Guide for Professional References

Your Name

City, State Zipcode Phone number |Email

Individual's Name, Job Title (*Relationship*) Name of Organization Address Phone

Email

Dr. Jacklyn Dobbs, Manager (*Current manager*) Satellite Enterprises 4600 Payday Drive, Raleigh, NC 919-777-7777

Mel Plantchin, Executive Manager (Former manager) Mid-Carolina Skin Center 7985 Career Street, Raleigh, NC 919-999-9999

Mike Goodwin, Professor (*Faculty advisor and instructor for 3 courses*) Wake Technical Community College

9101 Fayetteville Road, Raleigh, NC 919-888-8888 mgoodwin@waketech.edu

jdobbs@satellitecorp.com

melp@midcarolinakin.com

Carl Jones, Program Manager (*Colleague*) Cisco Systems 1347 IT Lane, Raleigh, NC 919-555-5555 jones@cisco.com

Final notes:

References should always be separate from your resume. You can submit a reference document at the time of application, if requested. If not, take a reference document to your interview and provide it to the employer.

How many references? Keep on hand 3-5 people that can speak on your behalf. Consider those you've led, your teammates, and managers – a reference does not have to be a direct supervisor. You want people who will speak highly of their experience with you when you are not in the room.

Is the job search taking longer than expected? Be sure your references are kept in the loop of your job search progress. It's a good habit to provide progress and re-confirm if they are willing and able to continue as your reference.

Use the same header from your resume here to help "brand" yourself across documents.

Contact references prior to listing them on your reference document for the following reasons:

- 1) It's common courtesy if you're asking them to speak on your behalf.
- Ask how they would like to be contacted (i.e. work vs. cell phone).
- 3) Ensure you have the most up-to-date contact information.

 You can provide specifics about the positions you're seeking and guidance in skills to highlight.

> Addresses for references are often optional but may be required in certain job applications.

Company or business name will often suffice in lieu of an address.