\$62,750	8
Management Consulting	\$60,333	\$50,000	\$56,000	\$75,000	3
Misc. Manufacturing	\$56,280	\$53,000	\$55,000	\$60,036	13
Retail Trade	\$52,945	\$49,250	\$54,500	\$55,000	12
Utilities	\$53,200	\$51,000	\$55,000	\$55,000	5
Wholesale Trade	\$49,125	\$43,250	\$48,000	\$55,000	4

BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

Academic Major/Industry	Mean	25th Percentile	Median	75th Percentile	Responses
Management Information Systems					
Chemical (Pharmaceutical) Manufacturing	\$61,750	\$52,000	\$64,000	\$71,500	4
Computer & Electronics Manufacturing	\$61,400	\$55,000	\$65,000	\$65,000	5
Finance, Insurance & Real Estate	\$59,583	\$55,000	\$60,000	\$62,500	12
Food & Beverage Manufacturing	\$62,167	\$58,000	\$63,500	\$65,000	3
Government	\$56,250	\$50,500	\$53,500	\$62,000	4
Management Consulting	\$68,250	\$62,500	\$69,000	\$74,000	4
Misc. Manufacturing	\$55,232	\$50,000	\$55,000	\$64,000	7
Misc. Prof. Services	\$63,000	\$60,000	\$60,000	\$62,000	5
Retail Trade	\$55,140	\$52,500	\$55,000	\$56,560	8
Transportation	\$54,350	\$46,051	\$52,000	\$65,000	3
Utilities	\$57,333	\$51,000	\$60,000	\$61,000	3
Marketing					
Chemical (Pharmaceutical) Manufacturing	\$61,113	\$59,725	\$60,000	\$62,500	4
Computer & Electronics Manufacturing	\$52,695	\$49,171	\$51,000	\$60,000	6
Finance, Insurance & Real Estate	\$52,333	\$48,000	\$49,500	\$57,500	12
Food & Beverage Manufacturing	\$68,875	\$55,250	\$64,250	\$82,500	4
Misc. Manufacturing	\$49,104	\$43,000	\$50,000	\$56,000	10
Misc. Prof. Services	\$57,333	\$55,000	\$55,000	\$62,000	3
Retail Trade	\$50,684	\$47,840	\$49,000	\$54,000	10
Utilities	\$52,500	\$50,000	\$55,000	\$55,000	4
Wholesale Trade	\$49,125	\$42,750	\$45,500	\$55,500	4
Sales					
Chemical (Pharmaceutical) Manufacturing	\$61,113	\$59,725	\$60,000	\$62,500	4
Computer & Electronics Manufacturing	\$50,634	\$49,000	\$49,171	\$50,000	5
Finance, Insurance & Real Estate	\$50,429	\$40,000	\$48,000	\$65,000	7
Food & Beverage Manufacturing	\$55,000	\$52,000	\$55,000	\$58,500	6
Misc. Manufacturing	\$51,000	\$46,000	\$52,500	\$58,000	8
Misc. Prof. Services	\$51,750	\$45,000	\$52,500	\$58,500	4
Retail Trade	\$51,750	\$48,000	\$51,250	\$55,000	6
Wholesale Trade	\$49,875	\$42,750	\$45,500	\$57,000	4
COMMUNICATIONS MAJORS					
Advertising					
Finance, Insurance & Real Estate	\$51,667	\$45,000	\$50,000	\$60,000	3
Communications					
Finance, Insurance & Real Estate	\$52,000	\$48,000	\$50,000	\$55,000	5

BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

Academic Major/Industry	Mean	25th Percentile	Median	75th Percentile	Responses
Misc. Manufacturing	\$51,259	\$46,500	\$51,000	\$56,018	4
Retail Trade	\$51,000	\$48,000	\$50,000	\$55,000	3
Utilities	\$46,667	\$35,000	\$50,000	\$55,000	3
Public Relations					
Finance, Insurance & Real Estate	\$51,667	\$45,000	\$50,000	\$60,000	3
Misc. Manufacturing	\$54,012	\$50,000	\$52,000	\$60,036	3
COMPUTER SCIENCES MAJORS					
Computer Science					
Chemical (Pharmaceutical) Manufacturing	\$77,200	\$64,000	\$70,000	\$95,000	5
Computer & Electronics Manufacturing	\$68,000	\$65,000	\$67,500	\$75,000	6
Finance, Insurance & Real Estate	\$63,292	\$57,500	\$60,000	\$72,500	12
Food & Beverage Manufacturing	\$62,167	\$58,000	\$63,500	\$65,000	3
Government	\$62,000	\$59,000	\$59,000	\$68,000	3
Information	\$93,750	\$82,500	\$97,500	\$105,000	4
Management Consulting	\$68,250	\$62,500	\$69,000	\$74,000	4
Misc. Manufacturing	\$66,592	\$61,500	\$64,500	\$70,000	10
Misc. Prof. Services	\$70,111	\$66,000	\$69,000	\$70,000	9
Retail Trade	\$56,003	\$52,500	\$55,000	\$60,010	8
Utilities	\$61,829	\$55,000	\$61,000	\$70,000	7
Information Sciences & Systems					
Chemical (Pharmaceutical) Manufacturing	\$70,857	\$60,000	\$64,000	\$95,000	7
Computer & Electronics Manufacturing	\$63,213	\$48,000	\$56,638	\$85,000	3
Finance, Insurance & Real Estate	\$63,292	\$57,500	\$60,000	\$72,500	12
Food & Beverage Manufacturing	\$62,167	\$58,000	\$63,500	\$65,000	3
Government	\$62,000	\$59,000	\$59,000	\$68,000	3
Information	\$101,667	\$95,000	\$100,000	\$110,000	3
Management Consulting	\$67,000	\$60,000	\$66,500	\$74,000	4
Misc. Manufacturing	\$60,391	\$54,000	\$62,562	\$64,000	8
Misc. Prof. Services	\$67,429	\$65,000	\$66,000	\$70,000	7
Retail Trade	\$56,003	\$52,500	\$55,000	\$60,010	8
Utilities	\$61,967	\$55,000	\$61,200	\$70,000	6
Software Applications					
Chemical (Pharmaceutical) Manufacturing	\$73,667	\$62,000	\$64,000	\$95,000	3
Computer & Electronics Manufacturing	\$65,750	\$56,500	\$64,000	\$75,000	4
Finance, Insurance & Real Estate	\$63,800	\$55,000	\$60,000	\$75,000	10
Food & Beverage Manufacturing	\$62,167	\$58,000	\$63,500	\$65,000	3

BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

Academic Major/Industry	Mean	25th Percentile	Median	75th Percentile	Responses
Government	\$62,000	\$59,000	\$59,000	\$68,000	3
Information	\$101,667	\$95,000	\$100,000	\$110,000	3
Misc. Manufacturing	\$76,355	\$65,210	\$70,710	\$87,500	4
Misc. Prof. Services	\$69,800	\$66,000	\$68,000	\$70,000	5
Retail Trade	\$56,003	\$52,500	\$55,000	\$60,010	8
Utilities	\$58,667	\$55,000	\$60,000	\$61,000	3
ENGINEERING MAJORS					
Aerospace/Aeronautical Engineering					
Computer & Electronics Manufacturing	\$61,440	\$56,638	\$64,500	\$65,000	6
Misc. Manufacturing	\$65,609	\$63,000	\$64,000	\$69,828	3
Biomedical Engineering					
Chemical (Pharmaceutical) Manufacturing	\$68,800	\$68,000	\$70,000	\$70,000	5
Chemical Engineering					
Chemical (Pharmaceutical) Manufacturing	\$69,738	\$68,000	\$72,000	\$74,000	13
Computer & Electronics Manufacturing	\$68,000	\$65,000	\$65,000	\$74,000	3
Engineering Services	\$72,000	\$69,000	\$72,000	\$75,000	3
Food & Beverage Manufacturing	\$68,625	\$67,000	\$69,000	\$72,000	8
Government	\$68,500	\$63,000	\$64,500	\$78,000	3
Misc. Manufacturing	\$67,396	\$65,000	\$67,200	\$70,000	11
Misc. Prof. Services	\$67,333	\$60,000	\$63,000	\$79,000	3
Utilities	\$64,150	\$62,500	\$64,000	\$65,800	4
Civil Engineering					
Construction	\$59,097	\$58,000	\$59,000	\$60,291	3
Engineering Services	\$60,480	\$60,000	\$60,000	\$62,400	5
Food & Beverage Manufacturing	\$69,333	\$66,000	\$70,000	\$72,000	3
Misc. Prof. Services	\$65,500	\$57,500	\$64,000	\$73,500	4
Utilities	\$65,000	\$59,000	\$63,000	\$70,000	7
Computer Engineering					
Chemical (Pharmaceutical) Manufacturing	\$75,000	\$64,000	\$72,000	\$82,000	5
Computer & Electronics Manufacturing	\$69,833	\$65,000	\$67,500	\$70,000	6
Finance, Insurance & Real Estate	\$62,500	\$60,000	\$60,000	\$70,000	7
Government	\$68,500	\$63,000	\$64,500	\$78,000	3
Information	\$88,333	\$70,000	\$95,000	\$100,000	3
Management Consulting	\$67,000	\$63,000	\$65,000	\$73,000	3
Misc. Manufacturing	\$68,190	\$65,500	\$69,828	\$70,000	7
Misc. Prof. Services	\$70,143	\$65,000	\$70,000	\$78,000	7

BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

Academic Major/Industry	Mean	25th Percentile	Median	75th Percentile	Responses
Retail Trade	\$57,500	\$52,500	\$57,500	\$62,500	4
Utilities	\$67,200	\$62,000	\$64,500	\$70,000	5
Electrical Engineering					
Chemical (Pharmaceutical) Manufacturing	\$70,667	\$65,000	\$73,500	\$75,000	6
Computer & Electronics Manufacturing	\$66,250	\$62,000	\$66,000	\$72,000	8
Engineering Services	\$69,600	\$69,000	\$69,000	\$70,000	5
Food & Beverage Manufacturing	\$69,000	\$67,000	\$69,000	\$71,000	4
Government	\$68,500	\$63,000	\$64,500	\$78,000	3
Misc. Manufacturing	\$65,488	\$64,000	\$66,500	\$69,000	14
Misc. Prof. Services	\$68,000	\$60,000	\$65,000	\$79,000	3
Utilities	\$67,057	\$62,900	\$65,000	\$70,000	7
Engineering Technology					
Computer & Electronics Manufacturing	\$66,333	\$50,000	\$64,000	\$85,000	3
Misc. Manufacturing	\$62,426	\$60,000	\$63,000	\$64,128	5
Misc. Prof. Services	\$69,000	\$60,000	\$68,000	\$79,000	3
Utilities	\$60,000	\$58,000	\$60,000	\$62,000	3
Environmental Engineering					
Chemical (Pharmaceutical) Manufacturing	\$69,000	\$62,000	\$70,000	\$75,000	3
Misc. Manufacturing	\$66,832	\$64,750	\$67,000	\$68,914	4
Utilities	\$61,000	\$58,000	\$62,000	\$63,000	3
Industrial/Manufacturing Engineering					
Chemical (Pharmaceutical) Manufacturing	\$70,333	\$68,000	\$71,000	\$75,000	6
Computer & Electronics Manufacturing	\$64,250	\$62,000	\$64,500	\$66,500	4
Food & Beverage Manufacturing	\$67,500	\$65,500	\$66,500	\$69,500	4
Government	\$68,500	\$63,000	\$64,500	\$78,000	3
Misc. Manufacturing	\$63,433	\$62,400	\$64,000	\$65,000	17
Retail Trade	\$55,000	\$55,000	\$55,000	\$55,000	3
Materials Engineering/Science					
Chemical (Pharmaceutical) Manufacturing	\$72,333	\$70,000	\$72,000	\$75,000	3
Computer & Electronics Manufacturing	\$67,000	\$64,500	\$65,000	\$69,500	4
Government	\$68,500	\$63,000	\$64,500	\$78,000	3
Misc. Manufacturing	\$65,843	\$63,000	\$65,000	\$69,828	13
Mechanical Engineering					
Chemical (Pharmaceutical) Manufacturing	\$68,333	\$65,000	\$69,000	\$74,000	9
Computer & Electronics Manufacturing	\$67,167	\$60,000	\$64,500	\$74,000	6
Construction	\$63,000	\$62,000	\$63,000	\$64,000	3

BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

Academic Major/Industry	Mean	25th Percentile	Median	75th Percentile	Responses
Engineering Services	\$69,850	\$67,200	\$69,500	\$72,500	4
Food & Beverage Manufacturing	\$66,625	\$65,500	\$68,000	\$69,000	8
Government	\$68,500	\$63,000	\$64,500	\$78,000	3
Misc. Manufacturing	\$64,448	\$63,000	\$64,900	\$66,915	20
Misc. Prof. Services	\$64,333	\$60,000	\$65,000	\$68,000	3
Motor Vehicle Manufacturing	\$61,787	\$59,360	\$60,000	\$66,000	3
Utilities	\$64,975	\$61,000	\$62,900	\$66,750	8
Nuclear Engineering					
Utilities	\$63,700	\$62,500	\$63,250	\$64,900	4
Software Engineering					
Chemical (Pharmaceutical) Manufacturing	\$64,000	\$60,000	\$62,000	\$70,000	3
Computer & Electronics Manufacturing	\$67,778	\$63,000	\$65,000	\$70,000	9
Finance, Insurance & Real Estate	\$61,667	\$55,000	\$60,000	\$70,000	3
Government	\$68,500	\$63,000	\$64,500	\$78,000	3
Misc. Prof. Services	\$70,125	\$66,500	\$70,000	\$74,000	8
Systems Engineering					
Chemical (Pharmaceutical) Manufacturing	\$66,667	\$62,000	\$68,000	\$70,000	3
Computer & Electronics Manufacturing	\$70,400	\$65,000	\$68,000	\$70,000	5
Misc. Manufacturing	\$68,667	\$64,000	\$67,000	\$75,000	3
Misc. Prof. Services	\$71,200	\$68,000	\$70,000	\$78,000	5
SOCIAL SCIENCES MAJORS					
Economics					
Chemical (Pharmaceutical) Manufacturing	\$64,863	\$59,725	\$62,500	\$70,000	4
Finance, Insurance & Real Estate	\$58,800	\$50,000	\$57,500	\$62,000	10
Government	\$49,333	\$48,000	\$50,000	\$50,000	3
Retail Trade	\$53,333	\$50,000	\$53,750	\$55,000	6
Political Science/International Relations					
Finance, Insurance & Real Estate	\$55,000	\$50,000	\$55,000	\$60,000	3
Psychology					
Finance, Insurance & Real Estate	\$53,250	\$49,000	\$52,500	\$57,500	4
Retail Trade	\$45,375	\$39,500	\$48,750	\$51,250	4

TOP-PAYING INDUSTRIES BACHELOR'S DEGREES

Industry	Average Salary Projection	Number of Salary Projections
Information	\$96,154	13
Engineering Services	\$67,400	17
Chemical (Pharmaceutical) Manufacturing	\$66,541	125
Management Consulting	\$66,444	18
Miscellaneous Professional Services	\$65,118	85

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

Industry/Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
ACCOUNTING SERVICES					
Business Majors					
Accounting	\$57,000	\$55,500	\$56,500	\$58,500	4
CHEMICAL (PHARMACEUTICAL) MANUFACTURING					
Business Majors					
Accounting	\$58,290	\$59,450	\$60,000	\$62,000	5
Business Administration/Management	\$62,742	\$60,000	\$61,000	\$65,000	6
Economics	\$63,613	\$59,725	\$62,500	\$67,500	4
Finance	\$59,408	\$59,450	\$61,000	\$65,000	6
Human Resources	\$61,483	\$59,450	\$60,000	\$65,000	3
Logistics/Supply Chain	\$59,921	\$59,450	\$60,000	\$65,000	7
Management Information Systems	\$61,750	\$52,000	\$64,000	\$71,500	4
Marketing	\$61,113	\$59,725	\$60,000	\$62,500	4
Sales	\$61,113	\$59,725	\$60,000	\$62,500	4
Computer Sciences Majors					
Computer Science	\$77,200	\$64,000	\$70,000	\$95,000	5
Information Sciences & Systems	\$70,857	\$60,000	\$64,000	\$95,000	7
Software Applications	\$73,667	\$62,000	\$64,000	\$95,000	3
Engineering Majors					
Biomedical Engineering	\$68,800	\$68,000	\$70,000	\$70,000	5
Chemical Engineering	\$69,738	\$68,000	\$72,000	\$74,000	13
Computer Engineering	\$75,000	\$64,000	\$72,000	\$82,000	5
Electrical Engineering	\$70,667	\$65,000	\$73,500	\$75,000	6
Environmental Engineering	\$69,000	\$62,000	\$70,000	\$75,000	3
Industrial/Manufacturing Engineering	\$70,333	\$68,000	\$71,000	\$75,000	6
Materials Engineering/Science	\$72,333	\$70,000	\$72,000	\$75,000	3
Mechanical Engineering	\$68,333	\$65,000	\$69,000	\$74,000	9
Software Engineering	\$64,000	\$60,000	\$62,000	\$70,000	3
Systems Engineering	\$66,667	\$62,000	\$68,000	\$70,000	3

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

Industry/Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
Social Sciences Majors					
Economics	\$64,863	\$59,725	\$62,500	\$70,000	4
Mathematics and Sciences Majors					
Mathematics/Statistics	\$64,667	\$60,000	\$64,000	\$70,000	3
Chemistry	\$60,000	\$50,000	\$62,500	\$70,000	4
COMPUTER & ELECTRONICS MANUFACTURING					
Business Majors					
Accounting	\$54,018	\$50,471	\$53,500	\$57,500	8
Business Administration/Management	\$53,750	\$50,000	\$53,500	\$57,500	4
Economics	\$53,750	\$50,000	\$53,500	\$57,500	4
Finance	\$53,706	\$48,942	\$52,000	\$60,000	7
Human Resources	\$48,500	\$43,500	\$46,000	\$53,500	4
Logistics/Supply Chain	\$57,200	\$52,000	\$60,000	\$60,000	5
Management Information Systems	\$61,400	\$55,000	\$65,000	\$65,000	5
Marketing	\$52,695	\$49,171	\$51,000	\$60,000	6
Sales	\$50,634	\$49,000	\$49,171	\$50,000	5
Computer Sciences Majors					
Computer Science	\$68,000	\$65,000	\$67,500	\$75,000	6
Information Sciences & Systems	\$63,213	\$48,000	\$56,638	\$85,000	3
Software Applications	\$65,750	\$56,500	\$64,000	\$75,000	4
Engineering Majors					
Aerospace/Aeronautical Engineering	\$61,440	\$56,638	\$64,500	\$65,000	6
Chemical Engineering	\$68,000	\$65,000	\$65,000	\$74,000	3
Computer Engineering	\$69,833	\$65,000	\$67,500	\$70,000	6
Electrical Engineering	\$66,250	\$62,000	\$66,000	\$72,000	8
Engineering Technology	\$66,333	\$50,000	\$64,000	\$85,000	3
Industrial/Manufacturing Engineering	\$64,250	\$62,000	\$64,500	\$66,500	4
Materials Engineering/Science	\$67,000	\$64,500	\$65,000	\$69,500	4
Mechanical Engineering	\$67,167	\$60,000	\$64,500	\$74,000	6
Software Engineering	\$67,778	\$63,000	\$65,000	\$70,000	9
Systems Engineering	\$70,400	\$65,000	\$68,000	\$70,000	5
CONSTRUCTION					
Business Majors					
Business Administration/Management	\$53,000	\$45,000	\$50,000	\$64,000	3
Engineering Majors					
Civil Engineering	\$59,097	\$58,000	\$59,000	\$60,291	3
Mechanical Engineering	\$63,000	\$62,000	\$63,000	\$64,000	3

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

Industry/Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
ENGINEERING SERVICES					
Engineering Majors					
Chemical Engineering	\$72,000	\$69,000	\$72,000	\$75,000	3
Civil Engineering	\$60,480	\$60,000	\$60,000	\$62,400	5
Electrical Engineering	\$69,600	\$69,000	\$69,000	\$70,000	5
Mechanical Engineering	\$69,850	\$67,200	\$69,500	\$72,500	4
FINANCE, INSURANCE, & REAL ESTATE					
Business Majors					
Accounting	\$55,853	\$50,000	\$55,000	\$60,000	17
Actuarial Science	\$56,400	\$51,000	\$55,500	\$60,000	10
Business Administration/Management	\$55,125	\$48,000	\$52,500	\$60,000	16
Economics	\$57,118	\$50,000	\$55,000	\$60,000	17
Finance	\$56,853	\$50,000	\$55,000	\$60,000	17
Human Resources	\$51,286	\$48,000	\$48,000	\$55,000	7
International Business	\$54,333	\$48,000	\$52,500	\$60,000	6
Logistics/Supply Chain	\$58,333	\$55,000	\$55,000	\$65,000	3
Management Information Systems	\$59,583	\$55,000	\$60,000	\$62,500	12
Marketing	\$52,333	\$48,000	\$49,500	\$57,500	12
Sales	\$50,429	\$40,000	\$48,000	\$65,000	7
Communications Majors					
Advertising	\$51,667	\$45,000	\$50,000	\$60,000	3
Communications	\$52,000	\$48,000	\$50,000	\$55,000	5
Public Relations	\$51,667	\$45,000	\$50,000	\$60,000	3
Computer Sciences Majors					
Computer Science	\$63,292	\$57,500	\$60,000	\$72,500	12
Information Sciences & Systems	\$63,292	\$57,500	\$60,000	\$72,500	12
Software Applications	\$63,800	\$55,000	\$60,000	\$75,000	10
Engineering Majors					
Computer Engineering	\$62,500	\$60,000	\$60,000	\$70,000	7
Software Engineering	\$61,667	\$55,000	\$60,000	\$70,000	3
Social Sciences Majors					
Economics	\$58,800	\$50,000	\$57,500	\$62,000	10
Political Science/International Relations	\$55,000	\$50,000	\$55,000	\$60,000	3
Psychology	\$53,250	\$49,000	\$52,500	\$57,500	4
Mathematics and Sciences Majors					
Mathematics/Statistics	\$57,222	\$52,000	\$56,000	\$60,000	9

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

Industry/Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
FOOD & BEVERAGE MANUFACTURING					
Agriculture and Natural Resources Majors					
Agricultural Business/Management	\$51,667	\$45,000	\$52,000	\$58,000	3
Food Science	\$58,250	\$52,500	\$56,500	\$64,000	4
Business Majors					
Accounting	\$54,250	\$52,000	\$54,750	\$58,000	6
Business Administration/Management	\$55,571	\$51,000	\$55,000	\$58,500	7
Finance	\$54,667	\$52,000	\$54,750	\$58,000	6
Human Resources	\$59,875	\$51,000	\$55,250	\$68,750	4
Logistics/Supply Chain	\$57,375	\$55,000	\$56,750	\$62,750	8
Management Information Systems	\$62,167	\$58,000	\$63,500	\$65,000	3
Marketing	\$68,875	\$55,250	\$64,250	\$82,500	4
Sales	\$55,000	\$52,000	\$55,000	\$58,500	6
Computer Sciences Majors					
Computer Science	\$62,167	\$58,000	\$63,500	\$65,000	3
Information Sciences & Systems	\$62,167	\$58,000	\$63,500	\$65,000	3
Software Applications	\$62,167	\$58,000	\$63,500	\$65,000	3
Engineering Majors					
Chemical Engineering	\$68,625	\$67,000	\$69,000	\$72,000	8
Civil Engineering	\$69,333	\$66,000	\$70,000	\$72,000	3
Electrical Engineering	\$69,000	\$67,000	\$69,000	\$71,000	4
Industrial/Manufacturing Engineering	\$67,500	\$65,500	\$66,500	\$69,500	4
Mechanical Engineering	\$66,625	\$65,500	\$68,000	\$69,000	8
GOVERNMENT					
Business Majors					
Accounting	\$53,167	\$50,000	\$53,500	\$54,000	6
Business Administration/Management	\$53,000	\$50,000	\$53,000	\$54,000	5
Economics	\$53,000	\$50,000	\$53,000	\$54,000	5
Finance	\$53,000	\$50,000	\$53,000	\$54,000	5
Human Resources	\$55,667	\$53,000	\$54,000	\$60,000	3
Management Information Systems	\$56,250	\$50,500	\$53,500	\$62,000	4
Computer Sciences Majors					
Computer Science	\$62,000	\$59,000	\$59,000	\$68,000	3
Information Sciences & Systems	\$62,000	\$59,000	\$59,000	\$68,000	3
Software Applications	\$62,000	\$59,000	\$59,000	\$68,000	3

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

Industry/Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
Engineering Majors					
Chemical Engineering	\$68,500	\$63,000	\$64,500	\$78,000	3
Computer Engineering	\$68,500	\$63,000	\$64,500	\$78,000	3
Electrical Engineering	\$68,500	\$63,000	\$64,500	\$78,000	3
Industrial/Manufacturing Engineering	\$68,500	\$63,000	\$64,500	\$78,000	3
Materials Engineering/Science	\$68,500	\$63,000	\$64,500	\$78,000	3
Mechanical Engineering	\$68,500	\$63,000	\$64,500	\$78,000	3
Software Engineering	\$68,500	\$63,000	\$64,500	\$78,000	3
Social Sciences Majors					
Economics	\$49,333	\$48,000	\$50,000	\$50,000	3
Mathematics and Sciences Majors					
Mathematics/Statistics	\$63,333	\$59,000	\$59,000	\$72,000	3
Biology/Biological Sciences	\$63,333	\$59,000	\$59,000	\$72,000	3
Chemistry	\$63,333	\$59,000	\$59,000	\$72,000	3
Environmental Science	\$63,333	\$59,000	\$59,000	\$72,000	3
Physics	\$65,167	\$59,000	\$64,500	\$72,000	3
INFORMATION					
Computer Sciences Majors					
Computer Science	\$93,750	\$82,500	\$97,500	\$105,000	4
Information Sciences & Systems	\$101,667	\$95,000	\$100,000	\$110,000	3
Software Applications	\$101,667	\$95,000	\$100,000	\$110,000	3
Engineering Majors					
Computer Engineering	\$88,333	\$70,000	\$95,000	\$100,000	3
MANAGEMENT CONSULTING					
Business Majors					
Logistics/Supply Chain	\$60,333	\$50,000	\$56,000	\$75,000	3
Management Information Systems	\$68,250	\$62,500	\$69,000	\$74,000	4
Computer Sciences Majors					
Computer Science	\$68,250	\$62,500	\$69,000	\$74,000	4
Information Sciences & Systems	\$67,000	\$60,000	\$66,500	\$74,000	4
Engineering Majors					
Computer Engineering	\$67,000	\$63,000	\$65,000	\$73,000	3
MISCELLANEOUS MANUFACTURING					
Business Majors					
Accounting	\$53,973	\$50,000	\$55,000	\$56,000	17
Business Administration/Management	\$53,295	\$50,000	\$52,750	\$57,500	12
Economics	\$55,719	\$55,000	\$55,000	\$60,000	7

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

Industry/Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
Finance	\$54,659	\$50,500	\$55,000	\$56,500	16
Human Resources	\$50,782	\$50,000	\$51,000	\$55,000	9
International Business	\$55,012	\$50,000	\$55,000	\$60,036	3
Logistics/Supply Chain	\$56,280	\$53,000	\$55,000	\$60,036	13
Management Information Systems	\$55,232	\$50,000	\$55,000	\$64,000	7
Marketing	\$49,104	\$43,000	\$50,000	\$56,000	10
Sales	\$51,000	\$46,000	\$52,500	\$58,000	8
Communications Majors					
Communications	\$51,259	\$46,500	\$51,000	\$56,018	4
Public Relations	\$54,012	\$50,000	\$52,000	\$60,036	3
Computer Sciences Majors					
Computer Science	\$66,592	\$61,500	\$64,500	\$70,000	10
Information Sciences & Systems	\$60,391	\$54,000	\$62,562	\$64,000	8
Software Applications	\$76,355	\$65,210	\$70,710	\$87,500	4
Engineering Majors					
Aerospace/Aeronautical Engineering	\$65,609	\$63,000	\$64,000	\$69,828	3
Chemical Engineering	\$67,396	\$65,000	\$67,200	\$70,000	11
Computer Engineering	\$68,190	\$65,500	\$69,828	\$70,000	7
Electrical Engineering	\$65,488	\$64,000	\$66,500	\$69,000	14
Engineering Technology	\$62,426	\$60,000	\$63,000	\$64,128	5
Environmental Engineering	\$66,832	\$64,750	\$67,000	\$68,914	4
Industrial/Manufacturing Engineering	\$63,433	\$62,400	\$64,000	\$65,000	17
Materials Engineering/Science	\$65,843	\$63,000	\$65,000	\$69,828	13
Mechanical Engineering	\$64,448	\$63,000	\$64,900	\$66,915	20
Systems Engineering	\$68,667	\$64,000	\$67,000	\$75,000	3
MISCELLANEOUS PROFESSIONAL SERVICES					
Business Majors					
Accounting	\$56,750	\$55,000	\$55,000	\$58,500	4
Business Administration/Management	\$56,750	\$55,000	\$55,000	\$58,500	4
Human Resources	\$55,667	\$50,000	\$55,000	\$62,000	3
Management Information Systems	\$63,000	\$60,000	\$60,000	\$62,000	5
Marketing	\$57,333	\$55,000	\$55,000	\$62,000	3
Sales	\$51,750	\$45,000	\$52,500	\$58,500	4
Computer Sciences Majors					
Computer Science	\$70,111	\$66,000	\$69,000	\$70,000	9
Information Sciences & Systems	\$67,429	\$65,000	\$66,000	\$70,000	7
Software Applications	\$69,800	\$66,000	\$68,000	\$70,000	5

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

Industry/Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
Engineering Majors					
Chemical Engineering	\$67,333	\$60,000	\$63,000	\$79,000	3
Civil Engineering	\$65,500	\$57,500	\$64,000	\$73,500	4
Computer Engineering	\$70,143	\$65,000	\$70,000	\$78,000	7
Electrical Engineering	\$68,000	\$60,000	\$65,000	\$79,000	3
Engineering Technology	\$69,000	\$60,000	\$68,000	\$79,000	3
Mechanical Engineering	\$64,333	\$60,000	\$65,000	\$68,000	3
Software Engineering	\$70,125	\$66,500	\$70,000	\$74,000	8
Systems Engineering	\$71,200	\$68,000	\$70,000	\$78,000	5
Mathematics and Sciences Majors					
Mathematics/Statistics	\$58,400	\$55,000	\$60,000	\$62,000	5
MOTOR VEHICLE MANUFACTURING					
Engineering Majors					
Mechanical Engineering	\$61,787	\$59,360	\$60,000	\$66,000	3
RETAIL TRADE					
Business Majors					
Accounting	\$53,078	\$50,000	\$53,750	\$55,060	8
Business Administration/Management	\$50,420	\$48,000	\$52,000	\$55,000	11
Economics	\$54,000	\$48,000	\$55,000	\$60,000	7
Finance	\$53,515	\$49,000	\$53,750	\$55,060	8
Human Resources	\$50,426	\$43,352	\$50,000	\$57,500	4
International Business	\$53,250	\$49,000	\$52,500	\$57,500	4
Logistics/Supply Chain	\$52,945	\$49,250	\$54,500	\$55,000	12
Management Information Systems	\$55,140	\$52,500	\$55,000	\$56,560	8
Marketing	\$50,684	\$47,840	\$49,000	\$54,000	10
Sales	\$51,750	\$48,000	\$51,250	\$55,000	6
Communications Majors					
Communications	\$51,000	\$48,000	\$50,000	\$55,000	3
Computer Sciences Majors					
Computer Science	\$56,003	\$52,500	\$55,000	\$60,010	8
Information Sciences & Systems	\$56,003	\$52,500	\$55,000	\$60,010	8
Software Applications	\$56,003	\$52,500	\$55,000	\$60,010	8
Engineering Majors					
Computer Engineering	\$57,500	\$52,500	\$57,500	\$62,500	4
Industrial/Manufacturing Engineering	\$55,000	\$55,000	\$55,000	\$55,000	3
Social Sciences Majors					
Economics	\$53,333	\$50,000	\$53,750	\$55,000	6
Psychology	\$45,375	\$39,500	\$48,750	\$51,250	4

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

Industry/Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
Mathematics and Sciences Majors					
Mathematics/Statistics	\$51,375	\$49,000	\$51,250	\$53,750	4
TRANSPORTATION					
Business Majors					
Business Administration/Management	\$50,350	\$46,051	\$50,000	\$55,000	3
Management Information Systems	\$54,350	\$46,051	\$52,000	\$65,000	3
UTILITIES					
Business Majors					
Accounting	\$55,557	\$46,000	\$53,000	\$69,900	7
Business Administration/Management	\$54,317	\$50,000	\$53,000	\$55,000	6
Economics	\$58,725	\$52,500	\$57,500	\$64,950	4
Finance	\$56,817	\$50,000	\$53,000	\$69,900	6
Human Resources	\$48,600	\$45,000	\$50,000	\$51,000	5
Logistics/Supply Chain	\$53,200	\$51,000	\$55,000	\$55,000	5
Management Information Systems	\$57,333	\$51,000	\$60,000	\$61,000	3
Marketing	\$52,500	\$50,000	\$55,000	\$55,000	4
Communications Majors					
Communications	\$46,667	\$35,000	\$50,000	\$55,000	3
Computer Sciences Majors					
Computer Science	\$61,829	\$55,000	\$61,000	\$70,000	7
Information Sciences & Systems	\$61,967	\$55,000	\$61,200	\$70,000	6
Software Applications	\$58,667	\$55,000	\$60,000	\$61,000	3
Engineering Majors					
Chemical Engineering	\$64,150	\$62,500	\$64,000	\$65,800	4
Civil Engineering	\$65,000	\$59,000	\$63,000	\$70,000	7
Computer Engineering	\$67,200	\$62,000	\$64,500	\$70,000	5
Electrical Engineering	\$67,057	\$62,900	\$65,000	\$70,000	7
Engineering Technology	\$60,000	\$58,000	\$60,000	\$62,000	3
Environmental Engineering	\$61,000	\$58,000	\$62,000	\$63,000	3
Mechanical Engineering	\$64,975	\$61,000	\$62,900	\$66,750	8
Nuclear Engineering	\$63,700	\$62,500	\$63,250	\$64,900	4
WHOLESALE TRADE					
Business Majors					
Accounting	\$47,167	\$40,500	\$46,000	\$55,000	3
Business Administration/Management	\$46,625	\$42,750	\$45,500	\$50,500	4
Logistics/Supply Chain	\$49,125	\$43,250	\$48,000	\$55,000	4
Marketing	\$49,125	\$42,750	\$45,500	\$55,500	4
Sales	\$49,875	\$42,750	\$45,500	\$57,000	4

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

NORTHEAST	Mean	25th Percentile	Median	75th Percentile	Responses
Business Majors					
Accounting	\$54,035	\$50,000	\$54,000	\$56,000	23
Business Administration/Management	\$55,957	\$50,000	\$55,000	\$60,000	25
Economics	\$56,347	\$52,333	\$55,000	\$60,000	21
Finance	\$54,465	\$50,000	\$54,890	\$59,450	22
Hospitality Management	\$49,500	\$46,000	\$47,500	\$55,000	3
Human Resources	\$52,572	\$48,750	\$52,104	\$57,725	16
International Business	\$53,833	\$48,000	\$55,000	\$60,000	9
Logistics/Supply Chain	\$55,169	\$50,000	\$55,000	\$60,000	22
Management Information Systems	\$58,653	\$55,000	\$60,000	\$61,607	17
Marketing	\$53,956	\$49,000	\$54,331	\$59,725	20
Sales	\$52,775	\$47,500	\$53,750	\$59,450	18
Communications Majors					
Advertising	\$56,200	\$55,000	\$56,000	\$60,000	5
Communications	\$51,896	\$50,000	\$52,731	\$56,000	10
Journalism	\$53,125	\$48,750	\$52,500	\$57,500	4
Public Relations	\$54,071	\$50,000	\$55,000	\$60,000	7
Computer Sciences Majors					
Computer Science	\$63,274	\$59,000	\$62,000	\$65,000	17
Information Sciences & Systems	\$61,813	\$57,500	\$60,000	\$64,500	16
Software Applications	\$63,846	\$59,000	\$60,000	\$65,000	13
Engineering Majors					
Aerospace/Aeronautical Engineering	\$64,628	\$60,000	\$63,000	\$65,000	7
Biomedical Engineering	\$66,167	\$60,000	\$64,000	\$70,000	6
Chemical Engineering	\$69,250	\$63,000	\$69,000	\$75,000	18
Civil Engineering	\$64,350	\$60,000	\$63,000	\$68,000	10
Computer Engineering	\$66,679	\$62,000	\$63,500	\$68,000	14
Electrical Engineering	\$65,065	\$60,000	\$63,000	\$74,000	13
Engineering Technology	\$63,982	\$60,000	\$63,500	\$65,000	10
Environmental Engineering	\$65,500	\$63,000	\$63,000	\$64,500	5
Industrial/Manufacturing Engineering	\$63,791	\$60,000	\$64,000	\$67,000	17
Materials Engineering/Science	\$66,574	\$63,000	\$64,500	\$72,000	9
Mechanical Engineering	\$64,677	\$60,000	\$63,000	\$69,000	19
Nuclear Engineering	\$62,500	\$62,000	\$63,000	\$63,000	5
Software Engineering	\$64,409	\$60,000	\$64,000	\$68,000	11
Systems Engineering	\$64,875	\$61,000	\$63,500	\$66,500	8

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

NORTHEAST	Mean	25th Percentile	Median	75th Percentile	Responses
Humanities Majors					
Aera & Gender Studies	\$51,167	\$46,000	\$47,500	\$60,000	3
English Language & Literature	\$51,900	\$47,500	\$50,000	\$56,000	5
Foreign Language & Literature	\$50,875	\$46,750	\$48,750	\$55,000	4
History	\$47,833	\$46,000	\$47,500	\$50,000	3
Liberal Arts/General Studies	\$52,700	\$47,500	\$50,000	\$60,000	5
Philosophy	\$50,875	\$46,750	\$48,750	\$55,000	4
Visual & Performing Arts	\$51,900	\$47,500	\$50,000	\$56,000	5
Social Sciences Majors					
Economics	\$57,079	\$52,233	\$56,000	\$60,000	15
Political Science/International Relations	\$53,500	\$47,500	\$55,000	\$60,000	7
Psychology	\$54,398	\$50,000	\$55,000	\$60,000	11
Sociology	\$53,083	\$47,500	\$52,500	\$60,000	6
Social Work	\$53,667	\$46,000	\$55,000	\$60,000	3
Mathematics and Sciences Majors					
Mathematics/Statistics	\$58,500	\$55,000	\$59,000	\$60,000	11
Biology/Biological Sciences	\$59,667	\$55,000	\$59,000	\$60,000	6
Chemistry	\$61,143	\$55,000	\$59,000	\$70,000	7
Environmental Science	\$58,250	\$57,000	\$59,000	\$59,500	4
Geology/Geological Sciences	\$58,000	\$55,000	\$59,000	\$60,000	3
Physics	\$59,625	\$57,000	\$59,500	\$62,250	4

AVERAGE SALARIES BY BROAD CATEGORY/NORTHEAST

Broad Category	2017 Average Salary	Responses
Business	\$54,782	196
Communications	\$53,499	26
Computer Science	\$62,928	46
Engineering	\$65,385	152
Humanities	\$51,259	29
Social Sciences	\$54,966	42
Math & Sciences	\$59,286	35

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

SOUTHEAST	Mean	25th Percentile	Median	75th Percentile	Responses
Business Majors					
Accounting	\$54,380	\$51,000	\$55,000	\$57,000	23
Actuarial Science	\$61,250	\$55,500	\$58,000	\$67,000	4
Business Administration/Management	\$52,908	\$49,000	\$55,000	\$55,000	19
Economics	\$57,500	\$55,000	\$55,000	\$60,000	10
Finance	\$56,088	\$55,000	\$55,000	\$60,000	17
Hospitality Management	\$49,333	\$45,000	\$48,000	\$55,000	3
Human Resources	\$53,875	\$48,000	\$53,000	\$59,500	8
International Business	\$58,800	\$55,000	\$55,000	\$64,000	5
Logistics/Supply Chain	\$56,450	\$51,000	\$56,800	\$63,000	18
Management Information Systems	\$61,533	\$55,000	\$61,000	\$65,000	15
Marketing	\$53,719	\$47,000	\$55,000	\$58,000	16
Sales	\$53,045	\$45,000	\$55,000	\$64,000	11
Communications Majors					
Communications	\$49,500	\$44,000	\$50,000	\$55,000	4
Computer Sciences Majors					
Computer Science	\$65,471	\$61,000	\$65,000	\$70,000	23
Information Sciences & Systems	\$64,369	\$60,000	\$64,500	\$70,000	18
Software Applications	\$65,981	\$64,000	\$65,000	\$70,000	13
Engineering Majors					
Chemical Engineering	\$66,730	\$64,000	\$66,830	\$70,000	13
Civil Engineering	\$61,099	\$59,500	\$60,000	\$61,896	8
Computer Engineering	\$68,807	\$63,750	\$70,000	\$72,500	16
Electrical Engineering	\$66,661	\$62,900	\$65,000	\$70,000	18
Engineering Technology	\$63,363	\$60,000	\$60,000	\$67,500	7
Environmental Engineering	\$60,203	\$58,000	\$60,000	\$60,000	5
Industrial/Manufacturing Engineering	\$64,303	\$61,200	\$64,500	\$66,830	10
Mechanical Engineering	\$64,899	\$62,800	\$65,000	\$67,152	17
Nuclear Engineering	\$64,950	\$61,750	\$64,900	\$68,150	4
Software Engineering	\$69,292	\$61,250	\$70,000	\$74,000	12
Systems Engineering	\$69,125	\$62,000	\$69,000	\$76,500	8
Social Sciences Majors					
Economics	\$59,000	\$55,000	\$60,000	\$62,000	3
Mathematics and Sciences Majors					
Mathematics/Statistics	\$61,250	\$55,500	\$60,000	\$67,500	8
Geology/Geological Sciences	\$45,995	\$34,986	\$48,000	\$55,000	3

AVERAGE SALARIES BY BROAD CATEGORY/SOUTHEAST

Broad Category	2017 Average Salary	Responses
Business	\$55,601	149
Communications	\$49,500	4
Computer Science	\$65,227	54
Engineering	\$66,036	118
Social Sciences	\$59,000	3
Math & Sciences	\$57,090	11

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

MIDWEST	Mean	25th Percentile	Median	75th Percentile	Responses
Agriculture and Natural Resources Majors					
Food Science	\$59,333	\$50,000	\$58,000	\$70,000	3
Business Majors					
Accounting	\$54,464	\$50,000	\$55,000	\$56,000	37
Actuarial Science	\$54,556	\$48,000	\$52,000	\$55,000	9
Business Administration/Management	\$52,019	\$48,000	\$50,000	\$55,000	35
Economics	\$54,835	\$48,000	\$55,000	\$57,000	21
Finance	\$55,299	\$50,000	\$55,000	\$57,000	34
Hospitality Management	\$48,000	\$45,000	\$49,000	\$55,000	6
Human Resources	\$50,433	\$47,500	\$50,000	\$55,000	24
International Business	\$52,504	\$48,000	\$50,000	\$55,000	9
Logistics/Supply Chain	\$55,847	\$52,000	\$55,000	\$58,500	27
Management Information Systems	\$58,163	\$55,000	\$55,560	\$63,624	26
Marketing	\$51,932	\$47,920	\$50,000	\$54,500	24
Sales	\$51,000	\$46,500	\$50,000	\$56,750	20
Communications Majors					
Advertising	\$49,250	\$47,500	\$50,000	\$51,000	4
Communications	\$51,255	\$48,000	\$50,000	\$53,500	8
Journalism	\$48,750	\$46,500	\$49,000	\$51,000	4
Public Relations	\$51,407	\$50,000	\$50,000	\$52,000	5
Computer Sciences Majors					
Computer Science	\$63,050	\$55,000	\$61,500	\$70,000	29
Information Sciences & Systems	\$61,346	\$55,000	\$60,000	\$65,000	25
Software Applications	\$59,702	\$55,000	\$57,020	\$65,000	17

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

MIDWEST	Mean	25th Percentile	Median	75th Percentile	Responses
Engineering Majors					
Aerospace/Aeronautical Engineering	\$62,766	\$63,000	\$63,000	\$68,000	5
Biomedical Engineering	\$70,000	\$68,000	\$70,000	\$72,000	3
Chemical Engineering	\$68,460	\$65,000	\$69,828	\$72,000	17
Civil Engineering	\$63,943	\$58,500	\$62,244	\$70,000	12
Computer Engineering	\$64,583	\$60,000	\$65,250	\$69,914	16
Electrical Engineering	\$67,435	\$65,000	\$67,500	\$70,000	18
Engineering Technology	\$62,193	\$60,000	\$63,000	\$65,000	11
Environmental Engineering	\$65,052	\$62,000	\$62,794	\$69,914	8
Industrial/Manufacturing Engineering	\$63,508	\$59,500	\$63,564	\$67,500	16
Materials Engineering/Science	\$66,694	\$63,000	\$65,250	\$70,000	12
Mechanical Engineering	\$65,629	\$63,000	\$65,400	\$68,000	25
Software Engineering	\$61,000	\$50,000	\$65,000	\$70,000	7
Systems Engineering	\$63,143	\$55,000	\$67,000	\$70,000	7
Humanities Majors					
English Language & Literature	\$47,167	\$31,500	\$50,000	\$60,000	3
History	\$47,167	\$31,500	\$50,000	\$60,000	3
Liberal Arts/General Studies	\$47,167	\$31,500	\$50,000	\$60,000	3
Social Sciences Majors					
Economics	\$55,950	\$48,000	\$52,500	\$56,000	10
Political Science/International Relations	\$45,500	\$31,500	\$50,000	\$55,000	3
Psychology	\$47,000	\$47,500	\$49,000	\$50,000	6
Mathematics and Sciences Majors					
Mathematics/Statistics	\$53,955	\$50,000	\$52,000	\$59,500	11

AVERAGE SALARIES BY BROAD CATEGORY/MIDWEST

Broad Category	2017 Average Salary	Responses
Business	\$53,735	272
Communications	\$50,432	21
Computer Science	\$61,648	71
Engineering	\$65,177	157
Humanities	\$47,167	9
Math & Sciences	\$53,955	11

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

WEST	Mean	25th Percentile	Median	75th Percentile	Responses
Business Majors					
Accounting	\$57,216	\$48,942	\$57,500	\$60,000	18
Actuarial Science	\$53,017	\$46,051	\$48,000	\$65,000	3
Business Administration/Management	\$57,304	\$50,000	\$55,000	\$60,000	13
Economics	\$55,996	\$49,000	\$59,000	\$60,000	12
Finance	\$57,229	\$48,942	\$57,000	\$60,000	17
Human Resources	\$58,010	\$46,051	\$60,000	\$60,000	5
International Business	\$54,750	\$49,500	\$55,500	\$60,000	4
Logistics/Supply Chain	\$55,006	\$52,000	\$55,000	\$60,000	9
Management Information Systems	\$63,006	\$47,026	\$64,000	\$76,500	8
Marketing	\$52,037	\$46,051	\$50,586	\$60,000	6
Sales	\$52,543	\$49,586	\$50,500	\$55,500	4
Communications Majors					
Communications	\$52,410	\$46,051	\$51,000	\$60,000	5
Computer Sciences Majors					
Computer Science	\$75,897	\$65,000	\$70,000	\$95,000	15
Information Sciences & Systems	\$74,238	\$64,000	\$70,000	\$85,000	13
Software Applications	\$76,696	\$64,000	\$70,000	\$95,000	13
Engineering Majors					
Aerospace/Aeronautical Engineering	\$64,728	\$60,000	\$64,000	\$65,000	5
Biomedical Engineering	\$66,667	\$64,000	\$66,000	\$70,000	3
Chemical Engineering	\$69,700	\$66,000	\$68,600	\$72,000	6
Civil Engineering	\$65,388	\$56,026	\$68,000	\$74,750	4
Computer Engineering	\$73,504	\$65,000	\$70,000	\$79,500	13
Electrical Engineering	\$68,546	\$66,000	\$70,000	\$71,500	12
Engineering Technology	\$68,017	\$46,051	\$73,000	\$85,000	3
Environmental Engineering	\$59,350	\$46,051	\$66,000	\$66,000	3
Industrial/Manufacturing Engineering	\$67,200	\$64,000	\$65,000	\$70,000	7
Materials Engineering/Science	\$67,967	\$64,800	\$65,500	\$70,000	6
Mechanical Engineering	\$67,565	\$64,800	\$65,000	\$70,000	13
Software Engineering	\$71,117	\$63,000	\$70,000	\$78,000	9
Systems Engineering	\$68,513	\$55,526	\$71,500	\$81,500	4

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR

WEST	Mean	25th Percentile	Median	75th Percentile	Responses
Social Sciences Majors					
Economics	\$55,250	\$49,000	\$54,000	\$61,500	4
Mathematics and Sciences Majors					
Mathematics/Statistics	\$73,083	\$65,000	\$72,500	\$79,500	6

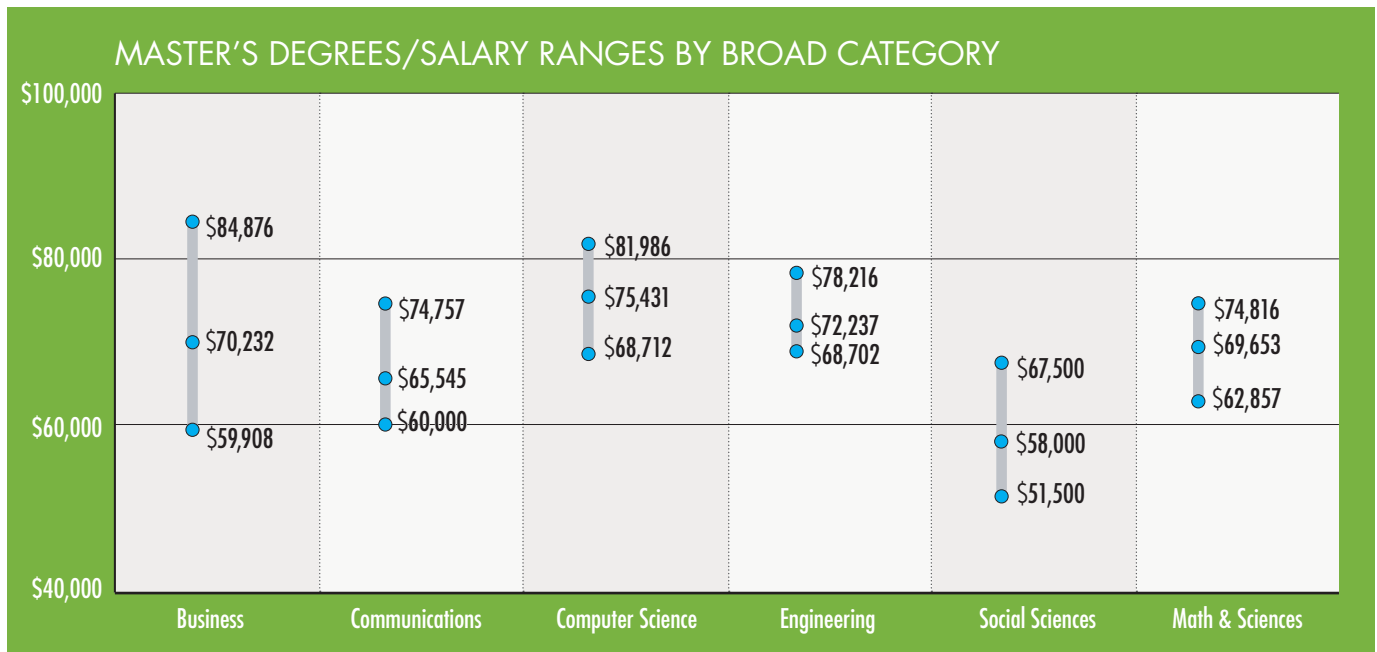
AVERAGE SALARIES BY BROAD CATEGORY/WEST

Broad Category	2017 Average Salary	Responses
Business	\$56,659	99
Communications	\$52,410	5
Computer Science	\$75,624	41
Engineering	\$68,571	88
Social Sciences	\$55,250	4
Math & Sciences	\$73,083	6

MASTER'S DEGREES

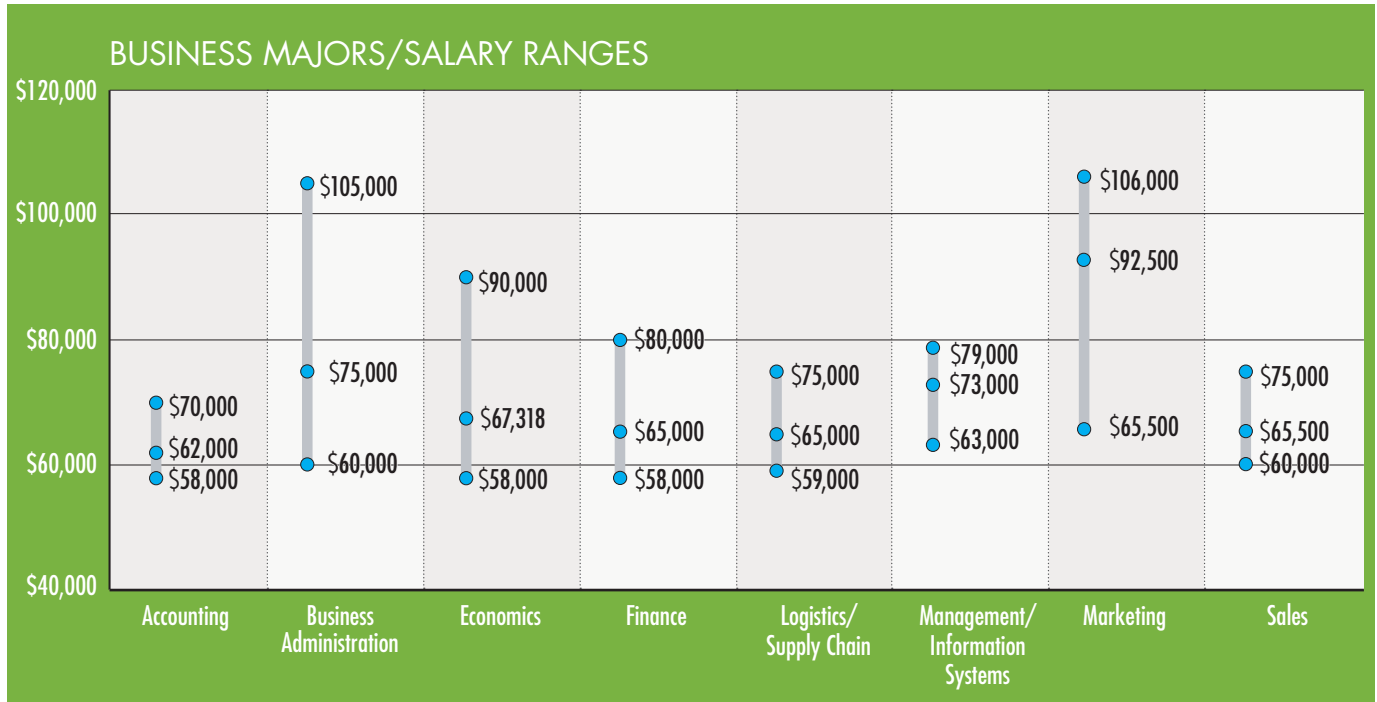


MASTER'S DEGREES



MASTER'S DEGREE SALARIES BY MAJOR

Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
BUSINESS MAJORS					
Accounting	\$67,369	\$58,000	\$62,000	\$70,000	34
Actuarial Science	\$70,333	\$55,000	\$62,500	\$70,000	6
Business Administration/Management	\$81,685	\$60,000	\$75,000	\$105,000	38
Economics	\$73,665	\$58,000	\$67,318	\$90,000	22
Finance	\$70,957	\$58,000	\$65,000	\$80,000	34
Human Resources	\$73,212	\$60,950	\$70,500	\$80,000	24
International Business	\$69,964	\$60,000	\$65,000	\$75,000	10
Logistics/Supply Chain	\$68,445	\$59,000	\$65,000	\$75,000	24
Management Information Systems	\$75,433	\$63,000	\$73,000	\$79,000	19
Marketing	\$86,318	\$65,500	\$92,500	\$106,000	24
Sales	\$66,000	\$60,000	\$65,500	\$75,000	6
COMMUNICATIONS MAJORS					
Communications	\$65,273	\$60,000	\$63,500	\$69,636	6
Public Relations	\$71,545	\$60,000	\$69,636	\$85,000	3
COMPUTER SCIENCES MAJORS					
Computer Science	\$81,390	\$70,000	\$76,020	\$85,000	29
Information Sciences & Systems	\$79,821	\$67,000	\$74,300	\$80,000	25
Software Applications	\$82,106	\$69,000	\$76,020	\$80,000	19

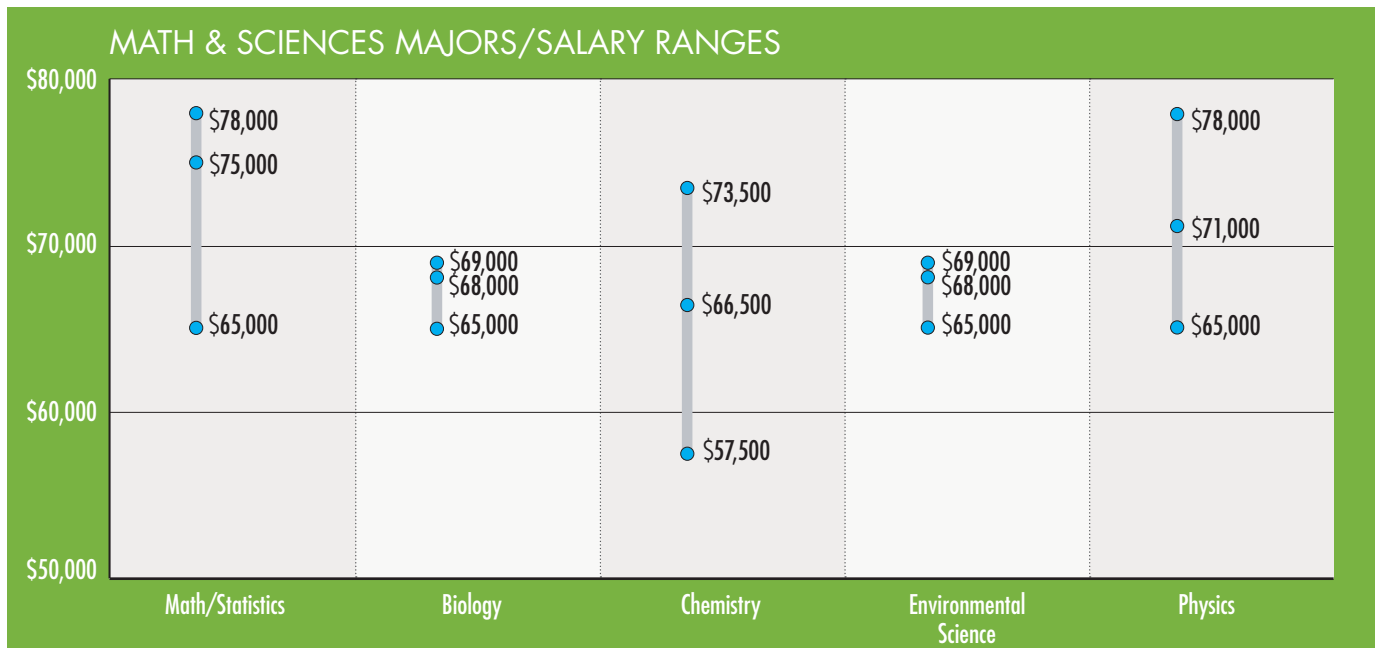
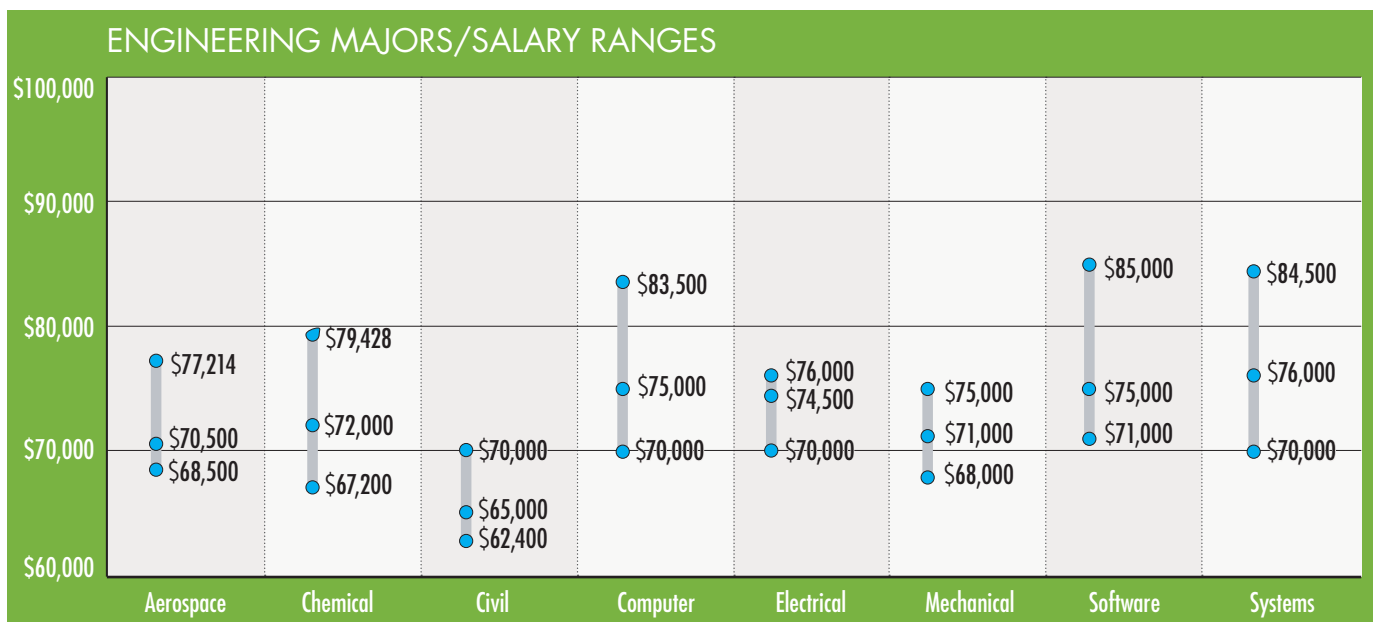


MASTER'S DEGREE SALARIES BY MAJOR

Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
ENGINEERING MAJORS					
Aerospace/Aeronautical Engineering	\$72,804	\$68,500	\$70,500	\$77,214	8
Biomedical Engineering	\$76,750	\$67,000	\$70,000	\$86,500	4
Chemical Engineering	\$74,529	\$67,000	\$72,000	\$79,428	18
Civil Engineering	\$66,343	\$62,400	\$65,000	\$70,000	17
Computer Engineering	\$78,101	\$70,000	\$75,000	\$83,500	28
Electrical Engineering	\$75,317	\$70,000	\$74,500	\$76,000	25
Engineering Technology	\$76,773	\$70,000	\$72,864	\$75,000	10
Environmental Engineering	\$73,354	\$66,700	\$70,500	\$75,714	8
Industrial/Manufacturing Engineering	\$75,029	\$69,700	\$70,000	\$75,000	15
Materials Engineering/Science	\$74,948	\$70,000	\$72,000	\$79,428	11
Mechanical Engineering	\$73,177	\$68,000	\$71,000	\$75,000	29
Nuclear Engineering	\$70,683	\$70,000	\$71,000	\$72,000	6
Software Engineering	\$80,238	\$71,000	\$75,000	\$85,000	21
Systems Engineering	\$78,917	\$70,000	\$76,000	\$84,500	12
SOCIAL SCIENCES MAJORS					
Economics	\$63,778	\$52,000	\$60,000	\$70,000	9
Political Science/International Relations	\$54,000	\$50,000	\$52,000	\$60,000	3

MASTER'S DEGREE SALARIES BY MAJOR

Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
MATHEMATICS AND SCIENCES MAJORS					
Mathematics/Statistics	\$72,133	\$65,000	\$75,000	\$78,000	15
Biology/Biological Sciences	\$68,000	\$65,000	\$68,000	\$69,000	5
Chemistry	\$67,500	\$57,500	\$66,500	\$73,500	8
Construction Science	\$62,667	\$60,000	\$60,000	\$68,000	3
Environmental Science	\$68,000	\$65,000	\$68,000	\$69,000	5
Geology/Geological Sciences	\$74,000	\$60,000	\$66,500	\$78,000	6
Physics	\$71,286	\$65,000	\$71,000	\$78,000	7



MASTER'S DEGREE SALARIES BY MAJOR AND INDUSTRY

Academic Major/Industry	Mean	25th Percentile	Median	75th Percentile	Responses
BUSINESS MAJORS					
Accounting					
Accounting Services	\$59,667	\$58,000	\$59,000	\$62,000	3
Chemical (Pharmaceutical) Manufacturing	\$78,667	\$55,000	\$77,000	\$104,000	3
Computer & Electronics Manufacturing	\$73,200	\$65,000	\$66,000	\$80,000	5
Finance, Insurance & Real Estate	\$75,714	\$60,000	\$70,000	\$90,000	7
Government	\$57,000	\$52,000	\$58,000	\$60,000	5
Management Consulting	\$59,333	\$54,000	\$62,000	\$62,000	3
Actuarial Science					
Finance, Insurance & Real Estate	\$80,000	\$55,000	\$65,000	\$120,000	3
Business Administration/Management					
Chemical (Pharmaceutical) Manufacturing	\$108,429	\$104,000	\$110,000	\$115,000	7
Computer & Electronics Manufacturing	\$75,333	\$66,000	\$80,000	\$80,000	3
Finance, Insurance & Real Estate	\$83,571	\$60,000	\$75,000	\$120,000	7
Government	\$57,000	\$52,000	\$58,000	\$60,000	5
Misc. Manufacturing	\$75,879	\$43,000	\$69,636	\$115,000	3
Retail Trade	\$67,200	\$56,000	\$65,000	\$75,000	5
Utilities	\$66,133	\$60,000	\$65,000	\$73,400	3
Economics					
Chemical (Pharmaceutical) Manufacturing	\$108,000	\$104,000	\$105,000	\$115,000	3
Finance, Insurance & Real Estate	\$72,500	\$55,000	\$67,500	\$82,500	8
Government	\$56,250	\$51,000	\$55,000	\$61,500	4
Finance					
Chemical (Pharmaceutical) Manufacturing	\$85,250	\$68,500	\$88,500	\$102,000	4
Computer & Electronics Manufacturing	\$70,000	\$60,000	\$72,500	\$80,000	4
Finance, Insurance & Real Estate	\$72,500	\$55,000	\$67,500	\$82,500	8
Government	\$56,250	\$51,000	\$55,000	\$61,500	4
Retail Trade	\$69,000	\$52,000	\$65,000	\$90,000	3
Human Resources					
Chemical (Pharmaceutical) Manufacturing	\$89,517	\$63,550	\$90,000	\$115,000	3
Computer & Electronics Manufacturing	\$75,333	\$70,000	\$76,000	\$80,000	3
Finance, Insurance & Real Estate	\$77,500	\$55,000	\$77,500	\$85,000	6
International Business					
Finance, Insurance & Real Estate	\$77,500	\$57,500	\$70,000	\$97,500	4
Logistics/Supply Chain					
Chemical (Pharmaceutical) Manufacturing	\$78,888	\$59,275	\$70,275	\$98,500	4

MASTER'S DEGREE SALARIES BY MAJOR AND INDUSTRY

Academic Major/Industry	Mean	25th Percentile	Median	75th Percentile	Responses
Computer & Electronics Manufacturing	\$80,500	\$75,000	\$80,000	\$86,500	3
Finance, Insurance & Real Estate	\$62,750	\$55,500	\$60,500	\$70,000	4
Management Information Systems					
Finance, Insurance & Real Estate	\$81,429	\$65,000	\$75,000	\$90,000	7
Government	\$61,667	\$52,000	\$58,000	\$75,000	3
Marketing					
Chemical (Pharmaceutical) Manufacturing	\$97,750	\$88,500	\$102,000	\$107,000	4
Computer & Electronics Manufacturing	\$84,000	\$66,000	\$85,000	\$101,000	3
Finance, Insurance & Real Estate	\$87,000	\$65,000	\$90,000	\$110,000	5
Misc. Manufacturing	\$97,409	\$82,318	\$102,500	\$112,500	4
COMPUTER SCIENCES MAJORS					
Computer Science					
Computer & Electronics Manufacturing	\$88,750	\$80,000	\$90,000	\$97,500	4
Finance, Insurance & Real Estate	\$83,333	\$65,000	\$77,500	\$90,000	6
Misc. Prof. Services	\$75,667	\$72,000	\$75,000	\$80,000	3
Utilities	\$71,100	\$64,000	\$74,300	\$75,000	3
Information Sciences & Systems					
Chemical (Pharmaceutical) Manufacturing	\$80,333	\$60,000	\$77,000	\$104,000	3
Finance, Insurance & Real Estate	\$83,333	\$65,000	\$77,500	\$90,000	6
Government	\$71,667	\$68,000	\$69,000	\$78,000	3
Utilities	\$71,100	\$64,000	\$74,300	\$75,000	3
Software Applications					
Finance, Insurance & Real Estate	\$86,250	\$67,500	\$77,500	\$105,000	4
Government	\$71,667	\$68,000	\$69,000	\$78,000	3
ENGINEERING MAJORS					
Aerospace/Aeronautical Engineering					
Computer & Electronics Manufacturing	\$72,000	\$70,000	\$71,000	\$75,000	3
Chemical Engineering					
Chemical (Pharmaceutical) Manufacturing	\$82,667	\$65,000	\$78,000	\$105,000	3
Government	\$75,333	\$70,000	\$71,000	\$85,000	3
Misc. Manufacturing	\$76,476	\$70,000	\$79,428	\$80,000	3
Utilities	\$68,367	\$65,000	\$67,000	\$73,100	3
Civil Engineering					
Engineering Services	\$62,680	\$62,400	\$63,000	\$63,000	5
Misc. Prof. Services	\$66,667	\$60,000	\$68,000	\$72,000	3
Utilities	\$68,000	\$65,000	\$66,000	\$71,000	4

MASTER'S DEGREE SALARIES BY MAJOR AND INDUSTRY

Academic Major/Industry	Mean	25th Percentile	Median	75th Percentile	Responses
Computer Engineering					
Computer & Electronics Manufacturing	\$81,167	\$72,000	\$80,000	\$85,000	6
Finance, Insurance & Real Estate	\$88,333	\$75,000	\$90,000	\$100,000	3
Government	\$77,667	\$70,000	\$71,000	\$92,000	3
Misc. Prof. Services	\$71,250	\$66,500	\$70,000	\$76,000	4
Utilities	\$70,850	\$64,500	\$70,000	\$77,200	4
Electrical Engineering					
Computer & Electronics Manufacturing	\$75,200	\$70,000	\$75,000	\$76,000	5
Government	\$75,333	\$70,000	\$71,000	\$85,000	3
Misc. Manufacturing	\$74,607	\$72,000	\$74,500	\$77,214	4
Utilities	\$72,167	\$67,000	\$74,500	\$75,000	3
Industrial/Manufacturing Engineering					
Computer & Electronics Manufacturing	\$71,667	\$70,000	\$70,000	\$75,000	3
Government	\$75,333	\$70,000	\$71,000	\$85,000	3
Materials Engineering/Science					
Computer & Electronics Manufacturing	\$73,667	\$70,000	\$75,000	\$76,000	3
Mechanical Engineering					
Computer & Electronics Manufacturing	\$79,200	\$75,000	\$75,000	\$76,000	5
Government	\$75,333	\$70,000	\$71,000	\$85,000	3
Misc. Manufacturing	\$74,107	\$71,000	\$73,500	\$77,214	4
Misc. Prof. Services	\$68,333	\$65,000	\$68,000	\$72,000	3
Utilities	\$69,200	\$66,000	\$68,400	\$72,400	4
Software Engineering					
Computer & Electronics Manufacturing	\$84,333	\$72,000	\$80,000	\$100,000	6
Government	\$75,333	\$70,000	\$71,000	\$85,000	3
Misc. Prof. Services	\$73,750	\$70,000	\$73,500	\$77,500	4
Systems Engineering					
Computer & Electronics Manufacturing	\$81,500	\$71,000	\$78,000	\$92,000	4
Misc. Prof. Services	\$73,333	\$68,000	\$72,000	\$80,000	3
SOCIAL SCIENCES MAJORS					
Economics					
Finance, Insurance & Real Estate	\$70,000	\$50,000	\$70,000	\$90,000	3
Government	\$51,333	\$50,000	\$52,000	\$52,000	3
MATHEMATICS AND SCIENCES MAJORS					
Mathematics/Statistics					
Finance, Insurance & Real Estate	\$70,000	\$50,000	\$75,000	\$85,000	3
Government	\$71,667	\$68,000	\$69,000	\$78,000	3

MASTER'S DEGREE SALARIES BY MAJOR AND INDUSTRY

Academic Major/Industry	Mean	25th Percentile	Median	75th Percentile	Responses
Biology/Biological Sciences					
Government	\$71,667	\$68,000	\$69,000	\$78,000	3
Chemistry					
Government	\$71,667	\$68,000	\$69,000	\$78,000	3
Environmental Science					
Government	\$71,667	\$68,000	\$69,000	\$78,000	3
Physics					
Government	\$72,333	\$68,000	\$71,000	\$78,000	3

TOP-PAYING INDUSTRIES MASTER'S DEGREES

Industry	Average Salary Projection	Number of Salary Projections
Chemical (Pharmaceutical) Manufacturing	\$91,885	34
Miscellaneous Manufacturing	\$80,086	18
Finance, Insurance & Real Estate	\$79,063	80
Computer & Electronics Manufacturing	\$78,158	60
Miscellaneous Professional Services	\$71,600	20

MASTER'S DEGREE SALARIES BY INDUSTRY AND MAJOR

Industry/Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
ACCOUNTING SERVICES					
Business Majors					
Accounting	\$59,667	\$58,000	\$59,000	\$62,000	3
CHEMICAL (PHARMACEUTICAL) MANUFACTURING					
Business Majors					
Accounting	\$78,667	\$55,000	\$77,000	\$104,000	3
Business Administration/Management	\$108,429	\$104,000	\$110,000	\$115,000	7
Economics	\$108,000	\$104,000	\$105,000	\$115,000	3
Finance	\$85,250	\$68,500	\$88,500	\$102,000	4
Human Resources	\$89,517	\$63,550	\$90,000	\$115,000	3
Logistics/Supply Chain	\$78,888	\$59,275	\$70,275	\$98,500	4
Marketing	\$97,750	\$88,500	\$102,000	\$107,000	4
Computer Sciences Majors					
Information Sciences & Systems	\$80,333	\$60,000	\$77,000	\$104,000	3
Engineering Majors					
Chemical Engineering	\$82,667	\$65,000	\$78,000	\$105,000	3
COMPUTER & ELECTRONICS MANUFACTURING					
Business Majors					
Accounting	\$73,200	\$65,000	\$66,000	\$80,000	5
Business Administration/Management	\$75,333	\$66,000	\$80,000	\$80,000	3
Finance	\$70,000	\$60,000	\$72,500	\$80,000	4
Human Resources	\$75,333	\$70,000	\$76,000	\$80,000	3
Logistics/Supply Chain	\$80,500	\$75,000	\$80,000	\$86,500	3
Marketing	\$84,000	\$66,000	\$85,000	\$101,000	3
Computer Sciences Majors					
Computer Science	\$88,750	\$80,000	\$90,000	\$97,500	4
Engineering Majors					
Aerospace/Aeronautical Engineering	\$72,000	\$70,000	\$71,000	\$75,000	3

MASTER'S DEGREE SALARIES BY INDUSTRY AND MAJOR

Industry/Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
Computer Engineering	\$81,167	\$72,000	\$80,000	\$85,000	6
Electrical Engineering	\$75,200	\$70,000	\$75,000	\$76,000	5
Industrial/Manufacturing Engineering	\$71,667	\$70,000	\$70,000	\$75,000	3
Materials Engineering/Science	\$73,667	\$70,000	\$75,000	\$76,000	3
Mechanical Engineering	\$79,200	\$75,000	\$75,000	\$76,000	5
Software Engineering	\$84,333	\$72,000	\$80,000	\$100,000	6
Systems Engineering	\$81,500	\$71,000	\$78,000	\$92,000	4
ENGINEERING SERVICES					
Engineering Majors					
Civil Engineering	\$62,680	\$62,400	\$63,000	\$63,000	5
FINANCE, INSURANCE, & REAL ESTATE					
Business Majors					
Accounting	\$75,714	\$60,000	\$70,000	\$90,000	7
Actuarial Science	\$80,000	\$55,000	\$65,000	\$120,000	3
Business Administration/Management	\$83,571	\$60,000	\$75,000	\$120,000	7
Economics	\$72,500	\$55,000	\$67,500	\$82,500	8
Finance	\$72,500	\$55,000	\$67,500	\$82,500	8
Human Resources	\$77,500	\$55,000	\$77,500	\$85,000	6
International Business	\$77,500	\$57,500	\$70,000	\$97,500	4
Management Information Systems	\$81,429	\$65,000	\$75,000	\$90,000	7
Marketing	\$87,000	\$65,000	\$90,000	\$110,000	5
Computer Sciences Majors					
Computer Science	\$83,333	\$65,000	\$77,500	\$90,000	6
Information Sciences & Systems	\$83,333	\$65,000	\$77,500	\$90,000	6
Software Applications	\$86,250	\$67,500	\$77,500	\$105,000	4
Engineering Majors					
Computer Engineering	\$88,333	\$75,000	\$90,000	\$100,000	3
Social Sciences Majors					
Economics	\$70,000	\$50,000	\$70,000	\$90,000	3
Mathematics and Sciences Majors					
Mathematics/Statistics	\$70,000	\$50,000	\$75,000	\$85,000	3
GOVERNMENT					
Business Majors					
Accounting	\$57,000	\$52,000	\$58,000	\$60,000	5
Business Administration/Management	\$57,000	\$52,000	\$58,000	\$60,000	5
Economics	\$56,250	\$51,000	\$55,000	\$61,500	4

MASTER'S DEGREE SALARIES BY INDUSTRY AND MAJOR

Industry/Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
Finance	\$56,250	\$51,000	\$55,000	\$61,500	4
Management Information Systems	\$61,667	\$52,000	\$58,000	\$75,000	3
Computer Sciences Majors					
Information Sciences & Systems	\$71,667	\$68,000	\$69,000	\$78,000	3
Software Applications	\$71,667	\$68,000	\$69,000	\$78,000	3
Engineering Majors					
Chemical Engineering	\$75,333	\$70,000	\$71,000	\$85,000	3
Computer Engineering	\$77,667	\$70,000	\$71,000	\$92,000	3
Electrical Engineering	\$75,333	\$70,000	\$71,000	\$85,000	3
Industrial/Manufacturing Engineering	\$75,333	\$70,000	\$71,000	\$85,000	3
Mechanical Engineering	\$75,333	\$70,000	\$71,000	\$85,000	3
Software Engineering	\$75,333	\$70,000	\$71,000	\$85,000	3
Social Sciences Majors					
Economics	\$51,333	\$50,000	\$52,000	\$52,000	3
Mathematics and Sciences Majors					
Mathematics/Statistics	\$71,667	\$68,000	\$69,000	\$78,000	3
Biology/Biological Sciences	\$71,667	\$68,000	\$69,000	\$78,000	3
Chemistry	\$71,667	\$68,000	\$69,000	\$78,000	3
Environmental Science	\$71,667	\$68,000	\$69,000	\$78,000	3
Physics	\$72,333	\$68,000	\$71,000	\$78,000	3
MANAGEMENT CONSULTING					
Business Majors					
Accounting	\$59,333	\$54,000	\$62,000	\$62,000	3
MISCELLANEOUS MANUFACTURING					
Business Majors					
Business Administration/Management	\$75,879	\$43,000	\$69,636	\$115,000	3
Marketing	\$97,409	\$82,318	\$102,500	\$112,500	4
Engineering Majors					
Chemical Engineering	\$76,476	\$70,000	\$79,428	\$80,000	3
Electrical Engineering	\$74,607	\$72,000	\$74,500	\$77,214	4
Mechanical Engineering	\$74,107	\$71,000	\$73,500	\$77,214	4
MISCELLANEOUS PROFESSIONAL SERVICES					
Computer Sciences Majors					
Computer Science	\$75,667	\$72,000	\$75,000	\$80,000	3
Engineering Majors					
Civil Engineering	\$66,667	\$60,000	\$68,000	\$72,000	3

MASTER'S DEGREE SALARIES BY INDUSTRY AND MAJOR

Industry/Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
Computer Engineering	\$71,250	\$66,500	\$70,000	\$76,000	4
Mechanical Engineering	\$68,333	\$65,000	\$68,000	\$72,000	3
Software Engineering	\$73,750	\$70,000	\$73,500	\$77,500	4
Systems Engineering	\$73,333	\$68,000	\$72,000	\$80,000	3
RETAIL TRADE					
Business Majors					
Business Administration/Management	\$67,200	\$56,000	\$65,000	\$75,000	5
Finance	\$69,000	\$52,000	\$65,000	\$90,000	3
Logistics/Supply Chain	\$62,750	\$55,500	\$60,500	\$70,000	4
UTILITIES					
Business Majors					
Business Administration/Management	\$66,133	\$60,000	\$65,000	\$73,400	3
Computer Sciences Majors					
Computer Science	\$71,100	\$64,000	\$74,300	\$75,000	3
Information Sciences & Systems	\$71,100	\$64,000	\$74,300	\$75,000	3
Engineering Majors					
Chemical Engineering	\$68,367	\$65,000	\$67,000	\$73,100	3
Civil Engineering	\$68,000	\$65,000	\$66,000	\$71,000	4
Computer Engineering	\$70,850	\$64,500	\$70,000	\$77,200	4
Electrical Engineering	\$72,167	\$67,000	\$74,500	\$75,000	3
Mechanical Engineering	\$69,200	\$66,000	\$68,400	\$72,400	4

MASTER'S DEGREE SALARIES BY REGION AND MAJOR

NORTHEAST	Mean	25th Percentile	Median	75th Percentile	Responses
Business Majors					
Accounting	\$65,600	\$58,000	\$60,000	\$60,000	5
Business Administration/Management	\$86,769	\$60,000	\$90,000	\$110,000	13
Economics	\$70,750	\$54,000	\$59,000	\$87,500	4
Finance	\$76,857	\$58,000	\$80,000	\$100,000	7
Human Resources	\$75,258	\$60,000	\$66,775	\$85,000	6
Logistics/Supply Chain	\$70,936	\$58,000	\$63,550	\$75,000	7
Management Information Systems	\$65,667	\$58,000	\$64,000	\$75,000	3
Marketing	\$84,286	\$55,000	\$100,000	\$110,000	7
Computer Sciences Majors					
Computer Science	\$69,750	\$65,000	\$67,500	\$74,500	4
Information Sciences & Systems	\$66,750	\$65,000	\$67,000	\$68,500	4
Software Applications	\$69,400	\$66,000	\$68,000	\$69,000	5
Engineering Majors					
Aerospace/Aeronautical Engineering	\$69,000	\$67,000	\$70,000	\$70,000	3
Chemical Engineering	\$76,875	\$68,500	\$73,500	\$80,500	8
Civil Engineering	\$66,167	\$65,000	\$67,500	\$70,000	6
Computer Engineering	\$70,375	\$66,500	\$70,000	\$73,000	8
Electrical Engineering	\$70,800	\$70,000	\$70,000	\$71,000	5
Engineering Technology	\$68,000	\$66,000	\$69,000	\$70,000	4
Environmental Engineering	\$69,333	\$67,000	\$70,000	\$71,000	3
Industrial/Manufacturing Engineering	\$69,333	\$68,000	\$70,000	\$70,000	6
Materials Engineering/Science	\$75,600	\$70,000	\$70,000	\$76,000	5
Mechanical Engineering	\$70,389	\$68,000	\$70,000	\$71,500	9
Nuclear Engineering	\$69,333	\$67,000	\$70,000	\$71,000	3
Software Engineering	\$71,143	\$68,000	\$70,000	\$75,000	7
Systems Engineering	\$70,400	\$68,000	\$70,000	\$70,000	5
Mathematics and Sciences Majors					
Mathematics/Statistics	\$73,400	\$68,000	\$69,000	\$85,000	5
Biology/Biological Sciences	\$65,667	\$60,000	\$68,000	\$69,000	3
Chemistry	\$71,750	\$64,000	\$68,500	\$79,500	4
Environmental Science	\$65,667	\$60,000	\$68,000	\$69,000	3
Physics	\$66,333	\$60,000	\$68,000	\$71,000	3

AVERAGE SALARIES BY BROAD CATEGORY/NORTHEAST

Broad Category	2017 Average Salary	Responses
Business	\$77,156	52
Computer Science	\$68,692	13
Engineering	\$70,854	72
Math & Sciences	\$69,278	18

MASTER'S DEGREE SALARIES BY REGION AND MAJOR

SOUTHEAST	Mean	25th Percentile	Median	75th Percentile	Responses
Business Majors					
Accounting	\$66,433	\$61,900	\$65,000	\$70,000	9
Business Administration/Management	\$64,100	\$54,000	\$69,200	\$74,200	4
Economics	\$70,000	\$65,000	\$70,000	\$75,000	3
Finance	\$67,488	\$60,950	\$65,000	\$72,500	8
Human Resources	\$70,180	\$61,900	\$75,000	\$76,000	5
Logistics/Supply Chain	\$68,929	\$58,000	\$68,000	\$75,000	7
Management Information Systems	\$72,333	\$63,000	\$75,000	\$79,000	3
Marketing	\$81,500	\$65,000	\$80,000	\$98,000	4
Computer Sciences Majors					
Computer Science	\$74,538	\$71,000	\$74,650	\$78,500	8
Information Sciences & Systems	\$69,860	\$63,000	\$72,000	\$74,300	5
Software Applications	\$76,333	\$72,000	\$77,000	\$80,000	3
Engineering Majors					
Chemical Engineering	\$72,525	\$68,500	\$72,550	\$76,550	4
Civil Engineering	\$67,250	\$64,000	\$67,000	\$70,500	4
Computer Engineering	\$79,822	\$72,000	\$80,000	\$85,000	9
Electrical Engineering	\$77,389	\$72,000	\$74,500	\$80,000	9
Engineering Technology	\$82,333	\$72,000	\$75,000	\$100,000	3
Environmental Engineering	\$77,667	\$61,000	\$72,000	\$100,000	3
Industrial/Manufacturing Engineering	\$76,175	\$67,350	\$69,850	\$85,000	4
Mechanical Engineering	\$75,100	\$70,400	\$72,000	\$75,500	8
Nuclear Engineering	\$72,033	\$71,000	\$72,000	\$73,100	3
Software Engineering	\$84,000	\$72,000	\$82,000	\$100,000	7
Systems Engineering	\$84,500	\$77,000	\$83,000	\$92,000	4
Mathematics and Sciences Majors					
Mathematics/Statistics	\$68,333	\$65,000	\$65,000	\$75,000	3

AVERAGE SALARIES BY BROAD CATEGORY/SOUTHEAST

Broad Category	2017 Average Salary	Responses
Business	\$69,316	43
Computer Science	\$73,413	16
Engineering	\$77,614	58
Math & Sciences	\$68,333	3

MASTER'S DEGREE SALARIES BY REGION AND MAJOR

MIDWEST	Mean	25th Percentile	Median	75th Percentile	Responses
Business Majors					
Accounting	\$68,760	\$55,000	\$61,000	\$69,636	14
Actuarial Science	\$80,000	\$55,000	\$65,000	\$120,000	3
Business Administration/Management	\$82,617	\$56,000	\$79,818	\$104,000	14
Economics	\$77,564	\$60,000	\$77,318	\$90,000	10
Finance	\$69,386	\$53,500	\$62,500	\$79,818	12
Human Resources	\$73,785	\$55,000	\$71,000	\$85,000	11
International Business	\$76,159	\$57,500	\$67,318	\$94,818	4
Logistics/Supply Chain	\$61,327	\$56,000	\$60,000	\$66,000	5
Management Information Systems	\$79,722	\$65,000	\$70,000	\$90,000	10
Marketing	\$87,091	\$66,000	\$90,000	\$110,000	7
Computer Sciences Majors					
Computer Science	\$86,113	\$75,000	\$80,000	\$95,000	9
Information Sciences & Systems	\$82,692	\$67,000	\$75,000	\$90,000	9
Software Applications	\$84,204	\$75,000	\$76,020	\$80,000	5
Engineering Majors					
Chemical Engineering	\$70,286	\$65,000	\$70,000	\$72,000	5
Civil Engineering	\$64,471	\$60,000	\$62,200	\$63,000	6
Computer Engineering	\$76,607	\$68,500	\$75,714	\$84,714	4
Electrical Engineering	\$71,905	\$69,000	\$70,000	\$75,000	6
Materials Engineering/Science	\$71,476	\$65,000	\$70,000	\$79,428	3
Mechanical Engineering	\$69,690	\$65,000	\$70,000	\$75,000	7
Mathematics and Sciences Majors					
Mathematics/Statistics	\$60,000	\$50,000	\$55,000	\$75,000	3

AVERAGE SALARIES BY BROAD CATEGORY/MIDWEST

Broad Category	2017 Average Salary	Responses
Business	\$75,526	90
Computer Science	\$84,359	23
Engineering	\$70,270	31
Math & Sciences	\$60,000	3

MASTER'S DEGREE SALARIES BY REGION AND MAJOR

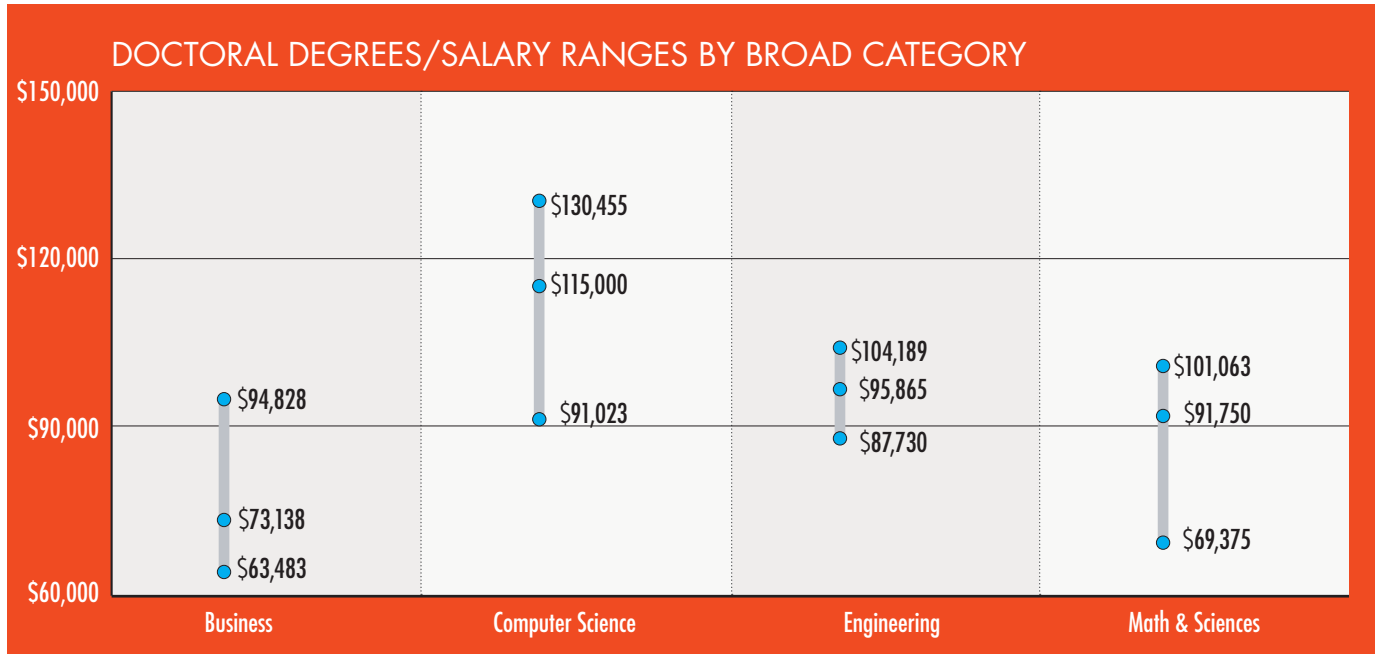
WEST	Mean	25th Percentile	Median	75th Percentile	Responses
Business Majors					
Accounting	\$67,000	\$62,000	\$65,500	\$77,000	6
Business Administration/Management	\$80,429	\$65,000	\$75,000	\$105,000	7
Economics	\$70,400	\$52,000	\$65,000	\$80,000	5
Finance	\$71,714	\$52,000	\$65,000	\$80,000	7
International Business	\$65,000	\$52,000	\$63,000	\$80,000	3
Logistics/Supply Chain	\$71,400	\$63,000	\$75,000	\$77,000	5
Management Information Systems	\$74,000	\$52,000	\$75,000	\$95,000	3
Marketing	\$91,000	\$77,000	\$92,500	\$108,000	6
Computer Sciences Majors					
Computer Science	\$88,750	\$75,000	\$77,500	\$105,000	8
Information Sciences & Systems	\$90,714	\$75,000	\$78,000	\$110,000	7
Software Applications	\$93,833	\$75,000	\$89,000	\$110,000	6
Engineering Majors					
Aerospace/Aeronautical Engineering	\$75,000	\$65,000	\$75,000	\$85,000	3
Computer Engineering	\$85,571	\$75,000	\$77,000	\$100,000	7
Electrical Engineering	\$80,200	\$75,000	\$75,000	\$85,000	5
Industrial/Manufacturing Engineering	\$86,667	\$75,000	\$85,000	\$100,000	3
Mechanical Engineering	\$80,000	\$75,000	\$75,000	\$85,000	5
Software Engineering	\$87,833	\$77,000	\$82,500	\$100,000	6
Social Sciences Majors					
Economics	\$63,000	\$52,000	\$52,000	\$85,000	3
Mathematics and Sciences Majors					
Mathematics/Statistics	\$82,500	\$76,000	\$77,500	\$89,000	4

AVERAGE SALARIES BY BROAD CATEGORY/WEST

Broad Category	2017 Average Salary	Responses
Business	\$74,738	42
Computer Science	\$90,857	21
Engineering	\$83,172	29
Social Sciences	\$63,000	3
Math & Sciences	\$82,500	4

DOCTORAL DEGREES





DOCTORAL DEGREE SALARIES BY MAJOR

Academic Major	Mean	25th Percentile	Median	75th Percentile	Responses
BUSINESS MAJORS					
Accounting	\$78,333	\$60,000	\$75,000	\$100,000	3
Business Administration/Management	\$75,000	\$62,500	\$70,000	\$87,500	4
Economics	\$83,000	\$65,000	\$75,000	\$100,000	5
Finance	\$77,000	\$66,500	\$71,500	\$87,500	4
Human Resources	\$80,000	\$65,000	\$75,000	\$100,000	3
International Business	\$80,000	\$65,000	\$75,000	\$100,000	3
Logistics/Supply Chain	\$75,000	\$62,500	\$70,000	\$87,500	4
Marketing	\$78,333	\$60,000	\$75,000	\$100,000	3
COMPUTER SCIENCES MAJORS					
Computer Science	\$111,850	\$104,250	\$115,000	\$125,000	5
Information Sciences & Systems	\$110,000	\$80,000	\$115,000	\$135,000	3
Software Applications	\$110,000	\$80,000	\$115,000	\$135,000	3
ENGINEERING MAJORS					
Chemical Engineering	\$93,833	\$90,000	\$94,000	\$95,000	6
Computer Engineering	\$104,600	\$98,000	\$100,000	\$115,000	5
Electrical Engineering	\$93,857	\$81,000	\$95,000	\$100,000	7
Materials Engineering/Science	\$92,000	\$86,500	\$93,500	\$97,500	4
Mechanical Engineering	\$91,571	\$81,000	\$92,000	\$100,000	7
Software Engineering	\$98,400	\$92,000	\$100,000	\$115,000	5
Systems Engineering	\$102,333	\$92,000	\$100,000	\$115,000	3
MATHEMATICS AND SCIENCES MAJORS					
Mathematics/Statistics	\$91,000	\$60,000	\$98,000	\$115,000	3
Chemistry	\$84,140	\$75,000	\$88,000	\$92,700	5

DOCTORAL DEGREE SALARIES BY MAJOR AND INDUSTRY

Academic Major/Industry	Mean	25th Percentile	Median	75th Percentile	Responses
COMPUTER SCIENCES MAJORS					
Computer Science					
Computer & Electronics Manufacturing	\$114,750	\$104,250	\$115,000	\$125,000	3

DOCTORAL DEGREE SALARIES BY REGION AND MAJOR

SOUTHEAST	Mean	25th Percentile	Median	75th Percentile	Responses
Engineering Majors					
Chemical Engineering	\$91,667	\$90,000	\$90,000	\$95,000	3
Computer Engineering	\$103,333	\$90,000	\$100,000	\$120,000	3
Electrical Engineering	\$95,600	\$85,000	\$95,000	\$100,000	5
Mechanical Engineering	\$88,250	\$79,000	\$90,000	\$97,500	4
WEST	Mean	25th Percentile	Median	75th Percentile	Responses
Engineering Majors					
Mechanical Engineering	\$96,000	\$81,000	\$92,000	\$115,000	3
Software Engineering	\$89,000	\$60,000	\$92,000	\$115,000	3

APPENDIX



RESPONDENTS BY INDUSTRY

Industry	# of Respondents	% of Respondents
Oil & Gas Extraction	5	2.1%
Utilities	10	4.1%
Construction	10	4.1%
Food & Beverage Manufacturing	10	4.1%
Chemical (Pharmaceutical) Manufacturing	17	7.0%
Computer & Electronics Manufacturing	19	7.8%
Motor Vehicle Manufacturing	3	1.2%
Misc. Manufacturing	31	12.8%
Wholesale Trade	8	3.3%
Retail Trade	18	7.4%
Transportation	7	2.9%
Messaging & Warehouse	1	0.4%
Information	8	3.3%
Finance, Insurance & Real Estate	40	16.5%
Accounting Services	6	2.5%
Engineering Services	9	3.7%
Management Consulting	6	2.5%
Misc. Prof. Services	19	7.8%
Social Services	4	1.6%
Recreation & Hospitality	2	0.8%
Misc. Support Services	2	0.8%
Government	8	3.3%

PARTICIPATING INSTITUTIONS

Below is a list of the organizations that supplied salary projections for the NACE Winter 2017 *Salary Survey*. (Please note: Although 243 organizations responded, the list below includes 170, as 73 organizations preferred not to be listed.)

ABB Inc.	Carpenter Technology Corporation
Abbott Laboratories	Caterpillar Inc.
AeroVironment	Cerner Corporation
Alcatel-Lucent	Charter Manufacturing Company, Inc.
ALCOA Inc.	CohnReznick
Amgen Inc.	Con Edison
Anadarko Petroleum Corporation	ConocoPhillips Company
Andersen Corporation	COVERIS
Anheuser-Busch Companies, Inc.	CSM Bakery Solutions
ARAMARK	Dell, Inc.
ArcelorMittal USA	DHL Supply Chain
AREVA, Inc.	Dick's Sporting Goods
Arkema Inc.	Duff & Phelps LLC
Arthur J. Gallagher & Co.	E. & J. Gallo Winery
Ascend Performance Materials	Ecolab Inc.
Automobile Club of Southern California	Edward Jones
BASF Corporation	Edwards Lifesciences
Baylor Scott & White Health	ellucian
Bechtel Bettis, Inc.	Emerson Climate Technologies
Becton Dickinson & Company	ENERCON Services, Inc.
Black & Veatch Corporation	Epsilon
Black Duck Software	Excella Consulting
Blount International, Inc.	EY
BOK Financial Corporation	FirstBank Holding Co.
Brady Corp.	FIS
California State Auditor	GAP Inc.
Cambridge Associates LLC	General Electric Company
Carbon Black	Georgia Tech Research Institute

Glazer’s Distributors	MassMutual Financial Group
Great Lakes Dredge & Dock Company	MAVERICK Technologies
Gulf Interstate Engineering	Meijer, Inc.
Hajoca Corporation	Mondeléz International
Hazen and Sawyer P.C.	Moog Inc.
Herbert, Rowland & Grubic, Inc.	Morningstar, Inc.
HNTB Companies	Moss Adams LLP
Hormel Foods Corporation	Nestle USA
Huhtamaki, Inc.	Northwest Farm Credit Services
Huntington National Bank	Old Republic International
INEOS	Orlando Utilities Commission
Infineum USA L.P.	Owens Corning
Ingersoll Rand Company	Pacific Gas and Electric Company
Ingevity Corporation	Parsons Corporation
Intuit Inc.	Pfizer Inc.
Irvine Company	Phillips 66
Jet Propulsion Laboratory	Phillips-Medisize Corporation
Kellogg Company	Polaris Industries, Inc.
KeyBank	PPL Corporation
KPMG LLP	PriceKubecka, PLLC
L-3 Mission Integration	PrimeSource Building Products, Inc.
Lennox International Inc.	Procter & Gamble Co.
Liberty Mutual Insurance Company	Progressive Insurance
Linde	ProSky
Link-Belt Construction Equipment Co.	Protiviti Inc.
Lord Corporation	PVH
Los Angeles County Metropolitan Transp	QVC Inc.
Macy’s, Inc.	Raymond James Financial Services, Inc.
Manhattan Associates, Inc.	Raytheon Company
Marathon Oil Corporation	Regal Beloit Corp.
Mars, Incorporated	Regeneron Pharmaceuticals, Inc.

Robert W. Baird & Co. Inc.	The Timken Company
Rockwell Collins	The Vanguard Group
Rolls-Royce North America Inc.	The Walsh Group
Ross Stores Inc.	TIAA
SapientNitro	TimkenSteel Corporation
Savannah River Nuclear Solutions	TJX Companies
Save-A-Lot	Towers Watson
Seagate Technology	Toys “R” Us, Inc.
Sealed Air Corporation	Tucson Unified School District
Sears Holdings Corporation	Turner Construction Company
Shaw Industries, Inc.	U.S. Comptroller of the Currency
South Jersey Industries	Union Pacific Railroad Company
Southern California Edison	USS-POSCO Industries
Southern Company	ViaSat, Inc.
Southwest Airlines Co.	VW Group of America
Spectra Energy Corp.	Walgreens
Speedway LLC	Wawa Inc.
SRC, Inc.	Westat Inc.
SunPower Corp.	Whiting Petroleum Corporation
Synchrony Financial	William Blair
TE Connectivity	Zynga, Inc.
Teledyne Controls	
Teradata Corporation	
Terracon	
Texas Department of Transportation	
Textron Inc.	
The Babcock & Wilcox Company	
The Estee Lauder Companies	
The MITRE Corporation	
The Nielsen Company	
The Rehmann Group	

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