



CareerFocus

Wake Technical Community College

Spring 2019 • Volume 12 • Number 1

A WORLD OF **DISCOVERY!**

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Khadijah Daniels

Picking Up the Pace

Balancing academics and athletics comes naturally to Khadijah Daniels. The Wake Tech graduate was a standout on the basketball court for the Lady Eagles, and is now playing a vital role as a member of the William Peace University Pacers. Khadijah is serious about playing basketball, and even more serious about her studies – as she pursues a bachelor's degree in biology.

"I always enjoyed my science classes in high school, but I didn't really have a full understanding of what I wanted to do in the field," she says, "By starting at Wake Tech, I could work on discovering the right path for me while improving on the basketball court."

Khadijah's improvement on the court at Wake Tech was rapid. From her freshman to sophomore year, her scoring average more than doubled from 7 points per game to 18 points per contest. She was recognized by the NJCAA, Region X as an All-Region Award Winner in 2018. Wake Tech Athletic Director Barry Street says, "She grew from a freshman reserve player to a dominant scorer and leader. It all comes from her winning attitude and desire to be the best she can be."

Off the court, Khadijah took advantage of support services offered to all Wake Tech students to improve her academic standing in the classroom. "The Individualized

"The Individualized Learning Center (ILC), library staff, and REAL Center were great and instrumental in my development as a student."

Learning Center (ILC), library staff, and REAL Center were great," she says, "and instrumental in my development as a student." Now she's on pace to earn advanced degrees, as she aims to achieve her career goal of one day becoming a doctor.



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WAKE TECH

Career Focus is published by Wake Technical Community College to encourage Wake County residents to enrich their lives through lifelong learning, to provide information about careers and Wake Tech's programs of study, and to promote workforce training and economic development. Questions about the Wake Tech programs and services described in this publication should be directed to 919-866-5000. To inquire about advertising in Career Focus, or for questions and comments about this publication, call 919-866-5929.

Publisher.....Dr. William Aiken
Interim President,
Wake Technical Community College

Managing EditorLaurie Clowers

ContributorsMichelle Fauver, Natalie Heath,
Mollie Hodl, Joshua McKinney, Ellen Mathis

Graphic DesignStephen Coppedge,
Veronica Lawton, Francie Sanderson,
Gabriela Truelove

Photography.....Stephen Coppedge

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CareerFocus

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Jennifer Stephens graduated in May 2018 with an associate's degree in Early Childhood Education. She currently works at Kiddie Academy in Fuquay-Varina.

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On the go?

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waketech.mycareerfocus.org

From the President

Welcome to Career Focus!

As you've no doubt noticed, Wake County is an extraordinary place to live! And for more than half a century, Wake Tech has been helping to make it that way.

It is my privilege to serve as Interim President for this outstanding institution, and I've been very impressed with all that I've seen and come to know. Wake Tech offers education options and career pathways for everyone from high school students to career professionals, and more.

Take a closer look at Wake Tech in these pages and discover the opportunities waiting for you. I feel certain that, like me, you'll be very excited by what you find.

Dr. William Aiken
Interim President



A World of Discovery!

New Options for Early Childhood Educators

Every day is filled with wonder and exploration for young children and the teachers who guide them as they grow and change at such a rapid pace. These early childhood educators play a vital role, helping children develop, learn new skills, and explore interests in a supportive environment. And for the past 35 years, Wake Tech has prepared hundreds of men and women for this important and rewarding work in preschools and childcare centers.

Today, options for early childhood educators are expanding! A new articulation agreement, forged between the NC Community College System and the UNC System, makes it possible for Wake Tech students who earn an associate's degree in Early Childhood Education to transfer "seamlessly" to universities, where they can earn a bachelor's degree.

"This is an outstanding new opportunity for Wake Tech students," says Karen Ray, Department Head.

"Many of our graduates choose to continue their education at a university. Now, they can do that without losing credit for the work they've done!"

The new agreement offers two transfer options:

1. Transfer into a Birth to Kindergarten Teaching Licensure baccalaureate program, offered at 12 UNC system universities, including Appalachian State University, East Carolina University, NC Central University, and UNC-Greensboro.
2. Transfer into an Early Childhood Non-teaching Licensure baccalaureate program, offered at eight UNC system universities, including East Carolina University, Fayetteville State University, and UNC-Greensboro. Graduates of these programs often work in administration and in agencies that provide support to children and families.

Of course, the option of entering the workforce



Ashanti Dunn

remains for those eager to get started on their careers. That's good news for local childcare centers, where the demand for skilled preschool teachers and administrators is growing. Across the country, employment for preschool teachers is projected to grow 10% over the next eight years, as older workers retire and as public awareness of early childhood education and its value increases. In North Carolina,



Nisha Yadav (left),
Shannon Morse (middle),
Alexis Hall (right)


the expansion of NC Pre-K and Early Head Start has resulted in an increased need for graduates with a bachelor's degree and Birth to Kindergarten teaching license. The NC Department of Commerce projects a continuing increase in early childhood administrator positions as well.

Ashanti Dunn enrolled in Wake Tech's Early Childhood Education program because she loves working with children. "I thought I would go straight to work in a childcare center after graduating," she says, "but I'm now thinking about all types of possibilities!"

She's not alone. Nisha Yadav was a high school teacher in India, but her five-year-old daughter inspired her to start working with younger children. "I'm

hoping to open my own childcare center," she says.

Wake Tech's Early Childhood Education curriculum includes growth and development, physical and nutritional needs, care and guidance, and communication with families and children. Students learn how to foster the cognitive, physical, social, and creative development of young children through conceptual and hands-on learning activities.

 Learn more at earlychildhood.waketech.edu.

Career Options

TEACHERS OF YOUNG CHILDREN

Job Possibilities

Childcare centers
Preschool programs
Head Start programs
Publicly-funded Pre-K programs

Salary Range: \$16,430–\$49,660

ADMINISTRATORS/DIRECTORS

Job Possibilities

Childcare centers
Preschool programs
Head Start programs
Publicly-funded Pre-K programs
Self-employment

Salary Range: \$27,110–\$72,220

INSTRUCTORS/TRAINERS

Job Possibilities

High schools, colleges, and universities
Resource and referral agencies
Professional associations
Public and nonprofit agencies
Self-employment

Salary Range: \$26,450–\$108,640

Source: Childcare Services Association

Pharmacy Technology

The Rx for a Successful Career

If you're looking for a growing career field in healthcare, look no further than your local pharmacy. Pharmacy technicians, who work under the supervision of a pharmacist, are in high demand. That's what brings many students to Wake Tech's Pharmacy Technology program.

Secorria Pettiford is pursuing an Associate in Applied Science (AAS) degree and getting hands-on training that's preparing her to work in this field. "I always knew I wanted to go into the healthcare industry," she says. "I really enjoy helping people, and knowing that the prescriptions I'm working on will help them get well."

Pharmacy technicians assist and support pharmacists in providing prescription medications, over-the-counter drugs, medical equipment and supplies, and other health care products and services for patients. Students in Wake Tech's program gain a broad knowledge of pharmacology, drug uses, actions, interactions, and side effects. They also learn about medication therapy, drug delivery systems, purchasing and inventory control, and pharmacy law and regulations. Through simulated pharmacy laboratory activities, students increase their skills in managing pharmacy operations by using specialized computer software, interpreting prescriptions, and processing medication orders.

One of the most important skills they learn is how to verify the authenticity of prescriptions. "Pharmacy technicians are on the frontlines," says department head Shannon Natale. "They're trained to spot forged prescriptions – a critical skill as the nation battles the opioid epidemic."



Secorria Pettiford

PHARMACY TECHNICIANS

2017 Median Pay:
\$31,750

Source: bls.gov



In addition to lab training and classroom lectures, students complete three hospital rotations, two community pharmacy rotations, and a specialty pharmacy rotation. They must also pass the national certification exam to graduate. Pharmacy technicians in North Carolina are not currently required to be certified, but Wake Tech considers the certification crucial. "This program really prepares you for the real world," says Pettiford. "When you're hired, you're ready to get started from day one!"

Natale says employers are very impressed with Wake Tech's program — and graduates. "We have several local pharmacies that come to us before they open positions to the general public," she says. "They base their job descriptions on the skills that Wake Tech graduates have."

According to the Bureau of Labor Statistics, increased demand for medications is leading to more demand for pharmaceutical services. Employment of pharmacy technicians is projected to grow 12% from 2016 to 2026, faster than the average for all occupations.

Wake Tech students are in such high demand, that many have jobs even before they graduate. Pettiford is among them. She works part-time for a veterinary pharmacy while attending Wake Tech – and raising a newborn! "I have help," Pettiford says. "I find the time to study – sometimes when my son is sleeping!" She plans to transfer to Campbell University after she graduates and pursue a bachelor's degree in clinical research. It's clear that Pettiford has discovered a prescription for success, thanks to Wake Tech's pharmacy technology program.

For more information, visit
pharmtech.waketech.edu



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Supporting Students

Wellness Services at Wake Tech



There's no doubt that a mental health crisis is affecting college students. Studies show a steady increase in students seeking mental health services at colleges and universities across the nation. Common concerns such as depression and anxiety are prevalent, and issues such as suicidal thoughts are growing. That's why Wake Tech offers Wellness Services as a free confidential resource for students.

Wellness Counselor, Brittany Satterwhite, is a Licensed Professional Counselor (LPC) and a Licensed Clinical Addiction Specialist (LCAS) and speaks to students about topics ranging from stress and anxiety to substance abuse, grief, anger, and suicidal thoughts. "I truly believe that there is more to college than going to class and doing assignments," Satterwhite says. "Our students have a multitude of stressors like family, finances, self-doubt, and substance misuse."

At Wake Tech, anxiety, depression, and stress are the top three concerns among students, who are seeking help in record numbers. This year, 36% more students took advantage of Wellness Services compared to last year. The number of walk-in sessions, and suicide interventions is also on the rise.

Satterwhite says the increase may be partly due to increased awareness among students and staff that this

resource is available on campus. It may also be due to the fact that many students have had mental health issues in the past. "Many students come to school with pre-existing mental health conditions that are exacerbated by stress and limited support. Unfortunately, I've seen how poor mental health results in serious negative outcomes and eventually leads students to withdrawing from class."

Wake Tech trails the national average for students seeking help for substance abuse, but it outpaces other institutions for students who have issues with depression, anxiety, and stress. Satterwhite says this represents a substantial challenge for Wake Tech. "I believe we all need to work together to develop a continuum of options to educate and support students," she says. "My hope is that as the demand for collegiate mental health resources grows, so will services offered at Wake Tech."



**36% more students
took advantage of
Wellness Services
compared to last year.**

The Ultimate Win-Win

Apprenticeships Benefit Students and Employers



Joseph Burns

When Joseph Burns graduated from Grace Christian Academy in 2013, he thought he was headed to Campbell University to study criminal justice on an ROTC scholarship. But when his scholarship fell through due to an injury, Joseph's plans completely changed.

"My mother really wanted me to go to college, but I didn't want to take on a student loan," Joseph explains. So he got what he thought was just a summer job with LL Vann Electric, Inc., a commercial electrical contracting company in Raleigh. When his foreman encouraged him to join the company-sponsored apprenticeship program, Joseph's eyes began to open to a different career path.

"As an electrical apprentice, I get to do something new every day," Joseph says. "And there are a ton of opportunities to advance for someone who shows interest in the work and isn't just here for a paycheck."

Apprenticeship combines on-the-job training with related classroom instruction, and students who complete all requirements receive the nationally-recognized Journeyman credential. As they progress through the apprenticeship training levels, the pay scale increases.

The traditional way to become an apprentice is to work for an employer or be a member of a labor group that sponsors a training program. The employer provides the hands-on training and Wake Tech teaches specialized theoretical concepts that the employer needs their workers to know.

Apprenticeships are win-win – for the employees AND the companies that sponsor them. "Apprenticeships are an excellent route to meaningful employee training, mentorship, and long-term retention for companies large and small, and in any industry — not just the trades," said Michael Moore, Wake Tech Apprenticeship Director. "Wake Tech can help any business — from healthcare to IT, barbering to manufacturing — create an apprenticeship program for their employees."

High school seniors can take advantage of another route to apprenticeship: the NC Triangle Apprenticeship Program, or NC TAP. NC TAP gives seniors the opportunity to start a paid position as an apprentice with a local company, and then go on to earn an associate's degree at Wake Tech while continuing their apprenticeship training – all tuition free.

Joseph Burns is proud that he has come this far without the burden of student loan debt. "Debt isn't worth it," he says. Perhaps an equally important accomplishment was winning over his mother to his new career plan. During Hurricane Florence in September 2018, Joseph was able to connect a generator directly to his parents' house safely. "She saw my skills in action, and she was proud of me!"

i For more information about Wake Tech's Apprenticeship Training Program, visit apprenticeship.waketech.edu.

SKILLED TRADES

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- Electrical
- HVAC
- Construction Management
- Welding

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WAKE TECH

SPOTLIGHTS

2018 Faculty of the Year

Dr. Brandie Littlefield

TITLE: Assistant Professor, Biology

BACKGROUND: I was born in New York, but moved to NC when I was young. After college, I relocated to Sarasota, FL, where I worked at a marine lab researching manatees for five years. I attended graduate school in Atlanta, where I conducted field research on sifaka, a species of lemur in Madagascar. I lived in the spiny desert forest of Madagascar for six months in a tent with no running water or electricity! In 2010, I moved back to Raleigh to be closer to family and started as an adjunct at Wake Tech. I was hired full time a year later and the rest is history!

EDUCATION: B.S. from Duke University; Ph.D. in Biological Anthropology from Emory University.

PERSONAL/FAMILY:

I recently celebrated my fourth anniversary with my amazing husband, Overton. I have a 17 year old step-daughter, Olivia. Both of my parents live here in Raleigh.

HOBBIES: I am passionate about music and have played guitar since I was 12. I enjoy musical theatre and I am an avid reader. I knit (poorly) and enjoy many artistic endeavors that keep the right side of brain active.

ADVICE: I don't particularly feel like I am in a position to offer advice. I just try to keep the passion for my subject matter present in my classroom. It makes teaching enjoyable and students seem to respond positively to the energy that creates.

BEST THING ABOUT WAKE TECH IS... my fellow faculty. Even amidst challenges, they always persevere.



2018-2019 SGA President

Jose Fabre, Jr.

AREA(S) OF STUDY:

Associate in Engineering and Associate in Science.

BACKGROUND:

Native of New Jersey.

EDUCATION/CAREER PLANS:

After I graduate from Wake Tech, I'm transferring to NC State University to pursue a degree in Architectural Engineering.

ADVICE FOR STUDENTS:

Get involved in extracurricular activities. It is proven that universities and employers are more likely to choose the student who participated in extracurricular activities than those who did not. Extracurricular activities give a special touch to resumes.



THE BEST THING ABOUT WAKE TECH IS...

Everyone works together to get things done. There are literally no barriers. Students feel comfortable with their professors and the professors feel comfortable with higher administration. Even people who visit Wake Tech want to enroll because they can feel the love and the unity.

2018 Staff Person of the Year

Phil Faucette

TITLE: Digital Communications Manager / Web Master

BACKGROUND: Served with the Town of Garner for 23 years as Assistant Town Engineer, IT Director, then IT Director/Station Director of WTOG

Owned and operated a consulting business - PC Knowledge, LLC, where I built websites for small companies and conducted computer training classes.

EDUCATION:

B.S. in Civil Engineering - North Carolina State University

Licensed Professional Engineer

Certifications

Chief Information Officer, PMP® and ITIL Courses - UNC-Chapel Hill School of Government

Adobe Certified Instructor – Web

Communication using Adobe Dreamweaver

Microsoft Office Specialist – Office Word

Microsoft Office Specialist – Office Excel

PERSONAL/FAMILY: Married to high school sweetheart Jane Faucette for over 30 years. Two children - Jordan and Jacob (Wake Tech grad). One Grandson – Weston Faucette

HOBBIES: Disc Golf, Work-working, Music DJ, Pen/Ink/Watercolors, Books on Tape, Weight Training

ADVICE: To be a great person you only need to be consistently good at every area of your life.

BEST THING ABOUT WAKE TECH IS... the family atmosphere of everyone working together for the common goal of providing higher education that serves one out of every 10 adults in Wake County.



What to do?...

Evaluating multiple job offers

By Mollie Hodl, Wake Tech Career Specialist

Great news on the job front! The unemployment rate in the Triangle is below 4% — which is positive news for college graduates and those seeking new opportunities. As employers continue to expand and new companies establish operations locally, additional jobs will be created. The increased demand for skilled workers means it's possible that you could receive multiple job offers! So how do you decide which one to accept? Here are a few tips to help you navigate that process.

- 1. ASK THE EMPLOYERS FOR TIME TO MAKE YOUR DECISION.** Create a pros and cons list for each offer.
- 2. CONSIDER ALL THE COMPONENTS OF THE OFFER**—not just the salary. Prioritize what is important to you now AND in the future.

Benefits – According to the US Department of Labor, benefits can be worth about 30% of your total compensation package. Not all packages are created equally, so take the time to compare the different benefits packages.

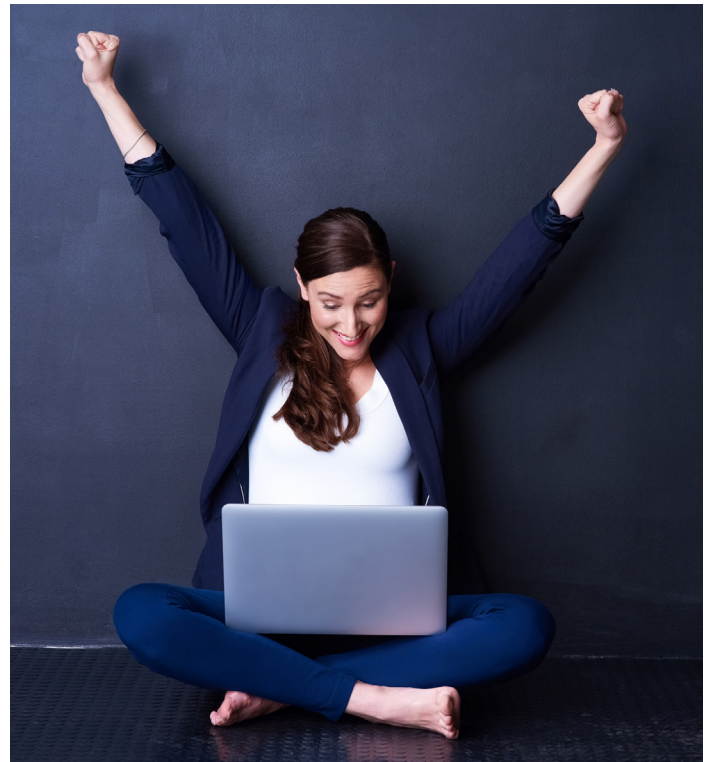
- Medical/dental/vision coverage - What are your monthly premium costs? What are your out of pocket costs? When do you become eligible for the benefits?
- Paid time off, 401(k) matching, flexible spending account, or profit sharing
- Disability, life insurance, or family leave benefits
- Tuition, parking, or travel reimbursements

Quality of Life – Explore commute times, work schedule and expectations, vacation/personal time plans.

Career Advancement – Do they offer training and promotions?

Company Reputation and Culture – Research the companies online to read what current employees are saying about their experience. Gain insider scoop by talking with current employees you know personally.

Relationship with Manager – Learn all you can about your prospective manager and their leadership style. Ask how new employees are onboarded and trained.



The increased demand for skilled workers means it's possible that you could receive multiple job offers! So how do you decide which one to accept?

- 3. TRUST YOUR INNER VOICE** – After doing your homework and making the comparisons, trust what you find. Ask yourself where you will be the happiest and most challenged daily.

Once you've negotiated and accepted an offer, contact the other employer(s) to politely decline the offer and thank them for their time. Additionally, follow up with an email for their records recapping your conversation and showing appreciation. It's in your best interest to leave everyone with a favorable impression – you never know what the future holds!

Steps to Enroll at Wake Tech

1 Visit apply.waketech.edu

- ★ Complete the NC Residency Determination
- ★ Submit online application

Next Steps

2 Visit admissions.waketech.edu

- ★ Request financial aid and veterans benefits
- ★ Send transcript(s)
- ★ Schedule a placement test
- ★ Meet with an advisor
- ★ Attend New Student Orientation



NOW YOU'RE READY TO REGISTER FOR CLASSES!

Browse class offerings and plan your schedule: Visit webadvisor.waketech.edu, click Future Students, then Search for Curriculum Sections (Step-by-step instructions are available at wainfo.waketech.edu)

Take the Online Learning Readiness Assessment if taking an online course. Visit eli.waketech.edu

WAKE TECH NOW OFFERS A TUITION PAYMENT PLAN!

Questions?

Admissions

Phone: 919-866-5500
Email: admissions@waketech.edu
Website: admissions.waketech.edu

Advising

Phone: 919-866-5500
Email: advising@waketech.edu
Website: advising.waketech.edu

Registration

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Email: registrar@waketech.edu
Website: registrar.waketech.edu

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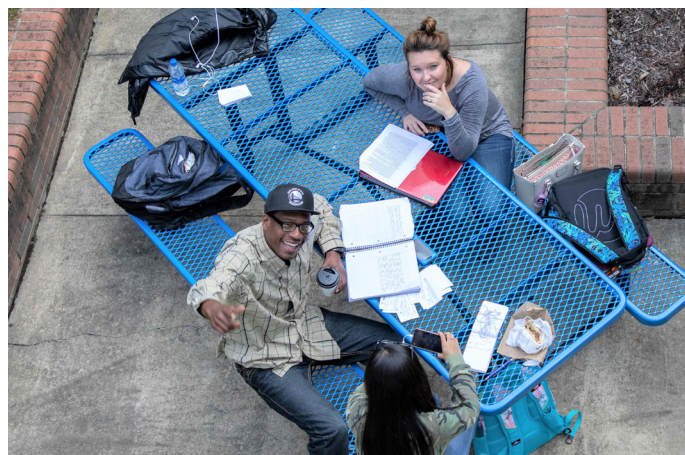
openhouse.waketech.edu

WAKE TECH
Lead the way.

Twitter Facebook Instagram

The Sky's the Limit!

Things are always looking up at Wake Tech! Students find education and career options to fit their needs and help them reach their goals. Take a look at this comprehensive guide to our courses and programs and find what's right for you.



College Transfer

Associate in Arts (AA)
Associate in Science (AS)
Associate in Engineering (AE)
Associate in Fine Arts (AFA)

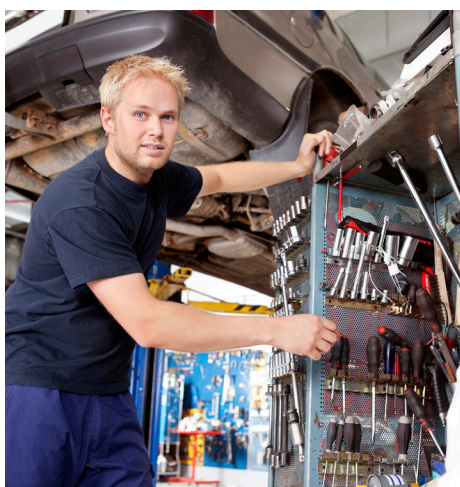
Career Programs

Credentials Key:

AAS = Associate in Applied Science

D = Diploma

C = Certificate

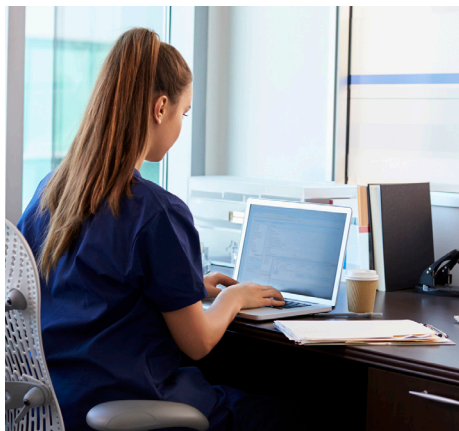
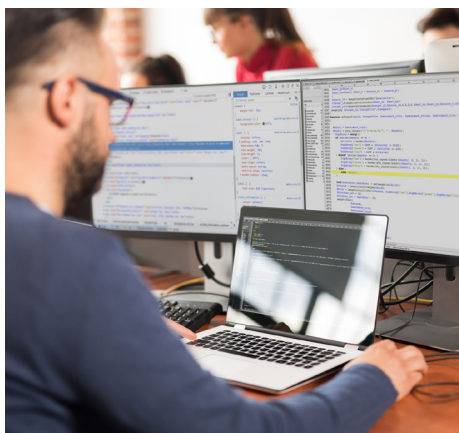


APPLIED ENGINEERING AND TECHNOLOGIES



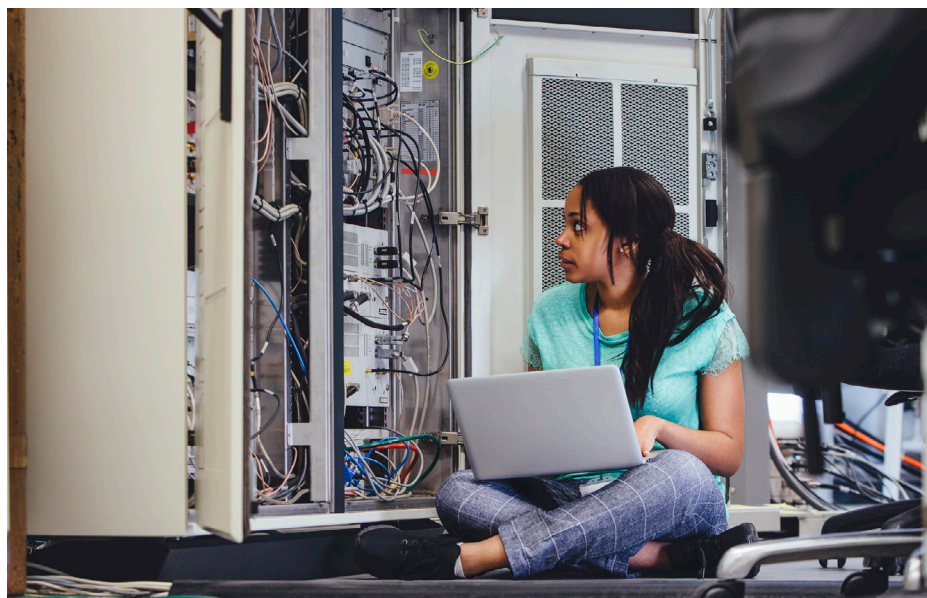
Career Path	National Median Salary
Agricultural Systems Technology (AAS, D)	\$24,645-\$47,598
Air Conditioning, Heating & Refrigeration Technology (AAS, D, C)	\$29,472-\$46,964
Architectural Technology (AAS, C)	\$26,434-\$47,319
Automotive Systems Technology (AAS)	\$27,740-\$50,980
Biopharmaceutical Technology (AAS, C)	\$24,568-\$45,082
Civil Engineering Technology (AAS, C)	\$26,892-\$59,321
Collision Repair and Refinishing Technology (AAS, C)	\$32,020-\$54,660
Construction Equipment Systems Technology (AAS, D, C)	\$25,000-\$45,000
Construction Management Technology (AAS, C)	\$34,253-\$43,210
Diesel and Heavy Equipment Technology (AAS, D, C)	\$29,261-\$54,105
Electrical Systems Technology (AAS, D, C)	\$28,000-\$49,282
Electronics Engineering Technology (AAS, C)	\$32,500-\$66,470
Facility Maintenance Technology (AAS, C)	\$30,427-\$41,854
Geomatics Technology (AAS, C)	\$33,483-\$48,913
Heavy Equipment Operator, Management, and Service (AAS, D, C)	\$34,750-\$48,480
Interior Design (AAS)	\$23,691-\$44,862
Mechanical Engineering Technology (AAS, C)	\$34,155-\$47,036
Mission Critical Operations (AAS, C)	\$36,700-\$51,000
Plumbing (D, C)	\$29,076-\$48,682
Welding Technology (AAS, D, C)	\$30,447-\$80,050

Sources: U.S. Department of Labor www.bls.gov, www.salary.com, www.nacweb.org, and employer surveys. Salaries may vary based on experience, education, and location.

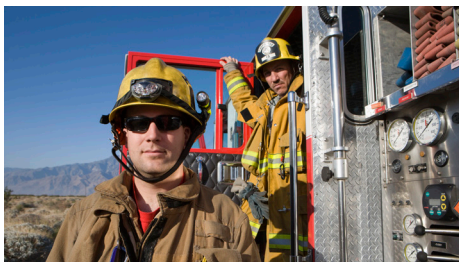


COMPUTER TECHNOLOGIES

Career Path	National Median Salary
Advertising and Graphic Design (AAS, C)	\$26,100-\$74,700
Information Technology - Cyber Security (AAS, D)	\$43,113-\$100,510
Information Technology - Computer Engineering (AAS)	\$44,000-\$112,000
Information Technology - Computer Programming and Development (AAS, C)	\$50,000-\$107,000
Information Technology - Data Science and Programming Support Services (AAS, C)	\$60,000-\$129,000
Information Technology - Healthcare Business Informatics (AAS)	\$33,087-\$68,680
Information Technology - Mobile Applications Developer (AAS, C)	\$43,000-\$94,000
Information Technology - Network Management (AAS,D, C)	\$36,318-\$77,935
Information Technology - Storage & Virtualization (AAS)	\$33,906-\$74,643
Information Technology - Technical Support (AAS, C)	\$35,000-\$68,680
Information Technology - Web Designer (AAS, C)	\$50,000-\$70,000
Information Technology - Web Developer (AAS, C)	\$50,000-\$85,000
Medical Office Administration - Medical Office Professional (AAS, D, C)	\$32,000-\$45,000
Medical Office Administration - Medical Billing and Coding (AAS)	\$38,000-\$55,000
Medical Office Administration - Healthcare Administration (AAS)	\$38,000-\$55,000
Office Administration - Legal Office (AAS, C)	\$35,000-\$60,000
Office Administration - Office Finance (AAS)	\$32,000-\$50,000
Office Administration - Office Professional (AAS, D, C)	\$30,000-\$45,000
Office Administration - Office Software (AAS, C)	\$32,000-\$50,000
Simulation and Game Development (AAS, C)	\$40,100-\$78,000



Sources: U.S. Department of Labor www.bls.gov, www.salary.com, www.nacweb.org, and employer surveys. Salaries may vary based on experience, education, and location.



BUSINESS AND PUBLIC SERVICES TECHNOLOGIES

Career Path	National Median Salary
Accounting (AAS, D, C)	\$30,250-\$44,000
Baking & Pastry Arts (AAS, D, C)	\$29,472-\$46,964
Business Administration (AAS, C)	\$37,000-\$83,700
Business Administration/ Global Business Management (AAS, C)	\$37,000-\$85,400
Business Administration/ Human Resources Management (AAS, C)	\$38,040-\$57,400
Business Administration/ Marketing (AAS, C)	\$31,200- \$55,680
Business Analytics (AAS, C)	\$35,000-\$60,000
Cosmetology (AAS, D)	\$15,962-\$47,383
Criminal Justice Technology (AAS, C)	\$32,508-\$56,319
Criminal Justice Technology/Forensic Science (AAS, C)	\$34,410-\$56,360
Culinary Arts (AAS, D, C)	\$23,000-\$55,000
Early Childhood Education (AAS, D, C)	\$20,300-\$45,300
Esthetics (C)	\$24,300-\$36,000
Fire Protection Technology (AAS, C)	\$30,000-\$40,000
Hospitality Management (AAS, D, C)	\$28,640-\$51,030
Project Management (AAS, C)	\$67,758-\$73,106
Supply Chain Management/ Distribution Management (AAS, C)	\$31,000-\$50,000
Supply Chain Management/ Global Logistics Technology (AAS, C)	\$31,000-\$50,000



HEALTH SCIENCES

Career Path	National Median Salary
Computed Tomography - CT (C)	\$61,317-\$74,110
Dental Assisting (D)	\$37,630-\$53,130
Dental Hygiene (AAS)	\$57,200-\$74,526
Emergency Medical Science (AAS)	\$33,380-\$56,990
Health and Fitness Science (AAS, C)	\$24,130-\$59,830
Health Simulation Technology (AAS, C)	\$22,734-\$45,011
Human Services Technology (AAS)	\$25,140-\$34,750
Human Services Technology/Mental Health (AAS, C)	\$28,850-\$38,520
Human Services Technology/Substance Abuse (AAS, C)	\$25,140-\$40,400
Magnetic Resonance Imaging (MRI) (D)	\$66,801-\$80,441
Medical Assisting (AAS, D)	\$27,580-\$38,340
Medical Laboratory Technology (AAS)	\$35,692-\$57,720
Nursing, Associate Degree (AAS)	\$61,330-\$79,000
Pharmacy Technology (AAS, D)	\$20,580-\$42,400
Phlebotomy (C)	\$27,350-\$38,800
Radiography (AAS)	\$40,684-\$60,944
Therapeutic Massage (D)	\$27,640-\$57,280

Sources: U.S. Department of Labor www.bls.gov, www.salary.com, www.nacweb.org, and employer surveys. Salaries may vary based on experience, education, and location.

Your Lifetime, Your Legacy

Giving today and planning for tomorrow

People often equate philanthropy with big checks, but Nathan and Mandy Becker would like you to know, "it's not the amount that matters - it's the giving."

We don't need to be Bill Gates or Warren Buffet to leave our mark on the world. Many of us have the ability to make a difference in our communities with a modest yet impactful combination of lifetime giving and legacy planning.

For the Beckers, giving back to the community is a fundamental part of their family values. As part of their will, they've created a living trust that ensures support for their daughter, each other, and the causes they care about most.

"We know that we can't put all our physical possessions in a box and take them with us when we go," says Nathan. "By setting Wake Tech as one of the beneficiaries of our estate, we know that the box is going to get to where it needs to be."

"We're encouraged knowing that we can help others achieve their dreams," adds Mandy. "And in this way, we're continuing to teach our daughter the value of giving back."

"One of the myths we often hear about legacy giving is that it will take away someone's inheritance. This is not at all the case," says Roxanne

Miller, Director of Development. "In most situations, legacy gifts to charities are only a percentage of the entire estate. As with the Beckers, a legacy gift to Wake Tech is a way to pass on the family's values while building a tradition of giving."

Nathan and Mandy became involved with Wake Tech in 2012. Nathan, an engineer at ABB, was leading the local giving initiative called "WeCare" when he became passionate about partnering with Wake Tech. Since then, Nathan has served as a volunteer on the Wake Tech Foundation Board, championed the ABB Endowed Scholarship, helped modernize Wake Tech labs with ABB products, technology and faculty training, and created student internship opportunities.

Mandy is a former engineer turned entrepreneur and the owner of Swagger, a boutique with locations in Cary and Raleigh. Her passion for helping under-resourced women



Nathan, Kennedy, and Mandy Becker

get the skills they need to own their own businesses led her to create the Swagger Endowed Scholarship fund for women at Wake Tech. "It's important to us that we give what we can," says Mandy. "And we'd like to encourage others to do the same."

The Beckers understand the importance of Wake Tech's work in the community and the financial challenge of the cost of a higher education. By pairing lifetime and legacy giving they're supporting critical needs today while ensuring their assets will help make a difference in the lives of students for years to come.

i You're never too young to prepare your will and define your legacy. To learn more about making a planned gift to the Wake Tech Foundation and becoming a member of the Legacy Society, visit legacy.waketech.edu.

Already have Wake Tech in your estate plan? Thank you! Please let us know so that we can express our gratitude and welcome you to the Legacy Society.

The Legacy Society is a community of donors who have chosen to include Wake Tech in a planned or estate gift – through a will, a trust, or other avenues. Legacy Society members are recognized in the annual report and on the donor wall outside the President's office as well as highlighted on the college website and in newsletters. Donors can remain anonymous if they so choose; however, we encourage them to share their names as an inspiration to others.



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CAREER PROGRAMS

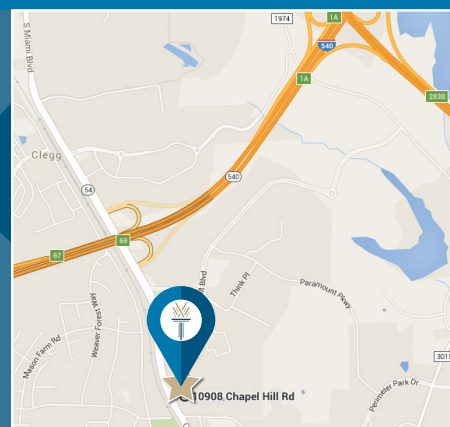
- Accounting
- Business Administration
- Business Analytics
- IT Cybersecurity
- IT Network Management
- IT Storage and Virtualization
- IT Technical Support
- Project Management
- Supply Chain Management

COLLEGE/UNIVERSITY TRANSFER

- Associate in Arts
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